REQUEST FOR QUOTATION

SENTECH INVITES SUPPLIERS FOR:

Project title:	**APPOINTMENT OF A SERVICE PROVIDER TO SUPPLY, DELIVER AND INSTALL A CONCRETE PALISADE FENCE AT C5 GEORGE SITE UNDER THE GEORGE OPERATIONAL CENTRE**		
Quotation or Proposal no:	**RFX600003597/1**		
RFQ Issue date:	**21 October 2026**		
Briefing Session	11 November 2026 George Fence -Meeting at Engen George Eco Stop(https://maps.app.goo.gl/tQSqffut31cNe8yd6) between 08:30 to 08:45 then driving to site (4x4 Vehicle Recommended). Briefing Commencing at 09:10 at George Sentech Site. (Call 0662595397)		
Closing date:	**25 November 2026**		
Closing time:	**12h00**	**Validity period:**	**90 days**

You are invited to provide a quote to deliver the goods, services or works defined in the Scope of Work.

QUOTATIONS OR PROPOSALS TO BE RETURNED TO:

Quotations Administrator	**Zanele Zulu**
Telephone no:	011 471 4000
E-mail:	Quotations6sentech.co.za

Form of Offer and Acceptance

Offer

The Employer, identified in the Acceptance signature block, has solicited offers to enter into a contract for the services as stated in the RFQ: Scope of Work

The Service Providers, identified in the Offer signature block, has examined the documents listed in the RFQ and addenda thereto as listed in the Returnable Schedules, and by submitting this Offer has accepted the Conditions of this RFQ.

By the representative of the Service Provider, deemed to be duly authorised, signing this part of this Form of Offer and Acceptance the Service Provider offers to perform all of the obligations and liabilities of the RFQ under the contract including compliance with all its terms and conditions

according to their true intent and meaning for an amount to be determined in accordance with the conditions of contract identified in the RFQ.

THE OFFERED TOTAL OF THE PRICES INCLUSIVE OF VAT IS:

(in words)
……..……..

……..……Rand
;

R……(in figures)

THE OFFERED PRICES ARE AS STATED IN THE PRICING SCHEDULE

This Offer may be accepted by the Employer by signing the Acceptance part of this Form of Offer and Acceptance and returning one copy of this document including the Schedule of Deviations (if any) to the Service Provider before the end of the period of validity stated in the RFQ, or other period as agreed.

Signature(s)

Name(s)

Capacity

For the tenderer:

(Insert name and address of organisation)

Name & signature of witness

Date

Acceptance

By signing this part of this Form of Offer and Acceptance, the Employer identified below accepts the Service Providers Offer. In consideration thereof, the Employer shall pay the Service Provider the amount due in accordance with the conditions of the RFQ. Acceptance of the Service Providers Offer shall form an agreement between the Employer and the Service Provider upon the terms and conditions contained in this RFQ.

Deviations from and amendments to the documents listed in the RFQ and any addenda thereto listed in the Returnable Schedules as well as any changes to the terms of the Offer agreed by the Service Provider and the Employer during this process of offer and acceptance, are contained in the Schedule of Deviations attached to and forming part of this Form of Offer and Acceptance. No amendments to or deviations from said documents are valid unless contained in this Schedule.

The Service Provider shall within two days of receiving a completed copy of this agreement, including the Schedule of Deviations (if any), contact the Employer's agent to arrange the delivery of any securities, bonds, guarantees, proof of insurance and any other documentation to be provided in terms of the conditions of contract identified in the RFQ. Failure to fulfil any of these obligations in accordance with those terms shall constitute a repudiation of this agreement.

Notwithstanding anything contained herein, this agreement comes into effect on the date when the Service Provider receives one fully completed original copy of this document, including the Schedule of Deviations (if any).

Signature(s)

Name(s)

Capacity

for the Employer

(Insert name and address of organisation)

Name & signature of witness

Date

RFQ Data

1. ADMINISTRATIVE RESPONSIVENESS CRITERIA

1.1. Suppliers are required to ensure that they meet all the Administrative Responsiveness Criteria. Suppliers that do not meet all the Administrative Responsive Criteria may not be awarded this Quote. It is the service provider's responsibility to ensure that they are tax compliant and that all required information is submitted to Sentech. Supplier's providing quotations must be registered on the Sentech Supplier Database.

1.2. **Quotations must be in a Company Letterhead.**

1.3. Quotations or Proposals must be received on or before the closing date and time specified on the Call for Quotation or Proposal document.

1.4. Quotations or Proposals must be fully completed and signed in BLACK ink.

1.5. Quotations must be submitted via Email.

1.6. The Tenderer undertakes to the Purchaser that it will treat as confidential the terms of this RFQ together with all the Purchaser's confidential information and will not disclose such confidential information to any person, firm or company (other than to its auditors and other professional advisers) or to the media, and will not use such confidential information other than for the purposes of this RFQ, subject always to any prior specific authorisation in writing by the Purchaser to such disclosure or use."

2. AWARD OF RFQ's

Sentech may appoint one or more suppliers, in whole or in part, or not appoint any supplier/s at all, and/or cancel the bid in its entirety, at Sentech's sole and exclusive discretion, in order to satisfy various needs which may be identified, and to manage certain risks associated with the supply of goods or services specified in respect of the Bid.

3. RATE OF EXCHANGE, CURRENCY FLUCTUATIONS AND CURRENCY

All bid prices quoted shall be in South African Rands (ZAR). If prices are in a foreign currency, the rate of exchange quoted shall remain fixed throughout the term of the agreement. Bidders will bear the risk of and all cost/s associated with currency fluctuations, therefore Bidders shall be required to manage such risk in their bid price.

4. GENERAL - PRICES

All prices shall be quoted in ZAR.
Unless written approval has been obtained from Sentech, no adjustment in contract prices will be made. Applications for price adjustment must be accompanied by documentary evidence in support of any adjustment.

5. PRICE NEGOTIATIONS

Sentech reserves the right to negotiate market related prices and discounts. If market-related prices are not agreed to, Sentech reserves the right to cancel the Bid.

6. EVALUATION CRITERIA

The evaluation criteria are stipulated in 7 below. It is the Bidder's responsibility to ensure that they have responded to the evaluation criteria. Failure to meet the evaluation criteria will result in the Bidder not being evaluated further. Bidders must ensure that they have included all supporting documentation required to support their response to the Bid

7. RFQ EVALUATION METHOD

This RFQ will be evaluated as described in the table below.

Evaluation Method	1. **Stage 1 – Administrative Responsiveness Evaluation** All the Quotations will be evaluated against the **Administrative responsiveness requirements** as set out in section 2 of the RFQ Data. 2. **Stage 2 – Functional Evaluation Criteria** The proposals that COMPLY with the Mandatory evaluation criteria be evaluated against the Functional Criteria. Suppliers meeting the minimum requirement will be evaluated further. 3. **Stage 3 – Price and Preference** Suppliers with the lowest Price offered will score the highest points. Only Suppliers that submit a valid B-BBEE Certificate can claim preference points in line with the 80/20 Suppliers with the highest number of points will be recommended for the award of this quotation, unless there are compelling and justifiable reasons not to do so.

7.1. Mandatory Evaluation Criteria

Mandatory Eligibility Criteria	Compliant (Indicate Yes or No)	What Proof is required to show compliance to Mandatory Eligibility Criteria	Reference proof supplied by reference the page number where the information is located in your Tender submission
Valid COIDA Certificate		Attach a valid Letter of Good Standing from the Department of Labour/FEM. COIDA's Nature of Business to be aligned to Construction Industry	
Valid CIDB Certificate		Attach a valid CIDB Certificate: 2 SQ and above	
NOTE: Bidders that do not comply with all the above criteria will not be evaluated further.			

7.2. Functional Evaluation Criteria

Functional criteria	Points
The service provider must attach a list of completed projects as the main contractor in erecting fencing. (Completion certificates to be attached). • Three (3) Projects Completed…….. 30 Points • Two (2) Projects Completed……..15 Points • One Projects Completed……..5 Points • No Projects Completed…….0	**30**
Client References	**30**
Reference letters from contactable references for similar projects that were listed on the above criteria in scope and contract value. • Three (3) reference letters submitted…… 30 Points • Two reference letters submitted…….. 15 Points • One reference letter……..5 Points • No Reference letters…….…… ..0 Points • NB: No letters of appointment or completion certificates will be accepted for this purpose as these do not sufficiently elaborate on principles such as workmanship and work ethic.	
Experience of Key Personnel	

Bidders to attach CVs for site foreman with 3 years of experience in construction industry (Fencing or Civils) • Foreman with 3 years and more experience……..20 points • Foreman with 2 years of experience……..10 points • Foreman with one year and less years of experience …….5 points	**20**
Construction Programme	**20**
Project programme with realistic time frames, key tasks clearly defined and critical path depicted. (The programme may be presented in any format) • Compressive Realistic Project Programme submitted ……20 Points • Average unrealistic Project Programme submitted…… 5 Points • Project Programme not submitted……..0 Points	
Total Points.	**100**
The minimum threshold for the functionality will be 70 of 100 points	

Functionality criteria	**Proof Required**	**Points**
Total Points:		

Total minimum qualifying functional score is ####### points.

8. Preference Point allocation – 80/20

Sentech's Specific goals emanate from the section 2(1)d of the Preferential Procurement Policy Act which may include contracting with persons or categories of persons, historically disadvantaged by unfair discrimination on the basis of race, gender and disability. The Reconstruction and Development Programme as published in Government Gazette No 16085 dated 23 November 1994

Sentech will award preference points as follows:

Goal	**Points**	**Evidence required**
Historically disadvantaged by unfair discrimination on the basis of Race	8	A valid BBBEE Certificate showing at least 51% black ownership

	3	A valid BBBEE Certificate showing at least 25.1 – 50% black ownership
	1	Black owned company showing at least 5 – 25% black ownership
	0	Below 5%
Historically disadvantaged by unfair discrimination on the basis of Gender (women)	10	A valid BBBEE Certificate showing at least 51% women ownership
	6	A valid BBBEE Certificate showing at least 25.1 – 50% women ownership
	2	A valid BBBEE Certificate showing at least 5-25% women ownership
	0	A valid BBBEE Certificate showing at less than 5% women ownership
Historically disadvantaged by unfair discrimination on the basis of disability	2	A doctor's note confirming disability
Total Points	**20**	

9. Price Calculation 80/20

The following formula will be used to calculate the points for price.

$$Ps = 80\left[1 - \frac{Pt - Pmin}{Pmin}\right]$$

Where:

Ps	=	Points scored for price of bid under consideration
Pt	=	Rand value of bid under consideration
Pmin	=	Rand value of lowest acceptable bid

10. Scope Of Work

APPOINTMENT OF A SERVICE PROVIDER TO SUPPLY, DELIVER AND INSTALL A CONCRETE PALISADE FENCE AT C5 GEORGE SITE UNDER THE GEORGE OPERATIONAL CENTRE

1. BACKGROUND

Sentech SOC Ltd is a State-Owned Company and South Africa's leading provider of broadcasting signal distribution services. Sentech is licensed as an Electronic Communications Network Service (ECNS) provider and operates numerous telecommunications networks supporting television, radio, satellite, broadband and digital communication services throughout the country.

To improve the physical security of its infrastructure, Sentech intends appointing a suitably qualified and experienced Contractor to supply, deliver and install a reinforced concrete palisade fence at the C5 George Site under the George Operational Centre (OC).

The works comprise the replacement of the existing perimeter fence where applicable, construction of reinforced concrete foundations, installation of reinforced concrete palisade fencing, access gates, concertina wire and all associated civil works necessary to provide a complete, secure and operational perimeter security fence.

2. CONTRACT CONDITIONS

The Works shall be executed in accordance with:

- General Conditions of Contract for Construction Works (GCC 2025), 3rd Edition.
- Occupational Health and Safety Act, Act 85 of 1993.
- Construction Regulations.
- Applicable South African National Standards (SANS).
- Manufacturer's specifications for all concrete, steel, gates, galvanizing, fasteners and security fencing materials.
- Sentech Technical Specifications.
- Employer's Specifications, Drawings and Instructions.

2.1 Defects Liability Period

The Defects Liability Period shall be twelve (12) months from the date of Practical Completion.

2.2 Warranties

The Contractor shall provide:

- A minimum sixty (60) month workmanship warranty.

- Manufacturer warranties for precast concrete components.
- Manufacturer warranties for gate hardware and locking mechanisms.
- Manufacturer warranties for galvanised steel components.
- Manufacturer warranties for concertina wire and associated accessories where applicable.

2.3 Project Duration

The Contract Period shall be eight (8) weeks from the date of approval of the Health and Safety File and formal site handover.

3. SCOPE OF WORKS

The Contractor shall provide all labour, supervision, plant, equipment, transport, materials, consumables and incidentals necessary for the successful completion of the works.

3.1 Preliminary and General

The Contractor shall:
- Attend the compulsory site briefing.
- Verify all dimensions, fence lengths, levels and quantities before commencement.
- Familiarise themselves with the existing site conditions.
- Establish and maintain site offices, storage facilities and welfare facilities where required.
- Supply all supervision, labour, materials, plant, equipment and transport.
- Provide all temporary works necessary for safe construction.
- Provide scaffolding, ladders, lifting equipment, lifelines and fall arrest systems where required.
- Establish and maintain adequate site security.
- Protect existing infrastructure, buildings, services and landscaping.
- Set out the works accurately.
- Maintain a clean and safe working environment.
- Remove all construction debris upon completion.
- Reinstate all disturbed areas.
- Submit material compliance certificates.
- Submit quality control documentation.
- Submit a detailed construction programme within ten (10) days after award.
- Submit weekly progress reports including photographs.

-

3.2 Removal of Existing Fence

Where applicable, the Contractor shall:

- Carefully remove existing fencing.
- Remove damaged foundations where instructed.
- Dispose of demolished material at an approved disposal facility.
- Protect existing services during demolition.

3.3 Earthworks and Excavation The

Contractor shall:

- Excavate all post foundations.
- Trim and level excavation bottoms.
- Remove unsuitable material.
- Backfill using approved material.
- Compacts backfill to specification.
- Dispose of surplus excavated material.

Foundation excavations shall generally be:

- 460 mm × 460 mm • 600 mm deep

unless instructed otherwise by Sentech Representative ie. IS Manager or Construction Team Leader.

3.4 Concrete Foundations

The Contractor shall:

- Supply and place minimum 30 MPa concrete.
- Ensure all posts are correctly aligned.
- Maintain vertical tolerance.
- Cure concrete in accordance with SANS requirements.

3.5 Supply and Installation of Concrete Palisade Fence

The Contractor shall supply, deliver and install reinforced concrete palisade fencing comprising:

-
- Approximate Fence Length: **530 metres**
- Fence Height: 2.25 - 2.4 metres • Panel Width: 2 metres • Posts:
    - 3000 mm long
    - 230 × 150 mm tapering to 80 mm

  Pales:
    - 2400 mm long ○ Reinforced ○ Chamfered at 45°
- Rails:
    - 1990 mm long ○ Pre-stressed
- Galvanised carriage bolts
- PVC washers where applicable
- Posts shall be installed at 2 metre centres and securely embedded into reinforced concrete foundations.
- Supply, manufacture and install one heavy-duty steel palisade double-swing gate measuring 5 m wide × 2.8 m high, to match the existing palisade fence. The gate shall include heavy-duty hinges, an anti-vandal lock, drop bolts, gate stops, support posts and concrete foundations. All fabricated steel components shall be hot-dip galvanised. Installation shall ensure secure fixing, proper alignment and smooth operation.

3.6 Prefabricated Concrete Components

All precast concrete products shall:

- Achieve a minimum compressive strength of 40 MPa after 28 days.
- Be free of cracks, honeycombing and defects.
- Have smooth off-shutter finishes.
- Comply with applicable SANS standards.

3.7 Reinforcement

All reinforcing steel shall:

- Be high-yield steel.
- Have a minimum strength of 410 MPa.
- Be free from rust, grease and contamination.
- Comply with relevant SANS specifications.

•

3.8 Quality Assurance

The Contractor shall implement a Quality Control System including:

- Material approvals.
- Inspection records.
- Concrete test certificates.
- Compliance certificates.
- Dimensional inspections.
- Final quality inspection before handover.

3.9 Occupational Health and Safety

The Contractor shall comply with:

- Occupational Health and Safety Act.
- Construction Regulations.
- Sentech Health and Safety Specifications.

Prior to commencement, the Contractor shall submit:

- Approved Health and Safety File.
- Risk Assessments.
- Method Statements.
- Fall Protection Plan (where applicable).
- Proof of employee competency.
- Medical Certificates where required.

No work shall commence until the Health and Safety File has been approved by Sentech.

3.10 Localisation of Labour

The Contractor shall:

- Employ local labour where reasonably practicable.
- Maintain labour registers.
- Weekly labour reports

Failure to submit the required reports may delay payment certification.

•

3.11 Constraints

The Contractor shall allow for:

- Adverse weather conditions.
- Restricted access.
- Material delivery lead times.
  Operational requirements of the telecommunications site.

Extensions of time due to adverse weather shall be considered in accordance with GCC 2025.

3.12 Programme and Progress Reporting

Within ten (10) days after award, the Contractor shall submit a detailed construction programme showing:

- Activity descriptions.
- Logical sequence of works.
- Resource allocation.
- Critical path.
- Key milestones.
- Planned completion date.

Weekly progress reports shall include:

- Updated programme.
- Progress photographs.
- Labour employed.
- Plant utilised.
- Safety statistics.
- Delays and mitigation measures.
- Planned activities for the following week.

4. TECHNICAL SPECIFICATIONS

Concrete Palisade Fence

- Height: 2.4 metres
- Width per Panel: 2.0 metres

-
- Posts: 3000 mm long
- Rails: Pre-stressed reinforced concrete
- Pales: Reinforced concrete with 45° chamfered tops • Minimum concrete strength: ○ 40 MPa (precast components) ○ 30 MPa (foundations)

Gate

- Supply, manufacture and install one heavy-duty steel palisade double-swing gate measuring 5 m wide × 2.8 m high, to match the existing palisade fence. The gate shall include heavy-duty hinges, an anti-vandal lock, drop bolts, gate stops, support posts and concrete foundations. All fabricated steel components

shall be hot-dip galvanised. Installation shall ensure secure fixing, proper alignment and smooth operation.

Foundation

- 460 × 460 × 600 mm minimum
- 30 MPa reinforced concrete

Personnel

The Contractor shall provide as a minimum:

- Site Foreman
- Fencing Erectors
- Semi-skilled Labourers
- General Labourers

5. LOCATION

Region	Site
Southern Region	C5 George Site – George Operational Centre



GPS Coordinates on the photo

6. PRICING

The Contractor's rates shall be deemed to include:

- Labour.
- Plant.
- Materials.
- Transport.
- Supervision.
- Temporary works.
- Health and Safety compliance.

- Quality Control.
- Testing.
- Waste disposal.
- Overheads.
- Profit.
- Any other costs necessary to complete the Works in accordance with this Specification.

The Contractor shall be deemed to have inspected the site and allowed for all costs associated with the successful completion of the Works.

Pricing Instruction

Item No	Description	Unit	Quantity	Rate	Amount
SCOPE OF WORK The scope of work entails removal and replacing palisade fence with new concrete palisade fence. All pricing to include supply and delivery, labour, profit, and markup.					
SECTION1					
1	Preliminary and General Allow for P&Gs for the establishment and de-establishment of the site, and all other unmeasurable items like toilet facilities, water, storage facilities, and removal of debris after completion.	SUM	1		
2	Occupational Health and Safety obligations in terms of Sentech Health and Safety specifications. (Safety File)	Sum	1		
	Section 1 Sub Total				
SECTION 2					
3	Supplying, Delivering and installation Concrete Palisade Fence as per the scope	m	530		
4	Concrete works: footings and foundations	M3	15		
5	Excavation of foundations	M3	15		
6	Supply, manufacture and install a 5,000 mm wide × 2,800 mm high heavy-duty steel palisade double-swing gate, complete with support posts and concrete foundations, heavy-duty hinges, anti-vandal lock, drop bolts, gate stops and hot-dip galvanised finish.	No	1		

	Section 2: Sub Total	R			R
	Totals: Section1 and Section2 Excl Vat	R			R
	Contingencies @ 7%	R			R
	Totals Including Contingencies	R			R
	VAT at 15%	R			R
	Total Including Vat	R			R

11. **SITE ACCESS**

- Access to Sentech sites is mostly by means of gravel roads. In some instances, the roads may be paved with a bituminous surface in other instances maybe concrete or concrete strips roads. The contractors are requested to use 4 x 4 vehicles to access our sites.

- Although we try our best to maintain these roads as best as possible some of the paved and concrete roads cannot be accessed with an ordinary vehicle.

- Some may be very steep in places with very tight turns which would make access difficult for ordinary vehicles.

- The mast and Sentech's property and buildings are fenced off to restrict unauthorized entry.

12. SAFETY REQUIREMENTS

- Appointed service provider will be required to compile a health and safety file in line with Sentech requirements which will be communicated upon appointment, and such should be submitted to the Sentech OHS Specialist within 7 days after issue of the Purchase Order/Safety File Specification (instruction to be received from the Infrastructure Services Manager via email).

- Competent mast climbers– Valid mast climbing certificate for each employee to be signed to the project.
- Medical fitness – Valid certificate of fitness (medical) issued by Occupational Medical Practitioner only for all employees to be assigned to the project
- Work method – Detailed safe working methodology on undertaking assigned task in line with the requirements
- Public liability – valid construction/project public liability insurance
- Health and safety compliance assurance – Company's Health and Safety compliance undertaking by the CEO/Managing Director
- COID / FEM registration for injury on duty cases

13. COMMUNICATION PROTOCOL

13.1.1. SITE HAND OVER MEETING

- This is the official hand over of the site to the contractor for the duration of the contract. This is the first meeting on site of all the relevant parties who will be involved in the contract for its entire duration.

13.1.2. PROGRESS MEETINGS

- The intervals of progress meetings should be decided at the first site hand over meeting. The Infrastructure Services Manager shall carry out additional intermediate site inspections.

13.1.3. SENTECH LINE OF REPORTING PROBLEMS

- Any problem, which may arise during the contract, should be reported immediately to the Infrastructure Services Manager.
- If the Infrastructure Manager is not available, it should be reported directly to the Operations Manager.

13.2. QUALITY ASSURANCE

- Quality assurance inspection will be carried out at all the key dates and milestones established at the site handover meeting.
- The Infrastructure Services Manager or Sentech trade tested rigger shall carry out site inspections before, during and upon completion of the contract.

13.3. EXECUTION PROGRAMME

- Timeous completion of the project is of utmost importance for Sentech.
- To ensure and to assist the contractor to monitor his or her own progress, he or she will be required to provide Sentech with a detailed execution schedule when providing a quotation.
- This schedule should be in the Bar Chart format.
- It should highlight the following key information but not limited to:
  - NAME OF SITE
  - ACTIVITY DESCRIPTION
  - ACTIVITY DURATION
  - DATES FOR KEY MILESTONES DURING THE EXECUTION OF THE PROJECTS.

The key milestones are of paramount importance. Key dates will determine the dates on which Sentech's responsible Infrastructure Services Manager and local Sentech Rigger will conduct site inspections.

- Photos must be taken before, during and after as part of in-progress reporting by the contractor
- Milestones will include times such as but not limited to:
  - **Milestone 1:**
- When the surface preparation has been completed.
- **Milestone 2:**
  - Quality inspection must be conducted on completion of each coat of paint before applying the next coat.
- **Milestone 3:**
  - As soon as one section received its final coat of paint, a quality inspection should be conducted before moving to the next section.

14. CONSTRAINTS

- Due to the location of many of Sentech's sites weather conditions are unpredictable.

- Occupational Health & Safety regulations determine that mast work can only be performed under specific weather conditions.
- Inclement weather conditions remain the single biggest constraints to timeous completion of mast painting projects.
- It should be borne in mind that in addition to normal inclement conditions some sites may be affected by high winds and mist at certain times of the day.
- Contractors are therefore urged to familiarize themselves with the historic prevailing weather conditions of the specific region.
- The contractors must therefore allow for inclement weather-related delays in theirs schedule. Any inclement weather days and consequential inclement weather days accumulated during this contract will be granted as extension of time as there will be no monetary compensation.

15. SENTECH HOUSE RULES

- It is the responsibility of the contractor to familiarize himself with Sentech House Rules for external contractors working on a Sentech site.
- The site must be kept clean at all times. All debris and any other foreign material must be disposed of at a designated landfill site where required.
- Contractor to provide own safe drinking water
- Contractor to provide own electricity for the use of project
- Contractor to provide own water for the use of project
- Contractor to provide own safe and reliable ablution facilities