



SOUTH AFRICAN BROADCASTING CORPORATION LIMITED SOC

REGISTRATION NUMBER 2003/023915/30

ENTERPRISE AND SUPPLIER DEVELOPMENT(ESD) INCUBATION

**BID ADDENDUM NOTICE 01**

**INCUBATION/ESD BENEFICIARIES TITLE**

**APPOINTMENT OF ENTERPRISE SUPPLIER DEVELOPMENT BENEFICIARIES UNDER THE ICT SECTOR**

**EXPECTED TIMEFRAME**

| PROCESS             | EXPECTED DATES                                                                                                                                                                                                                                                    |
|---------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Enquiry Number      | <b>RFI/PRO/2026/04</b>                                                                                                                                                                                                                                            |
| Advertisement Date: | <b>02 September 2026</b>                                                                                                                                                                                                                                          |
| Closing Date        | <b>14 October 2026 @ 12:00 noon</b>                                                                                                                                                                                                                               |
| Enquiry submission  | <a href="mailto:RFQSubmissions@sabc.co.za">RFQSubmissions@sabc.co.za</a>                                                                                                                                                                                          |
| Bid Available from: | National Treasury's tender portal<br>( <a href="http://www.etenders.gov.za">http://www.etenders.gov.za</a> )<br>SABC Website<br>( <a href="http://www.sabc.co.za/sabc/tenders/">http://www.sabc.co.za/sabc/tenders/</a> )<br><a href="#">SABC Media platforms</a> |

**APPOINTMENT OF ENTERPRISE SUPPLIER DEVELOPMENT BENEFICIARIES UNDER THE ICT SECTOR**

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|---------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Province</b><br><br>Briefing Session Date & Time:<br><br>Venue<br><br>Link for virtual Briefing Session:               | <b>SABC Head Office</b><br><br><b>09<sup>th</sup> October 2026@11:00am</b><br><br><b>SABC Radio Park Building, Auckland Park</b><br><br><a href="https://teams.microsoft.com/meet/328970608860276?p=nYB9wiNx5aYR4cuK7">https://teams.microsoft.com/meet/328970608860276?p=nYB9wiNx5aYR4cuK7</a>                          |
| <b>Province: Western Cape</b><br><br>Briefing Session Date & Time:<br><br>Venue<br><br>Link for virtual Briefing Session: | <b>SABC Provincial Office</b><br><br><b>09<sup>th</sup> September 2026@11:00am</b><br><br><b>SABC Offices, 209 Beach Road, Sea Point</b><br><br><a href="https://teams.microsoft.com/meet/3301976515452?p=sSgz1LDbuHtCsDBO9B">https://teams.microsoft.com/meet/3301976515452?p=sSgz1LDbuHtCsDBO9B</a>                    |
| <b>Province: Eastern Cape</b><br><br>Briefing Session Date & Time:<br><br>Venue<br><br>Link for virtual Briefing Session: | <b>SABC Provincial Office</b><br><br><b>15<sup>th</sup> September 2026@11:00am</b><br><br><b>Conyngham Road, Parsons Hill, Gqeberha,</b><br><br><a href="https://teams.microsoft.com/meet/361510816997495?p=RQZ3fekbyTnsbvZ1wZ">https://teams.microsoft.com/meet/361510816997495?p=RQZ3fekbyTnsbvZ1wZ</a>                |
| <b>Province: Eastern Cape</b><br><br>Briefing Session Date & Time:<br><br>Venue<br><br>Link for virtual Briefing Session: | <b>SABC Ku – Gompo (East London)</b><br><br><b>09<sup>th</sup> September 2026@11:00am</b><br><br><div><b>TO BE ADVISED IN THE DUE COURSE VIA ADDENDUM</b></div><br><a href="https://teams.microsoft.com/meet/3301976515452?p=sSgz1LDbuHtCsDBO9B">https://teams.microsoft.com/meet/3301976515452?p=sSgz1LDbuHtCsDBO9B</a> |
| <b>Province: Eastern Cape</b><br><br>Briefing Session Date & Time<br><br>Venue                                            | <b>SABC Provincial Office</b><br><br><b>15<sup>th</sup> September 2026 @11:00am</b><br><br><b>96 Sutherland Street, PRD building, Umtata</b>                                                                                                                                                                             |

## APPOINTMENT OF ENTERPRISE SUPPLIER DEVELOPMENT BENEFICIARIES UNDER THE ICT SECTOR

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| Link for virtual Briefing Session:                                                                                      | <a href="https://teams.microsoft.com/meet/3301976515452?p=sSgz1LDbuHtCsDBO9B">https://teams.microsoft.com/meet/3301976515452?p=sSgz1LDbuHtCsDBO9B</a>                                                                                                                                                                               |
| <b>Province: Limpopo</b><br><br>Briefing Session Date & Time:<br><br>Venue<br><br>Link for virtual Briefing Session:    | <b>SABC Provincial Office</b><br><br><b>29<sup>th</sup> September 2026@11:00am</b><br><br><b>SABC Offices,19 Hospital Street, Polokwane</b><br><br><a href="https://teams.microsoft.com/meet/364355263569738?p=3frNDNM4dPXODjZBvI">https://teams.microsoft.com/meet/364355263569738?p=3frNDNM4dPXODjZBvI</a>                        |
| <b>Province: Northwest</b><br><br>Briefing Session Date & Time:<br><br>Venue<br><br>Link for virtual Briefing Session:  | <b>SABC Provincial Office</b><br><br><b>18<sup>th</sup> September 2026 @11:00am</b><br><br><b>Cnr Rd. Albert Luthuli Drive &amp; James Moroka, Mmabatho</b><br><br><a href="https://teams.microsoft.com/meet/398648152144050?p=vZ6SYaCeLjB17X3BBc">https://teams.microsoft.com/meet/398648152144050?p=vZ6SYaCeLjB17X3BBc</a>        |
| <b>Province:Limpopo</b><br><br>Briefing Session Date & Time:<br><br>Venue<br><br>Link for virtual Briefing Session      | <b>SABC Provincial Office</b><br><br><b>01<sup>ST</sup> October 2026 @11:00am</b><br><br><b>SABC Offices,Mphephu Street ,next to Vhembe District Municipality.</b><br><br><a href="https://teams.microsoft.com/meet/379052132065086?p=dxrptF94wwv8vaApSW">https://teams.microsoft.com/meet/379052132065086?p=dxrptF94wwv8vaApSW</a> |
| <b>Province: Free State</b><br><br>Briefing Session Date & Time:<br><br>Venue<br><br>Link for virtual Briefing Session: | <b>SABC Bloemfontein</b><br><br><b>06<sup>th</sup> October 2026 @11:00am</b><br><br><b>Cnr of Kellner and Markgraaf Streets, Westdene, Bloemfontein</b><br><br><a href="https://teams.microsoft.com/meet/395268554830444?p=07QH5VZ6gDCXXcoeZ6">https://teams.microsoft.com/meet/395268554830444?p=07QH5VZ6gDCXXcoeZ6</a>            |
| <b>Province:Northen Cape</b><br><br>Briefing Session Date & Time:<br><br>Venue                                          | <b>SABC Provincial Office</b><br><br><b>08<sup>th</sup> October 2026 @11:00am</b><br><br><b>SABC Bultfontein Street, CBD ,Kimberly</b>                                                                                                                                                                                              |

**APPOINTMENT OF ENTERPRISE SUPPLIER DEVELOPMENT BENEFICIARIES UNDER THE ICT SECTOR**

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| Link for virtual Briefing Session:                                                                                     | <a href="https://teams.microsoft.com/meet/38828394217491?p=zjPnXMwdm85ziezS1w">https://teams.microsoft.com/meet/38828394217491?p=zjPnXMwdm85ziezS1w</a>                                                                                                                                                                                     |
| <b>Province:KZN</b><br><br>Briefing Session Date & Time:<br><br><br>Link for virtual Briefing Session:                 | <b>SABC Provincial Office</b><br><br><b>18<sup>th</sup> September 2026 @11:00am</b><br><br><b>SABC Offices,100 KE Masing Road, Durban</b><br><br><a href="https://teams.microsoft.com/meet/381316606891652?p=8hGnCZpUpifXMrF3p">https://teams.microsoft.com/meet/381316606891652?p=8hGnCZpUpifXMrF3p</a>                                    |
| <b>Province:Mpumalanga</b><br><br>Briefing Session Date & Time:<br><br>Venue<br><br>Link for virtual Briefing Session: | <b>SABC Provincial Office</b><br><br><b>22<sup>nd</sup> September 2026 @11:00am</b><br><br><b>City Centre Complex, Cnr Andrew &amp; Madiba Roads, Nelspruit (Mbombela)</b><br><br><a href="https://teams.microsoft.com/meet/349885862672330?p=gR139vYQYllfiyRa4x">https://teams.microsoft.com/meet/349885862672330?p=gR139vYQYllfiyRa4x</a> |
| Closing Date and Time                                                                                                  | <b>14 October 2026 @ 12:00 noon</b>                                                                                                                                                                                                                                                                                                         |
| Queries / Contact details                                                                                              | <a href="mailto:tenderqueries@sabc.co.za">tenderqueries@sabc.co.za</a>                                                                                                                                                                                                                                                                      |

SABC retains the right to change the timeframe whenever necessary and for whatever reason it deems fit.

Submissions must be electronically emailed to [RFQSubmissions@sabc.co.za](mailto:RFQSubmissions@sabc.co.za) on or before the closing date of this RFQ.

**NB: Links for we-transfer and google drop box should only expire 30 days after submission.**

**APPOINTMENT OF ENTERPRISE SUPPLIER DEVELOPMENT BENEFICIARIES UNDER THE ICT SECTOR**

**BENEFICIARIES TO COMPLETE THE BELOW TABLE**

|              |  |
|--------------|--|
| COMPANY NAME |  |
| TRADING NAME |  |
| CSD NUMBER   |  |

**PLEASE SELECT / TICK THE PROVINCE YOU ARE APPLYING UNDER AND PROVIDE PROOF OF RESIDENCE.**

**FAILURE TO TICK AND PROVIDE PROOF OF RESIDENCE WILL LEAD TO DISQUALIFICATION**

|                |  |
|----------------|--|
| EASTERN CAPE   |  |
| FREE STATE     |  |
| GAUTENG        |  |
| KWA ZULU NATAL |  |
| LIMPOPO        |  |
| MPUMALANGA     |  |
| NORTHERN CAPE  |  |
| NORTHWEST      |  |
| WESTERN CAPE   |  |

**KINDLY COMPLETE THE FOLLOWING INFORMATION:**

## APPOINTMENT OF ENTERPRISE SUPPLIER DEVELOPMENT BENEFICIARIES UNDER THE ICT SECTOR

EMAIL ADDRESS:

\_\_\_\_\_

TEL NO:

\_\_\_\_\_

COMPANY NAME:

\_\_\_\_\_

VAT REG NO IF

ANY

\_\_\_\_\_

NAME (BLOCK LETTERS):

\_\_\_\_\_

SIGNATURE:

\_\_\_\_\_

Vendor CSD Registration No:

\_\_\_\_\_

PROVINCE

\_\_\_\_\_

### BACKGROUND

SABC is in the process of sourcing the Beneficiaries for the Enterprise and Supplier Development Incubation program with the aim of Empowering suppliers by providing monetary / non-monetary support this will be based on the need analysis report that will be conducted for each beneficiary, this support will be in the form of skills development, growth, and access to markets, The following will be key focus areas in the development of the beneficiaries but not limited to:

### OBJECTIVE:

Empower suppliers by providing support in the form of skills development, growth, and access to markets. Key focus areas:

- Coaching and mentoring
- Access to markets (Supplier linkages)
- Business and technical training
- Monthly engagement sessions and workshops
- Create a platform for emerging suppliers to understand SABC tendering requirements for increased supplier pipeline and improved tender success rate.

### MONITORING OF INCUBATION SUPPORT PROGRAM (ISP)

- ESD agreement signed by both parties.
- Reporting on individual business unit performance with regards to ESD
- Signed daily register by each beneficiary in the incubator.
- Reporting on strategic alliances formed with external stakeholders and to monitor their benefit to the SABC to ensure value-add.

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- The employee time allocated to the qualifying businesses will be well documented and signed off by the supplier confirming the time spent and services rendered. (Minimum required -12 days)
- Supplier feedback forms will be submitted by the beneficiaries to assess the impact of the program as well as gaps to be considered for the improvement of the program.
- Collect data on supplier performance post incubation program.

### **1.MANDATORY CRITERIA**

| No. |                                                                              | Comply/Not Comply |
|-----|------------------------------------------------------------------------------|-------------------|
| 1.1 | These EMEs must be in the ICT Sector in each SABC regional office (Province) |                   |

**NON-COMPLIANT TO THE MANDATORY CRITERIA WILL RESULT IN AUTOMATIC DIS-QUALIFICATION**

### **2. REQUIRED DOCUMENTS**

- A BBBEE Certificate/Sworn Affidavit
- A SARS PIN/Letter of Good Standing
- CIPC Registration document and Letter of Good Standing
- Financial Statements/Management Accounts/Company Bank Statement for the last 12 Months

### **3. CONDITIONS OF PARTICIPATION**

- Participation must be willing to come for an interview.
- Must be willing to sign the Enterprise Development Agreement with SABC
- Provide all documents that might be required by SABC.
- Late submission of proposal will be disqualified.
- SABC reserves the right to conduct site visit on its sole discretion.

### **4. DETAILED REQUIREMENTS TO PARTICIPATION (Targeted Area but not limited to)**

- Black owned EME's Registered from 2020 to current across all provinces.
- Enterprises owned by Previously Disadvantaged Individuals (PDI) in the Technology/Broadcasting Industry (ICT sector)
- EMEs whose turnover is less than R1 000 000 per annum.

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- EMEs with a staff compliment of less than 10 permanent employees
- EMEs whose tax matters are in order
- EME which is at least 51% owned by black people who are youth.
- EME which is at least 51% owned by black people who are women.
- EME which is at least 51% owned by black people with disabilities.
- EME which is 51% owned by black people living in rural or underdeveloped areas or townships.
- EMEs whose total net asset value is less than R 200 000/R500 000
- Director/owners with an ICT relevant qualification

### 5. EVALUATION METHODOLOGY/CRITERIA

- Beneficiaries should note that only beneficiaries who met the **Mandatory Criteria** of the invitation/ incubation shall be evaluated further for **Functionality**.
- Responses will be evaluated using a predetermined set of evaluation criteria. The evaluation criteria are designed to reflect the SABC's requirements in terms of identifying a suitable beneficiary and ensure the selection process is transparent and afford all the bidders a fair opportunity for evaluation and selection.

#### 5.1 Technical Evaluation

- The beneficiary's submission will be technically evaluated **out of a maximum threshold of 60 points** should the beneficiaries not meet the required points, and they will be disqualified and will **not** qualify for further evaluation.

#### 5.2 Technical Evaluation Criteria

Evaluation is based on functionality, which will be evaluated using the following criteria and points.

| Evaluation Area                        | Evaluation Criteria                                                                                                              | Min Points | Max Points |
|----------------------------------------|----------------------------------------------------------------------------------------------------------------------------------|------------|------------|
| <i>Business Turnover</i>               | <i>EMEs whose turnover is more than R30 000 and less than R1 000 000 per annum and at least one client in the last 12 months</i> | 10         | 10         |
| <b>Compliance to Tax</b>               | EMEs who are tax compliant relative to the reported turnover per annum                                                           | 10         | 10         |
| <b>Black Ownership</b>                 | EME which is at least 51% owned by black people.                                                                                 | 10         | 10         |
| <b>Youth/Women/Disabled Ownership.</b> | EME which is at least 51% owned by black people who are either youth/women/disabled                                              | 10         | 10         |

## **APPOINTMENT OF ENTERPRISE SUPPLIER DEVELOPMENT BENEFICIARIES UNDER THE ICT SECTOR**

|                          |                                                                                                                                                                                |           |           |
|--------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------|-----------|
| <b>Designated Area</b>   | EME which is 51% owned by black people living in rural or underdeveloped areas or townships                                                                                    | 10        | 10        |
| <b>Business proposal</b> | Applicants must submit a business proposal whether the business idea presented appears commercially viable i.e., evidence innovation, financial projections, and team capacity | 10        | 10        |
| <b>Total</b>             |                                                                                                                                                                                | <b>60</b> | <b>60</b> |

ESD Beneficiaries who obtain less than a **maximum threshold of 60 points** will be declared non-responsive and will be eliminated from further evaluation/process.

### **6. OBJECTIVE CRITERIA**

- 6.1.1 The SABC reserve the right not to consider proposals from ESD beneficiaries who are currently in litigation with the SABC.
- 6.1.2. The SABC further reserve the right not to appoint any ESD beneficiary who are blacklisted or have committed other acts of fraud and misrepresentation of facts e.g., tax compliance, BBBEE, company financials, etc. Will be eliminated from the process.
- 6.1.3 SABC at its discretion and budgetary constraints reserves a right to award a maximum of only ten (10) beneficiaries, based on the outcome of the final scoring ranking.
- 6.1.4 Beneficiaries that were previously appointed for the same program are not allowed to apply

**END OF DOCUMENT**