



INDUSTRIAL DEVELOPMENT CORPORATION

REQUEST FOR PROPOSAL

**REQUEST FOR PROPOSAL (RFP) FOR
UNINSTALLING, SUPPLY, DELIVERY, INSTALLATION, PROGRAMMING AND
INTEGRATION OF VIDEO CONFERENCE SYSTEM**

RFP number	T50-09-26
Issue date	08 September 2026
Closing date and time	01 October 2026 at 11h00 AM
Tender validity period	120 days from the closing date and time
Compulsory Site Visit Date, Venue and Time	16 September 2026 @ 19 Fredman Drive, Sandown, Sandton @ 09:30 am
Responses to this RFP should ONLY be forwarded to:	https://idcza-my.sharepoint.com/:f:/g/personal/moitlisim_idc_co_za/IgDPmp4sWzYiQKcpIGfAc3eiARDaEZ-cFIArBnneSxIPhcY

TABLE OF CONTENTS

SECTION 1: GENERAL CONDITIONS OF BID	3
1. PROPRIETARY INFORMATION	4
2. ENQUIRIES	4
3. BID VALIDITY PERIOD	4
4. INSTRUCTIONS ON SUBMISSION OF BIDS	4
5. PREPARATION OF BID RESPONSE	5
6. SUPPLIER PERFORMANCE MANAGEMENT	5
7. ENTERPRISE AND SUPPLIER DEVELOPMENT	6
8. IDC'S RIGHTS	6
9. UNDERTAKINGS BY THE BIDDER	6
10. REASONS FOR DISQUALIFICATION	7
11. RETURNABLE SCHEDULES	7
12. EVALUATION CRITERIA AND WEIGHTINGS	8
13. PROMOTION OF EMERGING BLACK OWNED SERVICE PROVIDERS	10
SECTION 2: FUNCTIONAL REQUIREMENTS SPECIFICATION	11
1. SPECIAL INSTRUCTIONS TO BIDDERS	12
2. BACKGROUND INFORMATION	12
3. SCOPE OF WORK/TERMS OF REFERENCE	13
4. PROJECT TIMELINES	17
5. TECHNICAL EVALUATION CRITERIA	17
SECTION 3: COST PROPOSAL	21
SECTION 4: ANNEXURES	32
ANNEXURE 1: RESPONSE FORMAT FOR SECTION 2	33
ANNEXURE 2: ACCEPTANCE OF BID CONDITIONS AND BIDDER'S DETAILS	35
ANNEXURE 3: TAX COMPLIANCE REQUIREMENTS	37
ANNEXURE 4: BIDDER'S DISCLOSURE	38
ANNEXURE 5: SHAREHOLDERS AND DIRECTORS INFORMATION	40
ANNEXURE 6: BEE COMMITMENT PLAN	42
ANNEXURE 7: DISCLOSURE STATEMENT	43
ANNEXURE 8: PRIVACY & PROTECTION OF PERSONAL INFORMATION ACT 4 OF 2013 REQUIREMENTS	44

SECTION 1: GENERAL CONDITIONS OF BID

SECTION 1: GENERAL CONDITION OF BID

1. PROPRIETARY INFORMATION

Industrial Development Corporation of SA Ltd (IDC) considers this Request for Proposal (RFP) and all related information, either written or verbal, which is provided to the respondent, to be proprietary to IDC. It shall be kept confidential by the respondent and its officers, employees, agents and representatives. The respondent shall not disclose, publish, or advertise this RFP or related information to any third party without the prior written consent of IDC.

2. ENQUIRIES

- 2.1. All communication and attempts to solicit information of any kind relative to this RFP should be submitted **in writing** to:

Name: **Lunga Mbatha**

Telephone Number: Office: **011 269 4376**

Email address: **lungam@idc.co.za**

- 2.2. Enquiries in relation to this RFP will not be entertained after **18 September 2026**.
- 2.3. The enquiries will be consolidated, and IDC will issue one response, and such response will be posted, within two days after the last day of enquiries, onto the IDC website (www.idc.co.za) under tenders i.e., next to the same RFP document.
- 2.4. The IDC may respond to any enquiry in its absolute discretion and the bidder acknowledges that it will have no claim against the IDC on the basis that its bid was disadvantaged by lack of information, or inability to resolve ambiguities.

3. BID VALIDITY PERIOD

- 3.1. Responses to this RFP received from bidders will be valid for a period of **120** days counted from the bid closing date.

4. INSTRUCTIONS ON SUBMISSION OF BIDS

- 4.1. Bid responses must be submitted in electronic format only and must be e-mailed to the dedicated e-mail address as provided herein.
- 4.2. Bid responses should be in generally acceptable / standard electronic file format/s (i.e., Microsoft suite of products or pdf) to enable access thereto by the IDC for purposes of evaluating responses received. Where documents are presented in a format which cannot be accessed by the IDC through generally acceptable formats, such bid response will be disqualified.
- 4.3. The closing date for the submission of bids is **01 October 2026** not later than **11h00 AM** (before midday). No late bids will be considered. Bids must only be sent to https://idcزامي.sharepoint.com/:f/g/personal/moitlisim_idc_co_za/IgDPmp4sWzYiQKcpIGfAc3eiARDaEZ-cFIArBnneSxIPhcY. Bids sent to any other platform other than the one specified herein will be disqualified and will not be considered for evaluation. It is the bidder's responsibility to ensure that the bid is sent to the correct email address and that this is received by the IDC before the closing date and time in IDC's dedicated tender platform https://idcزامي.sharepoint.com/:f/g/personal/moitlisim_idc_co_za/IgDPmp4sWzYiQKcpIGfAc3eiARDaEZ-cFIArBnneSxIPhcY.
- 4.4. Bidders are advised to submit / send its bid responses at least 30 minutes before the **11h00 AM** deadline to avoid any technical challenges in this regard which may result in bid responses being received late. IDC's platform is configured to receive e-mails with sizes up to 50MB.
- 4.5. The IDC will not be held responsible for any of the following:
- 4.5.1. bid responses sent to the incorrect email address;

- 4.5.2. bid responses being inaccessible due to non-standard electronic file formats being utilised to submit responses by bidders;
- 4.5.3. any security breaches and unlawful interception of tender / bid responses by third parties outside the IDC's IT network domain;
- 4.5.4. bid responses received late due to any IT network related congestions and/or technical challenges; and
- 4.5.5. bid responses with file size limits greater than IDC's e-mail receipt capacity of 50MB.
- 4.6. Only responses received via the specified email address will be considered.
- 4.7. Where a complete bid response (Inclusive of all relevant Schedules) is **not received** by the IDC in its electronic platform https://idcza-my.sharepoint.com/:f:/g/personal/moitlisim_idc_co_za/IgDPmp4sWzYiQKcpIGfAc3eiARDaEZ-cFIaRbneSxIPhcY by the closing date and time, such a bid response will be regarded as incomplete and late. Such late and / or incomplete bid will be disqualified. **It is the IDC's policy not to consider late bids for tender evaluation.**
- 4.8. Amended bids may be sent to the electronic platform https://idcza-my.sharepoint.com/:f:/g/personal/moitlisim_idc_co_za/IgDPmp4sWzYiQKcpIGfAc3eiARDaEZ-cFIaRbneSxIPhcY marked "Amendment to bid" and should be received by the IDC **before** the closing date and time of the bid.

5. PREPARATION OF BID RESPONSE

- 5.1. All the documentation submitted in response to this RFP must be in English.
- 5.2. The bidder is responsible for all the costs that it shall incur related to the preparation and submission of the bid document.
- 5.3. Bids submitted by bidders which are companies or are comprised of companies must be signed by a person or persons duly authorised thereto by a resolution of the applicable Board of Directors, a copy of which Resolution, duly certified, must be submitted with the bid.
- 5.4. The bidder should check the numbers of the pages of its bid to satisfy itself that none are missing or duplicated. No liability will be accepted by IDC in regard to anything arising from the fact that pages of a bid are missing or duplicated.
- 5.5. Bidder's tax affairs with SARS must be in order (tax compliant status) and bidders must provide written confirmation to this effect as part of their tender response.
- 5.6. In the event that the bidding structure is a Prime Contractor with Sub-contractor/(s), then the Prime Contractor **must** hold the highest percentage allocation in terms of the value of the contract.

6. SUPPLIER PERFORMANCE MANAGEMENT

- 6.1. Supplier Performance Management is viewed by the IDC as a critical component in ensuring value for money acquisition and good supplier relations between the IDC and all its suppliers.
- 6.2. The successful bidder shall upon receipt of written notification of an award, be required to conclude a Service Level Agreement (SLA) with the IDC, which will form an integral part of the supply agreement. The SLA will serve as a tool to measure, monitor, and assess the supplier performance and ensure effective delivery of service, quality and value-add to IDC's business.
- 6.3. Successful bidders will be required to comply with the above condition, and also provide a scorecard on how their product / service offering is being measured to achieve the objectives of this condition.

7. ENTERPRISE AND SUPPLIER DEVELOPMENT

The IDC promotes enterprise development. In this regard, successful bidders may be required to mentor SMMEs and/ or Youth-Owned businesses. The implications of such arrangement will be subject to negotiations between the IDC and the successful bidder.

8. IDC'S RIGHTS

- 8.1.** The IDC is entitled to amend any bid condition, bid validity period, RFP specification, or extend the bid closing date, all before the bid closing date. All bidders, to whom the RFP documents have been issued and where the IDC have record of such bidders, may be advised in writing of such amendments in good time and any such changes will also be posted on the IDC's website under the relevant tender information. All prospective bidders should therefore ensure that they visit the website regularly and before they submit their bid response to ensure that they are kept updated on any amendments in this regard.
- 8.2.** The IDC reserves the right not to accept the lowest priced bid or any bid in part or in whole. It normally awards the contract to the bidder who proves to be fully capable of handling the contract and whose bid is functionally acceptable and financially advantageous to the IDC.
- 8.3.** The IDC reserves the right to conduct site visits at bidder's corporate offices and / or at client sites if so required.
- 8.4.** The IDC reserves the right to request all relevant information, agreements, and other documents to verify information supplied in the bid response. The bidder hereby gives consent to the IDC to conduct background checks, including FICA verification, on the bidding entity and any of its directors / trustees / shareholders / members.
- 8.5.** The IDC reserves the right, at its sole discretion, to appoint any number of vendors to be part of this panel of service providers, if applicable (i.e., where a panel is considered).
- 8.6.** The IDC reserves the right of final decision on the interpretation of its tender requirements and responses thereto.
- 8.7.** The IDC reserves the right to consider professional conduct and experiences it had with any bidder which rendered similar services to the IDC in the past 5 years over and above the references put forward by the bidder in its response.

9. UNDERTAKINGS BY THE BIDDER

- 9.1.** By submitting a bid in response to the RFP, the bidder will be taken to offer to render all or any of the services described in the bid response submitted by it to the IDC on the terms and conditions and in accordance with the specifications stipulated in this RFP document.
- 9.2.** The bidder shall prepare for a possible presentation should IDC require such and the bidder will be required to make such presentation within five (5) days from the date the bidder is notified of the presentation. Such presentation may include a practical demonstration of products or services as called for in this RFP.
- 9.3.** The bidder agrees that the offer contained in its bid shall remain binding upon him/her and receptive for acceptance by the IDC during the bid validity period indicated in this RFP and its acceptance shall be subject to the terms and conditions contained in this RFP document read with the bid.
- 9.4.** The bidder furthermore confirms that he/she has satisfied himself/herself as to the correctness and validity of his/her bid response; that the price(s) and rate(s) quoted cover all the work/item(s) specified in the bid response documents; and that the price(s) and rate(s) cover all his/her obligations under a resulting contract for the services contemplated in this RFP; and that he/she accepts that any mistakes regarding price(s) and calculations will be at his/her risk.
- 9.5.** The successful bidder accepts full responsibility for the proper execution and fulfilment of all obligations and conditions devolving on him/her under the supply agreement and SLA to be concluded with IDC, as the principal(s) liable for the due fulfilment of such contract.

- 9.6.** The bidder accepts that all costs incurred in the preparation, presentation and demonstration of the solution offered by it shall be for the account of the bidder. All supporting documentation and manuals submitted with its bid will become IDC property unless otherwise stated by the bidder/s at the time of submission.

10. REASONS FOR DISQUALIFICATION

- 10.1.** The IDC reserves the right to disqualify any bidder which does any one or more of the following, and such disqualification may take place without prior notice to the offending bidder:
- 10.1.1. bidder whose Tax Status is non-compliant, after they have been notified accordingly and still remain non-compliant;
 - 10.1.2. bidder who submit incomplete information and documentation according to the requirements of this RFP document;
 - 10.1.3. bidder who submit information that is fraudulent, factually untrue, or inaccurate information;
 - 10.1.4. bidder who receive information not available to other potential bidders through fraudulent means;
 - 10.1.5. bidder who do not comply with any of the mandatory requirements as stipulated in the RFP document;
 - 10.1.6. bidder who fail to comply with POPIA requirements as listed herein
bidder, as the prime contractor, who holds a lower percentage in terms of the value of the contract than any of its subcontractor/(s).

11. RETURNABLE SCHEDULES

Bidders shall submit their bid responses in accordance with the returnable schedules specified below (each schedule must be clearly marked):

- 11.1. Cover Page:** (the cover page must clearly indicate the RFP reference number, bid description and the bidder's name)

11.2. Schedule 1:

- 11.2.1. Executive Summary (explaining how you understand the requirements of this RFP and the summary of your proposed solution)
- 11.2.2. Annexure 1 of this RFP document (duly completed and signed)

11.3. Schedule 2

- 11.3.1. Copy of Board Resolution, duly certified;
- 11.3.2. Originally certified copy of ID document for the Company Representative;
- 11.3.3. Annexure 2 of this RFP document (duly completed and signed);
- 11.3.4. Annexure 3 of this RFP document (duly completed and signed);
- 11.3.5. Annexure 4 of this RFP document (duly completed and signed);
- 11.3.6. Response to Annexure 6: BEE Commitment Plan;
- 11.3.7. Bidders must submit a B-BBEE verification certificate. For Exempted Micro Enterprises (EME) with an annual revenue of less than R10 million and Qualifying Small Enterprises (QSE) with an annual revenue of between R10 million and R50 million per annum, a sworn affidavit confirming the annual total revenue and level of black ownership may be submitted. Any misrepresentation in terms of the declaration constitutes a criminal offence as set out in the B-BBEE Act as amended.

Note: If a bidder is a Consortium, Joint Venture or Prime Contractor with Subcontractor(s), the documents listed above must be submitted for each Consortium/ JV member or Prime Contractor and Subcontractor(s).

- 11.3.8. Annexure 7 of this RFP document (duly responded to);
- 11.3.9. Annexure 8 of this RFP document (duly completed and signed, if applicable);
- 11.3.10. Statement of Financial Position of the Bidder: Latest Audited Financial Statements (where applicable in terms of the Company's Act) and/or independently reviewed financial statements and/or Cashflow Budget for new entities with no financial records.
- 11.3.11. Copy of Joint Venture/ Consortium/ Subcontracting Agreement duly signed by all parties (if applicable).

11.4. Schedule 3:

- 11.4.1. Response to Section 2 of this document, in line with the format indicated in this RFP document.
- 11.4.2. Annexure 1 of this RFP document duly completed and signed.

11.5. Schedule 4: Price Proposal (response to Section 3 of this RFP document).

NOTE: Must be submitted as a separate file/document marked Schedule 4: Price Proposal)

12. EVALUATION CRITERIA AND WEIGHTINGS

Bids shall be evaluated in terms of the following process:

12.1. Phase 1: Initial Screening Process: During this phase, bid responses will be reviewed for purposes of assessing compliance with RFP requirements including the general bid conditions and also the Specific Conditions of Bid, which requirements include the following:

- IDC will make use of the Central Supplier Database (CSD) to access key information which is required to conduct supplier vetting including Company Registration status, tax compliance status and any other relevant checks conducted on CSD.
- In the event that the bidding structure is a Prime Contractor with Sub-contractor/(s), then IDC will evaluate the information provided in Annexure 2 (Acceptance of Bid Conditions and Bidder's Details) and if determined that the Prime Contractor holds a lower percentage in terms of the value of the contract than any of its subcontractor/(s), then the bid will be disqualified.
- Submission of ID copy for the Company Representative as referenced in 11.3.3 above.
- BEE Status Certification as referenced in 11.3.7 above.
- Completion of all Standard Bidding Documents and other requirements, as reflected in this RFP, which covers the following:
 - Section 2: Statement of compliance with the Functional Evaluation Criteria for this RFP.
 - Section 3: Cost Proposal and Price Declaration Form.
 - Annexure 1: Acceptance of Bid Conditions.
 - Annexure 2: Tax Compliance Requirements.
 - Annexure 3: Bidder's Disclosure.
 - Annexure 4: Shareholders' Information/ Group Structure.
 - Annexure 5: Bidders Experience & Project Team.
 - Annexure 6: BEE Commitment Plan.
 - Annexure 7: Disclosure Statement.
 - Annexure 8: Privacy & Protection of Personal Information Act 4 of 2013 Requirements.

Note: Failure to comply with the requirements assessed in Phase 1 (compliance), may lead to disqualification of bids.

12.2. Phase 2: Technical/ Functionality Evaluation

Bid responses will be evaluated in accordance with the Functional criteria as follows:

12.2.1. Mandatory Functional/ Technical Requirements

All bid responses that do not meet the Mandatory Functional Requirements will be disqualified and will not be considered for further evaluation on the Other Functional Requirements. The Mandatory Functional Requirements are stated in section 2 of this RFP document.

Note: Failure to comply with the Mandatory Functional Requirements assessed in this phase will lead to disqualification of bids.

12.2.2. Other Functional/ Technical Requirements

With regards to the other Functional Requirements, the following criteria (set out in more detail in section 2 of this RFP document) and the associated weightings will be applicable:

Number	ELEMENT	WEIGHT
1	Bidder's Relevant Experience	40
2	Functional Requirement	15
3	Technical Requirement	15
4	Bidder's Proposed Video Conference Warranty Reference Pack	15
5	Training and Documentation	15
TOTAL		100

Note: The minimum qualifying score for functionality is 70%. All bidders that fail to achieve the minimum qualifying score on functionality shall not be considered for further evaluation on Price and Specific Goals.

12.3. Phase 3: Preference Point System

All bids that achieve the minimum qualifying score for Functionality (acceptable bids) will be evaluated further in terms of the preference point system, as follows:

CRITERIA	POINTS
Price	80
Specific Goals ¹	20
TOTAL	100

¹Specific Goals for this tender and points that may be claimed are indicated per table below:

SPECIFIC GOALS	POINTS
	(80/20 system)
Black ownership ²	10
30% Black women ownership	5
Any % of ownership by Black Designated Groups ³	2
Reconstruction Development Programme Objective: Promotion of SMMEs (Entities that are EME or QSE)	3
TOTAL POINTS	20

²Black ownership: 100% black owned entities will score the full 10 points (if 80/20 system), and between 51% - 99.99% black owned entities will score 4 points (if 80/20 system).

³Black Designated Groups has the meaning assigned to it in the codes of good practice issued in terms of section 9(1) of the Broad-Based Black Economic Act as amended.

Note: Only enterprises with direct Black shareholding that fall under the four categories below be considered for allocation of points on Specific Goal:

- Exercisable voting rights in the hands of Black people
- Exercisable voting rights in the hands of Black women
- Exercisable voting rights in the hands of Black Designated Groups
- Employee Share Ownership Programmes ("ESOPs") with direct shareholding and exercisable voting rights in the hands of Black People, Black woman, and Black Designated Groups

12.4. Phase 4: Objective Criteria

This contract will be awarded to the bidder scoring the highest points unless an objective criterion justifies the award of the tender to a bidder other than the highest scoring bidder.

12.4.1. Objective Criteria are:

The bidder must pose less risk to the IDC. The risk will be assessed in terms of, but not limited to, the following:

- Reputational Risk: This will be assessed in line with the bidder's disclosure (Refer to Annexure 7: Disclosure statement of this document).
- Concentration Risk: Over exposure to a single bidder.
- The bidder's financial capability in relation to the execution of the contract.
- The bidder's past performance in IDC contracts.

13. PROMOTION OF EMERGING BLACK OWNED SERVICE PROVIDERS

It is the IDC's objective to promote transformation across all industries and/ or sectors of the South African economy and as such, bidders are encouraged to partner with a black owned entity (being 50%+1 black owned and controlled). Such partnership may include the formation of a Joint Venture and/ or subcontracting agreement etc., where a portion of the work under this tender would be undertaken by black owned entities. To give effect to this requirement, bidders are required to submit a partnership / subcontracting proposal detailing the portion of work to be outsourced, level of involvement of the black owned partner and where relevant, submit either a consolidated B-BBEE scorecard or each bidder of the partnership in their individual capacity to submit a BEE certificate or Sworn Affidavit in case of an EME or QSE which will be considered as part of the Specific Goals scoring listed in 12.3.

SECTION 2: FUNCTIONAL REQUIREMENTS SPECIFICATION

SECTION 2: FUNCTIONAL REQUIREMENTS

1. SPECIAL INSTRUCTIONS TO BIDDERS

- 1.1. Should a bidder have reason to believe that the Functional Requirements are not open/fair and/or are written for a particular service provider; the bidder must notify IDC Procurement within five (5) days after publication of the RFP.
- 1.2. Bidders shall provide full and accurate answers to the questions posed in this RFP document, and, where required explicitly state “Comply/Not Comply” regarding compliance with the requirements. Bidders must substantiate their response to all questions, including full details on how their proposal/solution will address specific functional/ technical requirements; failure to substantiate may lead to the bidder being disqualified. All documents as indicated must be supplied as part of the bid response.
- 1.3. Failure to comply with Mandatory Requirements may lead to the bidder being disqualified.

2. BACKGROUND INFORMATION

The Industrial Development Corporation of South Africa Limited (IDC) intends to standardise meeting room technology to support hybrid collaboration, video conferencing, content sharing, and seamless user experiences across all of its office locations, see below IDC offices:

IDC Office Locations	Address
Head Office	19 Fredman Drive, Sandown
Eastern Cape: Kugompo City	2nd Floor Block B, Chesswood Office Park Winkley Street, Berea, KuGompo City, 5200
Eastern Cape: Gqeberha	Southern Life Gardens, Block A (Ground), 70 2nd Avenue, Newton Park, Gqeberha, 6000
Free State: Bloemfontein	10 Barnes Street, 2nd floor Arboretum, Bloemfontein, 9300
KwaZulu-Natal	Ground Level, Compendium House, 5 the Crescent, Westway Westville, KwaZulu- Natal
Limpopo: Polokwane	1st Floor, Baobab Office Park, Corner Munnik Avenue & Range Entrance Road, Polokwane
Mpumalanga: Emalahleni	Room 304, 3rd Floor, Smokey Mountain Office Park, Route N4 Business Park, Ben Fleur X11, Witbank, 1035
Mpumalanga: Mbombela	Maxsa Building, 15 Ferreira Street, Suite 702, 7th Floor, Mbombela
Northern Cape: Kimberly	Sanlam Business Complex, 13 Bishops Avenue, 8301
Northwest: Mahikeng	1B Mikro Plaza, cnr First Str/Bessemer Str, Industrial Sites, Mafikeng, 2791
Western Cape: Cape Town	33 Heerengracht Street, Cape Town City Centre, Cape Town, 8000

The objective is to procure scalable meeting room solutions aligned to room occupancy and collaboration requirements. Solutions must support and be certified for Microsoft Teams.

3. SCOPE OF WORK/TERMS OF REFERENCE

This tender seeks to implement a comprehensive AV-over-IP 4K Video Conferencing solution that delivers an advanced, future-ready collaboration environment. The proposed solution must incorporate state-of-the-art Artificial Intelligence (AI)-driven audio and video conference technologies, high-impact ultra-high definition visuals, and centralized system control to ensure a fully integrated, immersive, and highly automated user experience. Core components include AI-powered intelligent framing to ensure that all participants are consistently and naturally kept in focus without visual distortion, regardless of seating position or movement within the room.

The solution must further include microphone array systems with AI-enabled distributed audio technology capable of accurately capturing voices across varying room sizes, with effective pickup ranges from approximately 6 meters up to 15 meters. Advanced audio processing features such as Noise Cancellation, Echo Cancellation, and Dereverberation are required to ensure crystal-clear speech intelligibility and professional-grade audio output at all times.

In addition, the solution must provide intelligent control and management platforms that enable streamlined wireless presentation and content sharing, simplifying the user experience while maintaining robust performance and reliability. The video collaboration hardware must be fully compatible with leading collaboration platforms, including but not limited to Zoom, Tencent Meeting, GoToMeeting, Microsoft Teams, BlueJeans, DingTalk, Slack, Polycom, StarLeaf, Google Meet, and other widely adopted unified communication solutions.

The IDC also requires that the appointed provider trades in and collects the currently existing conferencing facilities, enabling the IDC to get discounts on the provided solution.

3.1. Uninstallation/Decommissioning of Legacy Cisco SX-80 Codec and Camera for Executive Boardroom - Large Size Hybrid Meeting Room only.

3.2. Supply, Delivery, Installation, Programming and Integrate: The bidder must supply and deliver meeting room collaboration solutions. Installation, programming and integration will only be for Executive Boardroom - Large Size Hybrid Meeting Room. See below IDC locations and addresses:

IDC Office Locations	Address
Head Office	19 Fredman Drive, Sandown
Eastern Cape: Kugompo City	2nd Floor Block B, Chesswood Office Park Winkley Street, Berea, KuGompo City, 5200
Eastern Cape: Gqeberha	Southern Life Gardens, Block A (Ground), 70 2nd Avenue, Newton Park, Gqeberha, 6000
Free State: Bloemfontein	10 Barnes Street, 2nd floor Arboretum, Bloemfontein, 9300
KwaZulu-Natal	Ground Level, Compendium House, 5 the Crescent, Westway Westville, KwaZulu- Natal
Limpopo: Polokwane	1st Floor, Baobab Office Park, Corner Munnik Avenue & Range Entrance Road, Polokwane
Mpumalanga: Emalahleni	Room 304, 3rd Floor, Smokey Mountain Office Park, Route N4 Business Park, Ben Fleur X11, Witbank, 1035
Mpumalanga: Mbombela	Maxsa Building, 15 Ferreira Street, Suite 702, 7th Floor, Mbombela
Northen Cape: Kimberly	Sanlam Business Complex, 13 Bishops Avenue, 8301
Northwest: Mahikeng	1B Mikro Plaza, cnr First Str/Bessemer Str, Industrial Sites, Mafikeng, 2791
Western Cape: Cape Town	33 Heerengracht Street, Cape Town City Centre, Cape Town, 8000

3.3. Functional Requirements

3.3.1. Small Meeting Rooms (5-8 Seater)

The proposed solution shall include:

- All-in-one video conferencing bar
- Integrated microphone and speaker
- One-touch meeting join
- Microsoft Teams Room certified
- Simple plug-and-play operation

3.3.2. Medium Meeting Rooms (9-15 Seater)

- All-in-one video conferencing bar
- Integrated microphone and speaker
- One-touch meeting join
- Microsoft Teams Room certified
- Simple plug-and-play operation

3.3.3. Executive Boardroom (Horseshoe Seater)

The proposed solution shall include:

- Multiple Pan Tilt Zoom (PTZ) cameras
- AI-powered speaker tracking
- Advanced room automation

- Integrated room control platform
- Video recording and webcast capability via MS Teams
- Microsoft Teams Front Row functionality

Existing infrastructure for integration and programming:

- Sennheiser Ceiling Tile Microphone
- Extron DSP
- AMX Touch Panel and Processor
- AMX Matrix Switching
- AMX Decoder and Encoder
- Content Sharing

3.4. Technical Requirements

Video:

- 4K resolution
- Automatic framing, speaker tracking, Smart gathering and Intelligent focus
- Low-light optimization
- Minimum 1080p conferencing quality
- Automatic privacy shutter

Audio:

- Noise suppression
- Acoustic echo cancellation
- Beamforming microphone technology
- Professional digital signal processing

Collaboration:

- HDMI connectivity
- Microsoft Teams Rooms compatibility
- Calendar integration
- One-touch join functionality

Management:

- Centralized monitoring and management
- Remote diagnostics
- Firmware update capability
- Device health monitoring
- Remote management and room control

3.5. Supply and Delivery of 11 x 85-inch QLED Smart Display Screens

Specification:

- Resolution: 4K (3,840 x 2,160).
- HDMI Ports: 3.
- USB Ports: 1 x USB-A.
- Product Type: LED Display.
- Screen Size: 75 inches.
- Refresh Rate: 50Hz.

Video:

- Picture Engine: Crystal Processor 4K.
- HDR (High Dynamic Rang).
- HDR 10+: Support.
- Contrast: Mega Contrast.
- Micro Dimming: Ultra High Definition (UHD) Dimming.
- Contrast Enhancer: Yes.
- Motion Technology: Motion Xcelerator.
- Artificial Intelligence (AI) Upscale: 4K Upscaling.
- Filmmaker Mode (FMM): Yes.

Audio:

- Adaptive Sound: Yes.
- Object Tracking Sound (OTS): OTS Lite.
- Q-Symphony: Yes.
- Sound Output (RMS): 20W.
- Speaker Type: 2CH.
- Multiroom Link: No.

Smart Service:

- Adaptive Sound: Yes.
- Object Tracking Sound (OTS): OTS Lite.
- Q-Symphony: Yes.
- Sound Output (RMS): 20W.
- Speaker Type: 2CH.
- Multiroom Link: No.

Support:

Standard 24 months device warranty.

3.6. Ad-hoc Technical Support for the duration of OEM Warranty for three (3) years period

The support offered must meet the following requirements:

- Reactive support Working Hours (08:00 - 17:00).
- Reactive support After-hours, Weekends and Public Holidays

3.7. Training and Documentation

The bidder must provide product training to four (4) IDC staff members, encompassing system features and operational procedures. Upon completion the bidder must provide as-built documentation detailing product warranty, delivery notes with serial numbers and all relevant documentation.

Note: The Video Conference assets are to be registered under IDC ownership, rather than with the appointed service provider.

4. PROJECT TIMELINES

The appointed service provider(s) will be required to uninstall, supply, delivery, install and programme **(Uninstalling, Installation, Programming and Integration will be for the Executive Boardroom - Large Size Hybrid Meeting Room only. The IDC will install, programme and integrate the rest of the Video Conference Systems)** the new equipment within two (2) months of the award and provide support for a period of three (3) years.

5. TECHNICAL EVALUATION CRITERIA

5.1. Technical Requirements

The service provider must indicate their compliance/ non-compliance to the following requirements and to substantiate as required. The bidder must respond in the format below, where additional information is provided/ attached somewhere else; such information must be clearly referenced.

5.1.1 BIDDER'S RELEVANT EXPERIENCE	COMPLY	PARTIALLY COMPLY	NOT COMPLY
The bidder must have relevant experience in installing, programming and integration of a video conference system, as well as technical support as specified in this document. The bidder must provide three (3) relevant contactable references where they have installed, programmed and integrated the technologies that are currently existing at the IDC as detailed in the scope of work, as well as technical support in the past 5 (five) years Refer to Table (a) Annexure 1 of this document for the response format provided.			
Substantiate / Comments			

5.1.2 FUNCTIONAL REQUIREMENTS	COMPLY	PARTIALLY COMPLY	NOT COMPLY	SUBSTANTIATION
The meeting rooms video conference system should have the functional requirements as per scope of work:				
Small Meeting Rooms (5-8 Seater) and Medium Meeting Rooms (9-15 Seater):				
All-in-one video conferencing bar				
Integrated microphone and speaker				
One-touch meeting join				
Microsoft Teams Room certified				
Simple plug-and-play operation				
Executive Boardroom (Horseshoe Seater):				
Multiple Pan Tilt Zoom (PTZ) cameras				
AI-powered speaker tracking				
Advanced room automation				
Integrated room control platform				
Video recording and webcast capability via MS Teams				
Microsoft Teams Front Row functionality				
Note: Bidder must indicate how the above will be achieved, either by screenshot or by supporting documentation.				

5.1.3 TECHNICAL REQUIREMENTS	COMPLY	PARTIALLY COMPLY	NOT COMPLY	SUBSTANTIATION
The meeting rooms video conference system should have the technical requirements as per scope of work:				
Video:				
4K resolution				
Automatic framing, speaker tracking, Smart gathering and Intelligent focus				
Low-light optimization				
Minimum 1080p conferencing quality				
Automatic privacy shutter				
Audio:				
Noise suppression				
Acoustic echo cancellation				
Beamforming microphone technology				
Professional digital signal processing				
Collaboration:				
HDMI connectivity				
Microsoft Teams Rooms compatibility				
Calendar integration				
One-touch join functionality				
Management:				
Centralized monitoring and management				
Remote diagnostics				
Firmware update capability				
Device health monitoring				
Remote management and room control				
Note: Bidder must indicate how the above will be achieved, either by screenshot or by supporting documentation.				

5.1.4 BIDDER'S PROPOSED VIDEO CONFERENCE SYSTEM HARDWARE WARRANTY REFERENCE PACK	COMPLY	PARTIALLY COMPLY	NOT COMPLY
The bidder must provide a detailed video conference system, hardware warranty reference pack, which is to include the Manufacturer, Equipment, Warranty period, Parts & Labour. The pack must clearly indicate the warranty periods that come standard with the equipment. Over and above the submitting the pack the bidder must provide details in Table (b) Annexure 1 of this document for the response format provided.			
Substantiate / Comments			

5.1.5 TRAINING AND DOCUMENTATION	COMPLY	PARTIALLY COMPLY	NOT COMPLY
The bidder must provide both user and administrative training to four (4) IDC staff members. The training must incorporate a comprehensive skills transfer plan, consisting of a structured programme designed to equip IDC employees with proficiency in the following areas: ✚ User operational training ✚ Basic operational training ✚ System management ✚ Microsoft Teams Room troubleshooting ✚ System configuration, backup and log management ✚ Firmware and software updates ✚ Remote management, monitoring and room control Note: Bidders must provide a training, and formal skills transfer plan detailing methods of achieving competency on the areas listed above.			
Substantiate / Comments			

SECTION 3: COST PROPOSAL

SECTION 3: COST PROPOSAL

1. **NOTE: All prices must be VAT inclusive (where applicable) and must be quoted in South African Rand (ZAR).**

2. Are the rates quoted firm for the full period of the contract?

YES	NO
-----	----

Important: If not firm for the full period, provide details of the basis on which price adjustments shall be applied e.g., CPI etc.

3. All additional costs associated the bidder's offer must be clearly specified and included in the Total Bid Price.

4. Is the proposed bid price linked to the exchange rate?	Yes	No
<i>If yes, the bidder must indicate CLEARLY which portion of the bid price is linked to the exchange rate:</i>		

5. Payments will be linked to specified deliverables after such deliverables have been approved by the IDC. Payments will be made within 30 days from date of invoice.	Comply	Not Comply

6. COSTING MODEL

Table A: Uninstallation Of Legacy Video Conferencing System in Executive Boardroom Large Size Hybrid Meeting Room.

Activities/Deliverables	Resource(s)	Number of Hours	Rate per Hour	Total Cost (Excl. Vat)
Uninstalling of legacy video conferencing system				
Disbursements				
Sub-Total (A) (VAT Excl.)				
VAT at 15% (if applicable)				
Total Bid Price (A) (VAT Incl.)				

Table B: Video Conference System: IDC 1- Kindoc

Descriptions	Proposed Brand	Quantity	Unit Price	Total Cost (VAT Excl.)
A108 -Medium Size Hybrid Meeting Room: 10-Seater				
MaxHub XBarV70 Kit Quad-camera bar with integrated speakers and microphones or equivalent		1		
A109 - Medium Size Hybrid Meeting Room: 10-Seater				
MaxHub XBarV70 Kit Quad-camera bar with integrated speakers and microphones or equivalent		1		
Executive Boardroom - Large Size Hybrid Meeting Room: 22-U-Shape Boardroom Seater				
MaxHub UC P30 PTZ Tracking Camera 4K Dual Eye or equivalent		2		
AC-EXUSB-2, USB 2.0 Extender Kit (HDBaseT) w/PoE and 4 Port Device Rx - Low Profile Design or equivalent		2		
MaxHub XCore Kit Pro Native Microsoft Teams Rooms system BaseKit or equivalent		1		
MaxHub WT13M USB Type-C Wireless sharing dongle or equivalent		1		
Inogeni Camera mixer SHARE2U - Mix 2 USB Cameras to USB or equivalent		1		
C301- Medium Size Hybrid Meeting Room: 14-Seater				
MaxHub XBarV70 Kit Quad-camera bar with integrated speakers and microphones or equivalent		1		
D301 - Medium Size Hybrid Meeting Room: 14-Seater				
MaxHub XBarV70 Kit Quad-camera bar with integrated speakers and microphones or equivalent		1		
C201 - Medium Size Hybrid Meeting Room: 16-Seater				
MaxHub XBarV70 Kit Quad-camera bar with integrated speakers and microphones or equivalent		1		

Descriptions	Proposed Brand	Quantity	Unit Price	Total Cost (VAT Excl.)
D201 - Medium Size Hybrid Meeting Room: 16-Seater				
MaxHub XBarV70 Kit Quad-camera bar with integrated speakers and microphones <i>or equivalent</i>		1		
D101 - Medium Size Hybrid Meeting Room: 16-Seater				
MaxHub XBarV70 Kit Quad-camera bar with integrated speakers and microphones <i>or equivalent</i>		1		
E101 - Medium Size Hybrid Meeting Room: 16-Seater				
MaxHub XBarV70 Kit Quad-camera bar with integrated speakers and microphones <i>or equivalent</i>		1		
E201 - Medium Size Hybrid Meeting Room: 16-Seater				
MaxHub XBarV70 Kit Quad-camera bar with integrated speakers and microphones <i>or equivalent</i>		1		
E301 - Medium Size Hybrid Meeting Room: 16-Seater				
MaxHub XBarV70 Kit Quad-camera bar with integrated speakers and microphones <i>or equivalent</i>		1		
B103 – Small Hybrid Meeting Room: 5-8 Seater				
MaxHub XBarV50 Kit Quad-camera bar with integrated speakers and microphones <i>or equivalent</i>		1		
B202 – Small Hybrid Meeting Room: 5-8 Seater				
MaxHub XBarV50 Kit Quad-camera bar with integrated speakers and microphones <i>or equivalent</i>		1		
C101 – Small Hybrid Meeting Room: 5-8 Seater				
MaxHub XBarV50 Kit Quad-camera bar with integrated speakers and microphones <i>or equivalent</i>		1		
C202 – Small Hybrid Meeting Room: 5-8 Seater				
MaxHub XBarV50 Kit Quad-camera bar with integrated speakers and microphones <i>or equivalent</i>		1		
C302 – Small Hybrid Meeting Room: 5-8 Seater				
MaxHub XBarV50 Kit Quad-camera bar with integrated speakers and microphones <i>or equivalent</i>		1		
D102 – Small Hybrid Meeting Room: 5-8 Seater				
MaxHub XBarV50 Kit Quad-camera bar with integrated speakers and microphones <i>or equivalent</i>		1		
D202 – Small Hybrid Meeting Room: 5-8 Seater				
MaxHub XBarV50 Kit Quad-camera bar with integrated speakers and microphones <i>or equivalent</i>		1		
D302 – Small Hybrid Meeting Room: 5-8 Seater				
MaxHub XBarV50 Kit Quad-camera bar with integrated speakers and microphones <i>or equivalent</i>		1		
E102 – Small Hybrid Meeting Room: 5-8 Seater				
MaxHub XBarV50 Kit Quad-camera bar with integrated speakers and microphones <i>or equivalent</i>		1		

Descriptions	Proposed Brand	Quantity	Unit Price	Total Cost (VAT Excl.)
E202 – Small Hybrid Meeting Room: 5-8 Seater				
MaxHub XBarV50 Kit Quad-camera bar with integrated speakers and microphones <i>or equivalent</i>		1		
E302 – Small Hybrid Meeting Room: 5-8 Seater				
MaxHub XBar50 Kit Quad-camera bar with integrated speakers and microphones <i>or equivalent</i>		1		
Delivery				
Sub-Total (B) (VAT Excl.)				
VAT at 15% (if applicable)				
Total Bid Price (B) (VAT Incl.)				

Table C: Video Conference System: IDC 2 – Dymson

Descriptions	Proposed Brand	Quantity	Unit Price (VAT Excl.)	Total Cost (VAT Excl.)
F101 – Large Size Hybrid Meeting Room: 19-Seater				
MaxHub XBarV70 Kit Quad-camera bar with integrated speakers and microphones <i>or equivalent</i>		1		
F202 - Medium Size Hybrid Meeting Room: 14-Seater				
MaxHub XBarV70 Kit Quad-camera bar with integrated speakers and microphones <i>or equivalent</i>		1		
F302 - Medium Size Hybrid Meeting Room: 14-Seater				
MaxHub XBarV70 Kit Quad-camera bar with integrated speakers and microphones <i>or equivalent</i>		1		
F103 – Small Hybrid Meeting Room: 5-8 Seater				
MaxHub XBarV50 Kit Quad-camera bar with integrated speakers and microphones <i>or equivalent</i>		1		
F201 – Small Hybrid Meeting Room: 5-8 Seater				
MaxHub XBarV50 Kit Quad-camera bar with integrated speakers and microphones <i>or equivalent</i>				
F301 – Small Hybrid Meeting Room: 5-8 Seater				
MaxHub XBarV50 Kit Quad-camera bar with integrated speakers and microphones <i>or equivalent</i>		1		
Delivery				
Sub-Total (C) (VAT Excl.)				
VAT at 15% (if applicable)				
Total Bid Price (C) (VAT Incl.)				

Table D: Video Conference System: IDC Regional Offices (including delivery as per the following link <https://www.idc.co.za/contact-us/>)

Descriptions	Proposed Brand	Quantity	Unit Price (VAT Excl.)	Total Cost (VAT Excl.)
Cape Town- Medium Size Hybrid Meeting Room: 14-Seater				
MaxHub XBarV70 Kit Quad-camera bar with integrated speakers and microphones or equivalent		1		
85 inch Smart TV		1		
Cables		1		
Gqeberha - Medium Size Hybrid Meeting Room: 14-Seater				
MaxHub XBarV70 Kit Quad-camera bar with integrated speakers and microphones or equivalent		1		
85 inch Smart TV		1		
Cables and Connectors		1		
KuGompo City - Medium Size Hybrid Meeting Room: 14-Seater				
MaxHub XBarV70 Kit Quad-camera bar with integrated speakers and microphones or equivalent		1		
85 inch Smart TV		1		
Cables		1		
Bloemfontein - Medium Size Hybrid Meeting Room: 14-Seater				
MaxHub XBarV70 Kit Quad-camera bar with integrated speakers and microphones or equivalent		1		
85 inch Smart TV		1		
Cables		1		
Mbombela - Medium Size Hybrid Meeting Room: 14-Seater				
MaxHub XBarV70 Kit Quad-camera bar with integrated speakers and microphones or equivalent		1		
85 inch Smart TV		1		
Cables				
Emalahleni - Medium Size Hybrid Meeting Room: 14-Seater				
MaxHub XBarV70 Kit Quad-camera bar with integrated speakers and microphones or equivalent		1		
85 inch Smart TV		1		
Cables		1		
Durban - Medium Size Hybrid Meeting Room: 14-Seater				
MaxHub XBarV70 Kit Quad-camera bar with integrated speakers and microphones or equivalent		1		
85 inch Smart TV		1		
Cables		1		
Polokwane - Medium Size Hybrid Meeting Room: 14-Seater				
MaxHub XBarV70 Kit Quad-camera bar with integrated speakers and microphones or equivalent		1		
85 inch Smart TV		1		
Cables		1		
Kimberly – Medium Size Hybrid Meeting Room: 14-Seater				

Descriptions	Proposed Brand	Quantity	Unit Price (VAT Excl.)	Total Cost (VAT Excl.)
MaxHub XBarV70 Kit Quad-camera bar with integrated speakers and microphones or equivalent		1		
85 inch Smart TV		1		
Cables		1		
Rustenburg/Brits – Medium Size Hybrid Meeting Room: 14-Seater				
MaxHub XBarV70 Kit Quad-camera bar with integrated speakers and microphones or equivalent		1		
85 inch Smart TV		1		
Cables		1		
Mahikeng – Medium Size Hybrid Meeting Room: 14-Seater				
MaxHub XBarV70 Kit Quad-camera bar with integrated speakers and microphones or equivalent		1		
85 inch Smart TV		1		
Cables		1		
Delivery				
Sub-Total (D) (VAT Excl.)				
VAT at 15% (if applicable)				
Total Bid Price (D) (VAT Incl.)				

Table E: Installation, Programming, Integration (Executive Boardroom - Large Size Hybrid Meeting Room only)

Activities/Deliverables	Resource(s)	Number of Hours	Rate per Hour	Total Cost (Excl. Vat)
Installation				
Programming				
Integration				
Disbursement				
Sub-Total (E) (VAT Excl.)				
VAT at 15% (if applicable)				
Total Bid Price (E) (VAT Incl.)				

Table F: Ad-hoc Support

For comparison purposes, bidders must provide cost for 36 hours for ad-hoc support for a period of three (3) years on a pay as you use basis:

Activity/ Deliverable	Duration	Resource(s)	Rate per Hour	Number of hours	Total Cost (VAT Excl.)
Reactive support Working Hours (08:00 – 17:00)	Year 1			12	
	Year 2			12	
	Year 3			12	
Reactive support After-hours, Weekends and Public Holidays	Year 1			12	
	Year 2			12	
	Year 3			12	
Sub-Total (F) (VAT Excl.)					
VAT at 15% (if applicable)					
Total Bid Price (F) (VAT Incl.)					

Table G: Extended Warranty – IDC 1: Kindoc

Bidder are requested to provide pricing for extended warranty for Manufacturer, Equipment, Warranty period, Parts & Labour that does not cover the three (3) year period.

Manufacturer	Equipment	Extended Warranty Period	Parts & Labour Included (Yes/No)	Monthly Fee (Excl. VAT)	Annual Fee (Excl. VAT)

Table H: Extended Warranty – IDC 2: Dymson

Bidder are requested to provide pricing for extended warranty for Manufacturer, Equipment, Warranty period, Parts & Labour that does not cover the three (3) year period.

Manufacturer	Equipment	Extended Warranty Period	Parts & Labour Included (Yes/No)	Monthly Fee (Excl. VAT)	Annual Fee (Excl. VAT)

Table I: Extended Warranty – IDC Regional Offices

Bidder are requested to provide pricing for extended warranty for Manufacturer, Equipment, Warranty period, Parts & Labour that does not cover the three (3) year period.

Manufacturer	Equipment	Extended Warranty Period	Parts & Labour Included (Yes/No)	Monthly Fee (Excl. VAT)	Annual Fee (Excl. VAT)

Note: Disbursements and any other (additional) costs must be clearly defined (outlining all assumptions) and a detailed breakdown thereof must be provided.

The bidder must provide a detailed breakdown of the Disbursements as follows:

Cost Element	Cost (VAT Excl.)
Sub-Total Disbursements	

Note on pricing:

Disbursements (incidental expenses other than professional fees e.g., travel and accommodation, printing costs, etc.) must be clearly defined, outlining all assumptions. It is of utmost importance to submit clear and comprehensive cost proposals to allow the IDC to fairly compare bid price / cost proposals. If there is no additional fee envisaged for Disbursements, then the bidder must clearly indicate “No Charge / Free of Charge”. Failure to clearly indicate this, would result in IDC penalising your bid response by taking the cost of the highest bidder and adding 50% thereto and apply this rate for purposes of price comparisons. Bidders are therefore requested to respond clearly and comprehensively on this aspect of their bid response.

Total Bid Price (VAT Incl.) (Table A+B+C+D+E+F)	
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7. SUMMARY OF THE PROPOSAL

DESCRIPTION	BIDDER'S PROPOSAL
Number of resources (personnel)	
Project duration (in hours)	
Project duration (in months)	
Commencement Date	

PRICE DECLARATION FORM

Dear Sir,

Having read through and examined the Request for Proposal (RFP) Document, RFP no. **T50/09/26**, the General Conditions, and all other Annexures to the RFP Document, we offer to provide uninstalling, supply, delivery, installation, programming and integration of video conference system to IDC as specified in this RFP document.

R..... (Including VAT)

In words

R..... (Including VAT)

We confirm that this price covers all activities associated with the service, as called for in the RFP document. We confirm that IDC will incur no additional costs whatsoever over and above this amount in connection with the provision of this service.

We undertake to hold this offer open for acceptance for a period of 120 days from the date of submission of offers. We further undertake that upon final acceptance of our offer, we will commence with the provision of the required service when required to do so by the IDC.

We understand that you are not bound to accept the lowest or any offer, and that we must bear all costs which we have incurred in connection with preparing and submitting this bid.

We hereby undertake for the period during which this bid remains open for acceptance, not to divulge to any persons, other than the persons to whom the bid is submitted, any information relating to the submission of this bid or the details therein except where such is necessary for the submission of this bid.

SIGNED

DATE

(Print name of signatory)

Designation

**FOR AND ON BEHALF
OF:**

COMPANY
NAME

Tel No

Fax No

Cell No

SECTION 4: ANNEXURES

ANNEXURE 1: RESPONSE FORMAT FOR SECTION 2

Bidder's Experience and the proposed Project Team

Request for Proposal No:

Name of Bidder:

Authorised signatory:

[Note to the Bidder: The bidder must complete the information set out below in response to the requirements stated in Section 2 of this bid document. If the bidder requires more space than is provided below it must prepare a document in substantially the same format setting out all the information referred to below and return it with this Returnable Schedule 3.]

The bidder must provide the following information:

Table (a) Details of the bidder's experience in installing, programming and integration of a video conference system, as well as technical support as specified in this document (please refer to Section 2 par 5.1.1):

[illegible]

Table (b) Manufacturer warranty periods and parts / labour / technical-support terms for the hardware on the project BOM, with source references for verification (please refer to Section 2 par 5.1.4):

Manufacturer	Equipment	Warranty Period	Parts & Labour Included (Yes/No)

ANNEXURE 2: ACCEPTANCE OF BID CONDITIONS AND BIDDER'S DETAILS

Request for Proposal No: _____
Name of Bidder: _____
Authorised signatory: _____
Name of Authorised Signatory: _____
Position of Authorised Signatory: _____

By signing above the bidder hereby accept full responsibility for the proper execution and fulfilment of all obligations and conditions devolving on him/her under this RFP.

[Note to the Bidder: The Bidder must complete all relevant information set out below.]

CENTRAL SUPPLIER DATABASE (CSD) INFORMATION

Bidders that are registered on the Central Supplier Database (CSD) of National Treasury are required to submit as part of this proposal both their CSD supplier number and CSD unique registration reference numbers below:

Supplier Number	
Unique registration reference number	

BIDDING STRUCTURE

Indicate the type of Bidding Structure by marking with an 'X':	
Individual Bidder	
Joint Venture/ Consortium	
Prime Contractor with Subcontractors	
Other	

REQUIRED INFORMATION

If Individual Bidder:	
Name of Company	
Registration Number	
Vat registration Number	
Contact Person	
Telephone Number	
Cellphone Number	
Fax Number	
Email address	
Postal Address	
Physical Address	

If Joint Venture or Consortium, indicate the following for each partner:	
Partner 1	
Name of Company	
Registration Number	
Vat registration Number	
Contact Person	
Telephone Number	
Cellphone Number	
Fax Number	
Email address	
Postal Address	
Physical Address	
Scope of work and the value as a % of the total value of the contract	
Partner 2	

Name of Company	
Registration Number	
Vat registration Number	
Contact Person	
Telephone Number	
Cellphone Number	
Fax Number	
Email address	
Postal Address	
Physical Address	
Scope of work and the value as a % of the total value of the contract	

If bidder is a Prime Contractor using Sub-contractors, indicate the following:	
Prime Contractor	
Name of Company	
Registration Number	
Vat registration Number	
Contact Person	
Telephone Number	
Cellphone Number	
Fax Number	
Email address	
Postal Address	
Physical Address	
Sub-contractors	
Name of Company	
Company Registration Number	
Vat registration Number	
Contact Person	
Telephone Number	
Cellphone Number	
Fax Number	
Email address	
Postal Address	
Physical Address	
Subcontracted work as a % of the total value of the contract	

ANNEXURE 3: TAX COMPLIANCE REQUIREMENTS

1. TAX COMPLIANCE REQUIREMENTS		
1.1 BIDDERS MUST ENSURE COMPLIANCE WITH THEIR TAX OBLIGATIONS. 1.2 BIDDERS ARE REQUIRED TO SUBMIT THEIR UNIQUE PERSONAL IDENTIFICATION NUMBER (PIN) ISSUED BY SARS TO ENABLE THE ORGAN OF STATE TO VIEW THE TAXPAYER'S PROFILE AND TAX STATUS. 1.3 APPLICATION FOR TAX COMPLIANCE STATUS (TCS) OR PIN MAY ALSO BE MADE VIA E-FILING. IN ORDER TO USE THIS PROVISION, TAXPAYERS WILL NEED TO REGISTER WITH SARS AS E-FILERS THROUGH THE WEBSITE WWW.SARS.GOV.ZA. 1.4 BIDDERS MAY ALSO SUBMIT A PRINTED TCS TOGETHER WITH THE BID. 1.5 IN BIDS WHERE CONSORTIA / JOINT VENTURES / SUB-CONTRACTORS ARE INVOLVED, EACH PARTY MUST SUBMIT A SEPARATE PROOF OF TCS / PIN / CSD NUMBER. 1.6 WHERE NO TCS IS AVAILABLE BUT THE BIDDER IS REGISTERED ON THE CENTRAL SUPPLIER DATABASE (CSD), A CSD NUMBER MUST BE PROVIDED.		
2. QUESTIONNAIRE TO BIDDING FOREIGN SUPPLIERS		
2.1 IS THE BIDDER A RESIDENT OF THE REPUBLIC OF SOUTH AFRICA (RSA)? ☐ YES ☐ NO 2.2 DOES THE BIDDER HAVE A BRANCH IN THE RSA? ☐ YES ☐ NO 2.3 DOES THE BIDDER HAVE A PERMANENT ESTABLISHMENT IN THE RSA? ☐ YES ☐ NO 2.4 DOES THE BIDDER HAVE ANY SOURCE OF INCOME IN THE RSA? ☐ YES ☐ NO IF THE ANSWER IS "NO" TO ALL OF THE ABOVE, THEN, IT IS NOT A REQUIREMENT TO OBTAIN A TAX COMPLIANCE STATUS / TAX COMPLIANCE SYSTEM PIN CODE FROM THE SOUTH AFRICAN REVENUE SERVICE (SARS) AND IF NOT REGISTER AS PER 1.3 ABOVE.		
SUPPLIER COMPLIANCE STATUS	TAX COMPLIANCE SYSTEM PIN:	

ANNEXURE 4: BIDDER'S DISCLOSURE

1. PURPOSE OF THE FORM

Any person (natural or juristic) may make an offer or offers in terms of this invitation to bid. In line with the principles of transparency, accountability, impartiality, and ethics as enshrined in the Constitution of the Republic of South Africa and further expressed in various pieces of legislation, it is required for the bidder to make this declaration in respect of the details required hereunder.

Where a person/s are listed in the Register for Tender Defaulters and / or the List of Restricted Suppliers, that person will automatically be disqualified from the bid process.

2. BIDDER'S DECLARATION

- 2.1 Is the bidder, or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest ¹ in the enterprise,
employed by the state? **YES/NO**

- 2.1.1 If so, furnish particulars of the names, individual identity numbers, and, if applicable, state employee numbers of sole proprietor/ directors / trustees / shareholders / members/ partners or any person having a controlling interest in the enterprise, in table below.

Full Name	Identity Number	Name of State institution

- 2.2 Do you, or any person connected with the bidder, have a relationship with any person who is employed by the procuring institution? **YES/NO**

- 2.2.1 If so, furnish particulars:

.....
.....

- 2.3 Does the bidder or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest in the enterprise have any interest in any other related enterprise whether or not they are bidding for this contract?

YES/NO

- 2.3.1 If so, furnish particulars:

.....
.....

3 DECLARATION

I, the undersigned, (name)..... in submitting the accompanying bid, do hereby make the following statements that I certify to be true and complete in every respect:

- 3.1 I have read, and I understand the contents of this disclosure;
3.2 I understand that the accompanying bid will be disqualified if this disclosure is found not to be true and complete in every respect;

¹ the power, by one person or a group of persons holding the majority of the equity of an enterprise, alternatively, the person/s having the deciding vote or power to influence or to direct the course and decisions of the enterprise.

- 3.3 The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement, or arrangement with any competitor. However, communication between partners in a joint venture or consortium² will not be construed as collusive bidding.
- 3.4 In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications, prices, including methods, factors or formulas used to calculate prices, market allocation, the intention or decision to submit or not to submit the bid, bidding with the intention not to win the bid and conditions or delivery particulars of the products or services to which this bid invitation relates.
- 3.4 The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.
- 3.5 There have been no consultations, communications, agreements, or arrangements made by the bidder with any official of the procuring institution in relation to this procurement process prior to and during the bidding process except to provide clarification on the bid submitted where so required by the institution; and the bidder was not involved in the drafting of the specifications or terms of reference for this bid.
- 3.6 I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

I CERTIFY THAT THE INFORMATION FURNISHED IN PARAGRAPHS 1, 2 and 3 ABOVE IS CORRECT.

I ACCEPT THAT THE STATE MAY REJECT THE BID OR ACT AGAINST ME IN TERMS OF PARAGRAPH 6 OF PFMA SCM INSTRUCTION 03 OF 2021/22 ON PREVENTING AND COMBATING ABUSE IN THE SUPPLY CHAIN MANAGEMENT SYSTEM SHOULD THIS DECLARATION PROVE TO BE FALSE.

.....
Signature

.....
Date

.....
Position

.....
Name of bidder

² Joint venture or Consortium means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.

ANNEXURE 5: SHAREHOLDERS AND DIRECTORS INFORMATION

[Note to the bidder: the bidder must complete the information set out below. If the bidder requires more space than is provided below it must prepare a document in substantially the same format setting out all the information referred to below and return it with Returnable Schedule 2.]

1 Shareholders/ Members

Name of the shareholder	ID Number	Race	Gender	% Shares

Note: The bidder must also attach the detailed Company/ Group Structure where relevant.

2 Trust Information

With reference to point 8.6 IDC Rights, should a trust form part of the Company / Group structure then the following must be submitted as part of your proposal.

Documents necessary to verify the Identity of a Trust	☐ Copy of trust deed or other founding document by which trust is created.
	☐ Letters of authority (as issued by the Master of the High Court)
	☐ Personal details of each Trustee, each Beneficiary, the Founder, and the person authorised to act on behalf of the Trust

3 Black Shareholders/ Members as per the B-BBEE Certificate

Name of the shareholder	ID Number	Race	Gender	% Shares
Total Black Shareholding % as per the current and valid B-BBEE Certificate				

4 Directors

Name of the shareholder	ID Number	Race	Gender

I, THE UNDERSIGNED (NAME).....

CERTIFY THAT THE INFORMATION FURNISHED ABOVE IS CORRECT.

.....
Signature

.....
Date

.....
Position

.....
Name of bidder

ANNEXURE 6: BEE COMMITMENT PLAN

The IDC encourages existing vendors and prospective bidders to support the objectives of B-BBEE and as far as possible strive to improve their B-BBEE contribution status. For bid evaluation purposes, bidders are allocated points in terms of a preference point system based on the Specific Goals which requires the bidder to have a valid B-BBEE certificate or a sworn affidavit in case of a EME or QSE.

Bidders are therefore required to submit a B-BBEE improvement plan in view of the new B-BBEE Codes of Good Practice. Bidders must indicate the extent to which their ownership, management control, employment equity, preferential procurement and enterprise development will be maintained or improved over the contract period in the event that they are successful in this bid process.

ANNEXURE 7: DISCLOSURE STATEMENT

In terms of the tender condition 8.6, which allows the IDC to conduct background checks on bidders and its shareholders and directors, the IDC hereby requires bidders to provide the following additional information:

1. The IDC considers the integrity of its appointed service providers to be of critical importance. The IDC reserves the right to apply its objective criteria to award to any bidders whose integrity, based on past conduct (during the 5 years immediately preceding the bid submission date), it considers questionable.
2. To this end, the IDC requires each bidder to include in its bid, a disclosure statement which details the following (sufficient information and supporting documentation for the IDC to make its own assessment as to the materiality or seriousness of allegations regarding the bidder's integrity or conduct): any criminal charges made against the bidder or any of its directors, shareholders, or management officials regarding their professional conduct;
 - 2.1. any civil proceedings initiated against the bidder or any of its directors, shareholders, or management officials regarding their professional conduct; and
 - 2.2. any other enquiry or similar proceedings initiated or threatened against the bidder or any of its directors, shareholders, or management officials regarding their professional conduct.
3. Where the bidder is a consortium, the disclosure statement referred to in paragraph 2.2 above must be made separately in respect of each consortium partner.
4. In the event that the bidder's circumstances change, after submission of its bid, regarding any matter referred to in paragraph 2.2 above or in regard to any matter referred to in its disclosure statement, the bidder must submit a written notification to IDC indicating the nature and extent of such changed circumstances.
5. The IDC reserves the right to seek such additional information from any bidder, in respect of the disclosure statement referred to in paragraph 2.2 above, as it may, in its sole discretion, determine, whether such information has been requested under this RFP or otherwise, and may require the bidder to make oral presentations for clarification purposes or to present supplementary information, in respect of the disclosure statement if so required by the IDC.
6. Based on its own assessment of the contents of the bidder's disclosure statement and any publicly available information which is relevant to the contents of such disclosure statement, the IDC will decide whether the bidder's conduct or any allegations relating thereto pose a risk, reputational or otherwise, to the IDC; and if it reaches an adverse conclusion the IDC will in its sole discretion have the right not to award a contract or order.

SIGNED

DATE

(Print name of signatory)

Designation

FOR AND ON BEHALF OF:

COMPANY NAME

Tel No

Fax No

Cell No

ANNEXURE 8: PRIVACY & PROTECTION OF PERSONAL INFORMATION ACT 4 OF 2013 REQUIREMENTS

Request for Proposal No:	
Name of Bidder:	
Authorised signatory:	

Protecting personal information is important to the Industrial Development Corporation (IDC). To do so, IDC follows general principles in accordance with applicable privacy laws and the Protection of Personal Information Act 4 of 2013 (POPIA).

IDC's role as a responsible party, is amongst others to process personal information for the intended purpose for which it was obtained and in line with legal agreements with its respective/ prospective clients, third parties, suppliers, and operators.

Who is an Operator? A person or body/ entity which processes personal information for the IDC in terms of a contract or mandate.

Who is a Supplier? a natural or juristic person that provides a product or renders a service to the IDC. A supplier could also be considered as an operator, an independent responsible party or (together with IDC) a joint responsible party.

If the supplier or business partner provides IDC with its related persons' personal information, the supplier or business partner warrants that the related persons are aware of and have consented to the sharing and processing of their personal information with/by IDC. IDC will process the personal information of related persons as stated under a contractual agreement or as required by any related legislation.

Examples of the personal information of the supplier or business partner where relevant may include (but are not limited to): financial information, including bank statements provided to the IDC; invoices issued by the supplier or business partner; the contract/ legal agreement between the IDC and the supplier or business partner; other identifying information, which includes company registration numbers, VAT numbers, tax numbers and contact details; marital status and matrimonial property regime (e.g. married in community of property); nationality; age; language; date of birth; education; financial history; identifying numbers (e.g. an account number, identity numbers or passport numbers); email address; physical address (e.g. residential address, work address or physical location); information about the location (e.g. geolocation or GPS location); telephone numbers; online and other unique identifiers; social media profile/s; biometric information (like fingerprints, facial recognition signature; race; gender; sex; criminal history).

Example of Special personal information is personal information about the following: · criminal behaviour, or any proceedings in respect of any offence allegedly committed by a data subject or the disposal of such proceedings; religious and philosophical beliefs; trade union membership; political beliefs; health, including physical or mental health, disability, and medical history; or biometric information (e.g. to verify identity).

RESPONSIBILITIES OF SUPPLIERS AND BUSINESS PARTNERS WHO ARE OPERATORS UNDER POPIA

Where a supplier or business partner, in terms of a contract or mandate, processes personal information for the IDC and is considered an operator of the IDC, the supplier or the business partner will be required to adhere to the obligations set out in the IDC data privacy or POPIA policy. This policy sets out the rules of engagement in relation to how personal information is processed by suppliers and business partners on behalf of the IDC as well as the minimum legal requirements that IDC requires the suppliers and business partners to adhere to, including compliance with POPIA as summarised in the below table.

ITEM	GUIDING CONDITIONS FOR PROCESSING PERSONAL INFORMATION	YES	NO
1.	Accountability The respective clients, third parties, suppliers and operators and its members will ensure that the provisions of POPIA, the guiding principles outlined in the policy and all the measures that give effect to such provisions are complied with at the time of the determination of the purpose and means of the processing and during the processing itself. In the event that an employee of the IDC or any person acting on behalf of the corporation who through their intentional or negligent actions and/or omissions fail to comply with the principles and responsibilities outlined, proper corrective measures will be applied.	Yes ☐	No ☐
2.	Processing Limitation The respective clients, third parties, suppliers and operators and its members will ensure that information is only processed for the justifiable reason and processing is compatible with the purpose of the collection.	Yes ☐	No ☐
3.	Purpose Specification All respective clients, third parties, suppliers and operators and its members will process personal information only for specific, explicitly defined, and legitimate reasons. The respective clients, third parties, suppliers and operators will inform IDC of reasons prior to collecting or recording their PI.	Yes ☐	No ☐
4.	Further Processing Limitation Personal information will not be processed for a secondary purpose unless that processing is compatible with the original purpose. Thus, where the respective clients, third parties, suppliers and operators seek to process personal information it holds for a purpose for which it was originally collected, and where this secondary purpose is not compatible with the original purpose, respective clients, third parties, suppliers and operators will first obtain additional consent from the IDC.	Yes ☐	No ☐
5.	Information Quality The respective clients, third parties, suppliers and operators will take reasonable steps to ensure that all personal information collected is complete, accurate and not misleading. Where PI is collected or received from third parties, the respective clients, third parties, suppliers and operators will take reasonable steps to confirm that the information is correct by verifying the accuracy of the information directly with the data subject or by way of independent sources.	Yes ☐	No ☐
6.	Open Communication Reasonable steps will be taken by the respective clients, third parties, suppliers and operators to ensure that the IDC is notified of the purpose for which the information is being collected, used, and processed.	Yes ☐	No ☐
7.	Security Safeguards It is a requirement of POPIA for responsible parties, business partners and operators to adequately protect personal information. IDC will need to review suppliers or business partner security controls and processes to ensure that personal Information is compliant with the conditions of the lawful processing of personal information as set out in the POPIA. This would be a continuous monitoring and review that will be conducted by the IDC at its discretion.	Yes ☐	No ☐
8.	Data Subject Participation A data subject whose PI has been collected, stored, and processed by the respective clients, third parties, suppliers and operators must have communication channels to attend to may request for the correction or deletion of such information.	Yes ☐	No ☐

I, _____ (print name) hereby certify that the information, facts, and representations are correct and that I am duly authorized to sign on behalf of the company.

Name of Company/ Entity: _____

Company/ Entity Registration Number: _____

Company/ Entity VAT Registration Number: _____

Signature (Company/ Entity Representative)

Date