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RFP Clarification Questions and Answers

**HOAC-HO-49922 FOR THE PROVISION OF
CONSULTANCY SERVICES ON THE DEVELOPMENT OF
A CORRIDOR FUNDING STRATEGY FOR TRANSNET
RAIL INFRASTRUCTURE MANAGER FOR A PERIOD
OF SIX (6) MONTHS**



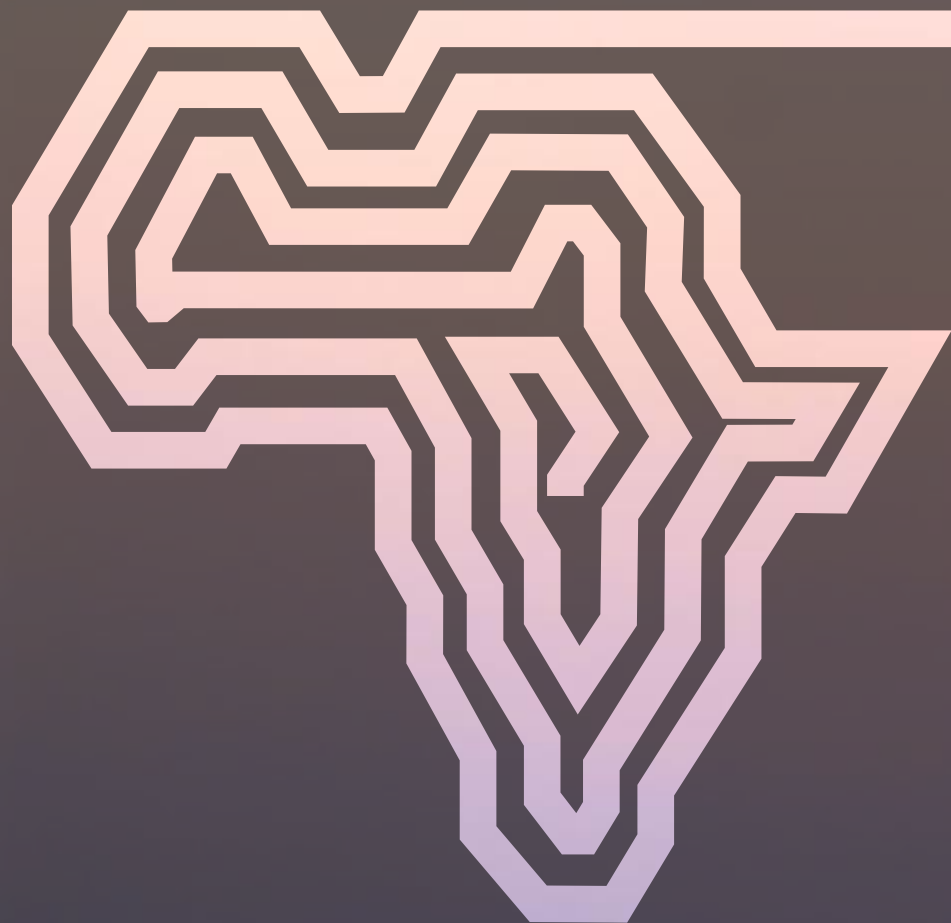
1. Clarity on the duration of the procurement event, and does the duration include or exclude the handover of models, training of Transnet staff around the usage, etc. ?
➤ Answer: Duration of the project is six (6) months, and all work related to the scope must be executed within the six (6) months period.
2. Will there be access to information regarding the current condition of the Transnet Railway lines and previous audits that were conducted?
➤ Answer: The successful bidder will be provided with all necessary information regarding the delivery of the project scope.
3. Should an Annexure F / Risk Management document be submitted with the bid proposal or is this something only the successful bidder would furnish, upon project award / inception?
➤ Answer: All bidders are required to include a Risk Management plan as part of their bid submission.
4. I would like to enquire if the Briefing Session for RFP NUMBER HOAC-HO-4992 "FOR THE PROVISION OF CONSULTANCY SERVICES ON THE DEVELOPMENT OF A CORRIDOR FUNDING STRATEGY FOR TRANSNET RAIL INFRASTRUCTURE MANAGER FOR A PERIOD OF THREE (3) MONTHS" was considered compulsory?
➤ Answer: Yes, a compulsory briefing session was conducted for this procurement event, and attendance will be evaluated as part of the substantive responsiveness test.



5. Been supporting the interim economic regulator (IRERC) through a contract with the DOT to develop a draft network statement and principles to guide the tariff methodology for use of the rail infrastructure. We do not perceive this to be a conflict of interest with the work now being requested by the TRIM. Please can you confirm your view?
➤ Answer: The successful bidder is expected to sign a confidentiality clause which prevents them from sharing Transnet information outside the project. IRERC poses a low risk for Transnet because we are accountable to one governing body.
6. Is there an exclusivity requirement i.e. the successful bidder won't be allowed to work for the private sector on any future projects / downstream work in the corridors these assignment will be focusing on?
➤ Answer: No exclusivity requirement as set out above will be required but the company/bidder will be held to confidentiality and non-disclosure requirements as it relate to PSP strategy development and all related information. The confidentiality and non-disclosure requirements is set out in the bid documents and will also be contained in the subsequent agreement between the parties.
7. **Participation in the bidding process** – If possible, we would appreciate the opportunity to submit a bid as an independent advisor. If a recording of the briefing session is available, sharing it with us would help ensure we fully understand Transnet's requirements.
➤ Answer: Please refer to the briefing session minutes, Q&A presentation and addendum published on NT Treasury e-tender portal and the Transnet portal.



- 8. Access to the list of briefing attendees** – We would appreciate it if Transnet could provide the names (but not contact details) of suppliers who attended the compulsory briefing. This would allow us to explore potential partnerships with those entities.
- Answer: Transnet cannot provide a list of bidders who attended the compulsory briefing session.
- 9. Possibility of an additional briefing session** – If feasible, we kindly request Transnet to consider hosting another briefing session to accommodate other service providers who may have missed it due to the limited time between the RFP issuance and the briefing.
- Answer: There won't be any additional briefing session.



Thank you

