



REQUEST FOR PROPOSAL

RFB NUMBER:	RFB005/2025
DESCRIPTION:	APPOINTMENT OF A SERVICE PROVIDER TO SUPPLY FLEET MANAGEMENT SERVICES SYSTEMS AND STOLEN VEHICLE RECOVERY SERVICES FOR A PERIOD OF THREE (3) YEARS
PUBLICATION DATE:	27 JUNE 2025
VALIDITY PERIOD:	90 DAYS FROM THE CLOSING DATE
CLOSING DATE:	21 JULY 2025
CLOSING TIME:	12H00
BRIEFING SESSION	COMPULSORY BRIEFING SESSION WILL BE HELD ON MICROSOFT TEAMS AS PER BELOW LINK <u>Join the meeting now</u> DATE – 07 JULY 2025 TIME: 11:00 AM- 12:30
BID RESPONSES MUST BE HAND DELIVERED / COURIERED TO:	SAFCOL HEAD OFFICE MERCEDES BENZ BUILDING 4th FLOOR (Reception) 210 ARAMIST AVENUE MENLYN MAINE, PRETORIA PRETORIA 0081
PRICE OF BID DOCUMENT	NO CHARGE
SCM INQUIRIES: For all bidding related enquiries	Ms. Lungile Moeketsi E-mail: <u>lungile.Moeketsi@safcol.co.za</u>
NAME OF BIDDER:	
TOTAL BID AMOUNT (Including VAT): R	

Bidders should ensure that bids are delivered on time to the correct address. If the bid is late, it shall not be accepted for consideration.

The SAFCOL's Bid Box is generally accessible 8 hours a day from 08h00 to 16h30; 5 days a week (Monday to Friday). Bidders must ensure that they **deposit their bids in the tender box situated next to the reception.**

(Bidders must advise their couriers of the instruction above to avoid misplacement of bid responses)

ALL BIDS MUST BE SUBMITTED ON THE OFFICIAL FORMS – **(NOT TO BE RE-TYPED)**

THIS BID IS SUBJECT TO THE GENERAL CONDITIONS OF THE BID, THE GENERAL CONDITIONS OF CONTRACT (GCC) AND, IF APPLICABLE, ANY OTHER SPECIAL CONDITIONS OF CONTRACT.

THE FOLLOWING PARTICULARS MUST BE FURNISHED (FAILURE TO DO SO MAY RESULT IN YOUR BID BEING DISQUALIFIED)

BIDDING STRUCTURE

Indicate the type of Bidding structure by marking with an 'X':	
Individual bidder	
Joint venture	
Consortium	
Using Subcontractors	
Other	

If individual bidder, indicate the following:	
Name of bidder	
Registration number	
VAT registration number	
PAYE number	
COIDA number	
UIF number	
Contact person	
Telephone number	
Fax number	
E-mail address	
Postal address	
Physical address	
If Joint Venture, indicate the following: (To be completed for each JV)	
Name of prime contractor	

If Joint Venture, indicate the following: (To be completed for each JV)	
Registration number	
VAT registration number	
PAYE number	
COIDA number	
UIF number	
Contact person	
Telephone number	
Fax number	
E-mail address	
Postal address	
Physical address	

If Consortium, indicate the following: (To be completed for each Consortium member)	
Name of Joint Venture/ Consortium member	
Registration number	
VAT registration number	
PAYE number	
COIDA number	
UIF number	
Contact person	
Telephone number	
Fax number	
E-mail address	
Postal address	
Physical address	

If using subcontractors, indicate the following: (To be completed for each subcontractor)	
Name of prime contractor	
Registration number	
VAT registration number	
PAYE number	
COIDA number	
UIF number	

If using subcontractors, indicate the following: (To be completed for each subcontractor)	
Contact person	
Telephone number	
Fax number	
E-mail address	
Postal address	
Physical address	

Checklist of documents to be submitted:

Please tick in the relevant block below

YES	NO	
☐	☐	Submit an Original bid document and a copy.
☐	☐	SBD 1: Invitation to Tender (with a signature of an authorized representative of the Tenderer)
☐	☐	Specifications, Conditions of tender and Undertakings by Tenderer (with a signature of an authorized representative of the Tenderer)
☐	☐	SBD 3.1 Pricing Schedule
☐	☐	SBD 4- Bidder's disclosure
☐	☐	SBD 6.1 Preference Point Claim Form in terms of the preferential procurement regulations 2022
☐	☐	Certified copies of your CIPC company registration documents listing all members with percentages, in case of a close corporation
☐	☐	Certified copies of latest share certificates, in case of a company.
☐	☐	A breakdown of how fees and work will be spread between members of the Tendering consortium.
☐	☐	Supporting documents to responses to Mandatory Criteria
☐	☐	Supporting documents – Central Supplier Database Registration Summary Report

PART A

INVITATION TO BID

YOU ARE HEREBY INVITED TO BID FOR REQUIREMENTS OF SAFCOL					
BID NUMBER:	RFB005/2025	CLOSING DATE:	21 JULY 2025	CLOSING TIME:	12:00 PM
DESCRIPTION	APPOINTMENT OF A SERVICE PROVIDER TO SUPPLY FLEET MANAGEMENT SERVICES SYSTEMS AND STOLEN VEHICLE RECOVERY SERVICES FOR A PERIOD OF THREE (3) YEARS				
THE SUCCESSFUL BIDDER WILL BE REQUIRED TO FILL IN AND SIGN A WRITTEN CONTRACT FORM (SBD7).					

BID RESPONSE DOCUMENTS MAY BE DEPOSITED IN THE BID BOX SITUATED AT (STREET ADDRESS)

SAFCOL HEAD OFFICE MERCEDES BENZ BUILDING 4th FLOOR (Reception) 210 ARAMIST AVENUE MENLYN MAINE, PRETORIA PRETORIA 0081				
SUPPLIER INFORMATION				
NAME OF BIDDER				
POSTAL ADDRESS				
STREET ADDRESS				
TELEPHONE NUMBER	CODE		NUMBER	
CELLPHONE NUMBER				
FACSIMILE NUMBER	CODE		NUMBER	
E-MAIL ADDRESS				
VAT REGISTRATION NUMBER				

	TCS PIN:		OR	CSD No:	
B-BBEE STATUS LEVEL VERIFICATION CERTIFICATE [TICK APPLICABLE BOX]	☐ Yes ☐ No		B-BBEE STATUS LEVEL SWORN AFFIDAVIT		☐ Yes ☐ No
IF YES, WHO WAS THE CERTIFICATE ISSUED BY?					

AN ACCOUNTING OFFICER AS CONTEMPLATED IN THE CLOSE CORPORATION ACT (CCA) AND NAME THE APPLICABLE IN THE TICK BOX	☐	AN ACCOUNTING OFFICER AS CONTEMPLATED IN THE CLOSE CORPORATION ACT (CCA)	
	☐	A VERIFICATION AGENCY ACCREDITED BY THE SOUTH AFRICAN ACCREDITATION SYSTEM (SANAS)	
	☐	A REGISTERED AUDITOR	
NAME:			
[A B-BBEE STATUS LEVEL VERIFICATION CERTIFICATE/SWORN AFFIDAVIT (FOR EMEs & QSEs) MUST BE SUBMITTED IN ORDER TO QUALIFY FOR PREFERENCE POINTS ON SPECIFIC GOALS, WHERE APPLICABLE]			
ARE YOU THE ACCREDITED REPRESENTATIVE IN SOUTH AFRICA FOR THE GOODS /SERVICES /WORKS OFFERED?	☐ Yes ☐ No [IF YES ENCLOSE PROOF]	ARE YOU A FOREIGN BASED SUPPLIER FOR THE GOODS /SERVICES /WORKS OFFERED?	☐ Yes ☐ No [IF YES ANSWER PART B:3 BELOW]
SIGNATURE OF BIDDER		DATE	
CAPACITY UNDER WHICH THIS BID IS SIGNED (Attach proof of authority to sign this bid; e.g., resolution of directors, etc.)			
TOTAL NUMBER OF ITEMS OFFERED		TOTAL BID PRICE (ALL INCLUSIVE)	
BIDDING PROCEDURE ENQUIRIES MAY BE DIRECTED TO:		TECHNICAL INFORMATION MAY BE DIRECTED TO:	
DEPARTMENT/ PUBLIC ENTITY	SAFCOL	CONTACT PERSON	N/A
CONTACT PERSON	N/A	TELEPHONE NUMBER	N/A
TELEPHONE NUMBER	N/A	FACSIMILE NUMBER	N/A
FACSIMILE NUMBER	N/A	E-MAIL ADDRESS	N/A
E-MAIL ADDRESS	lunjile.Moeketsi@safcol.co.za		

SBD1
PART B
TERMS AND CONDITIONS FOR BIDDING

BID SUBMISSION:	
1.1.	BIDS MUST BE DELIVERED BY THE STIPULATED TIME TO THE CORRECT ADDRESS. LATE BIDS WILL NOT BE ACCEPTED FOR CONSIDERATION.
1.2.	ALL BIDS MUST BE SUBMITTED ON THE OFFICIAL FORMS PROVIDED– (NOT TO BE RE-TYPED) OR ONLINE
1.3.	BIDDERS MUST REGISTER ON THE CENTRAL SUPPLIER DATABASE (CSD) TO UPLOAD MANDATORY INFORMATION NAMELY: (BUSINESS REGISTRATION/ DIRECTORSHIP/ MEMBERSHIP/IDENTITY NUMBERS; TAX COMPLIANCE STATUS; AND BANKING INFORMATION FOR VERIFICATION PURPOSES). B-BBEE CERTIFICATE OR SWORN AFFIDAVIT FOR B-BBEE MUST BE SUBMITTED TO BIDDING INSTITUTION.
1.4.	WHERE A BIDDER IS NOT REGISTERED ON THE CSD, MANDATORY INFORMATION NAMELY: (BUSINESS REGISTRATION/ DIRECTORSHIP/ MEMBERSHIP/IDENTITY NUMBERS; TAX COMPLIANCE STATUS MAY NOT BE SUBMITTED WITH THE BID DOCUMENTATION. B-BBEE CERTIFICATE OR SWORN AFFIDAVIT FOR B-BBEE MUST BE SUBMITTED TO BIDDING INSTITUTION.
1.5.	THIS BID IS SUBJECT TO THE PREFERENTIAL PROCUREMENT POLICY FRAMEWORK ACT 2000 AND THE PREFERENTIAL PROCUREMENT REGULATIONS, 2022, THE GENERAL CONDITIONS OF CONTRACT (GCC) AND, IF APPLICABLE, ANY OTHER LEGISLATION OR SPECIAL CONDITIONS OF CONTRACT.
TAX COMPLIANCE REQUIREMENTS	
2.1	BIDDERS MUST ENSURE COMPLIANCE WITH THEIR TAX OBLIGATIONS.
2.2	BIDDERS ARE REQUIRED TO SUBMIT THEIR UNIQUE PERSONAL IDENTIFICATION NUMBER (PIN) ISSUED BY SARS TO ENABLE THE ORGAN OF STATE TO VIEW THE TAXPAYER'S PROFILE AND TAX STATUS.
2.3	APPLICATION FOR TAX COMPLIANCE STATUS (TCS) OR PIN MAY ALSO BE MADE VIA E-FILING. IN ORDER TO USE THIS PROVISION, TAXPAYERS WILL NEED TO REGISTER WITH SARS AS E-FILERS THROUGH THE WEBSITE WWW.SARS.GOV.ZA.
2.4	BIDDERS MAY ALSO SUBMIT A PRINTED TCS TOGETHER WITH THE BID.
2.5	IN BIDS WHERE CONSORTIA / JOINT VENTURES / SUB-CONTRACTORS ARE INVOLVED; EACH PARTY MUST SUBMIT A SEPARATE PROOF OF TCS / PIN / CSD NUMBER.
2.6	WHERE NO TCS IS AVAILABLE BUT THE BIDDER IS REGISTERED ON THE CENTRAL SUPPLIER DATABASE (CSD), A CSD NUMBER MUST BE PROVIDED.
2.7	NO BIDS WILL BE CONSIDERED FROM PERSONS IN THE SERVICE OF THE STATE, COMPANIES WITH DIRECTORS WHO ARE PERSONS IN THE SERVICE OF THE STATE, OR CLOSE CORPORATIONS WITH MEMBERS PERSONS IN THE SERVICE OF THE STATE.
QUESTIONNAIRE TO BIDDING FOREIGN SUPPLIERS	
3.1.	IS THE BIDDER A RESIDENT OF THE REPUBLIC OF SOUTH AFRICA (RSA)? ☐ YES ☐ NO
3.2.	DOES THE BIDDER HAVE A BRANCH IN THE RSA? ☐ YES ☐ NO
3.3.	DOES THE BIDDER HAVE A PERMANENT ESTABLISHMENT IN THE RSA? ☐ YES ☐ NO
3.4.	DOES THE BIDDER HAVE ANY SOURCE OF INCOME IN THE RSA? ☐ YES ☐ NO
IF THE ANSWER IS "NO" TO ALL OF THE ABOVE, THEN, IT IS NOT A REQUIREMENT TO OBTAIN A TAX COMPLIANCE STATUS / TAX COMPLIANCE SYSTEM PIN CODE FROM THE SOUTH AFRICAN REVENUE SERVICE (SARS) AND IF NOT REGISTER AS PER 2.3 ABOVE.	

NB: FAILURE TO PROVIDE ANY OF THE ABOVE PARTICULARS MAY RENDER THE BID INVALID.

GENERAL INFORMATION

1 NON-EXPECTATION:

Notwithstanding anything stated in the Request for Proposals (“RFP”), in the advertisements published in respect of the RFP, any answers or clarification provided by the SAFCOL as part of the SCM process or otherwise:

- 1.1 The procurement of accommodation, goods or services will be at the SAFCOL’s sole and absolute discretion and the SAFCOL reserves the right, including without limitation: not to accept any proposal/bid and to cancel the RFP and this TOR, without awarding any contract; unilaterally to amend/supplement/split the specifications on the basis of which the RFP and this TOR is made, including but without limiting, the right to withdraw any part of the service requirement;
 - 1.1.1 to ask clarification of their proposals/bids from any one or more of the bidders;
 - 1.1.2 to conduct one or more inspections *in loco* at the venues and facilities offered; and
 - 1.1.3 to link any conditions, it deems appropriate to its acceptance of any bid.
- 1.2 the RFP, its advertisement or this TOR does not constitute an offer. The aforementioned documents intend only to provide enough information for the preparation and submission of comparable proposals by the bidders.
- 1.3 the lowest or any proposal/bid may not necessarily be accepted.
- 1.4 nothing in the RFP, this TOR or in the advertisements published in respect of the RFP or in the actions of the SAFCOL, the Head/Acting Head of the SAFCOL, the SAFCOL’s agents, members, officials or employees must be construed as creating any expectation, legitimate or otherwise, regarding matters dealt with in the RFP, the advert for the RFP or this TOR or any other matters.

2 CONDITIONS AND UNDERTAKINGS BY BIDDER BID

- 2.1 **The Bid forms should not be retyped or redrafted, but photocopies may be prepared and used.** However, only documents with the original signature in black ink shall be accepted. Additional offers against any item should be made on a photocopy of the page in question.
 - 2.1.1 Black ink should be used when completing Bid documents.
 - 2.1.2 Bidders should check the numbers of the pages to satisfy themselves that none is missing or duplicated. SAFCOL will accept NO liability in regard to anything arising from the fact that pages are missing or duplicated.
- 2.2 I/We hereby Bid to supply all or any of the supplies and/or to procure all or any of the services described in the attached documents to SAFCOL on the terms and conditions and in accordance with the specifications stipulated in the Bid documents (and which shall be taken as part of, and incorporated into, this Bid) at the prices inserted therein.

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- 2.3 I/We agree that -
- 2.4 the offer herein shall remain binding upon me/us and open for acceptance by SAFCOL during the validity period indicated and calculated from the closing hour and date of the Bid;
- 2.5 the laws of the Republic of South Africa shall govern the contract created by the acceptance of my/our Bid and that I/we choose domicilium citandi et executandi in the Republic as indicated below; and
- 2.6 NB: BIDDERS TERMS AND CONDITIONS ARE NOT ACCEPTABLE.**
- 2.7 I/We furthermore confirm that I/we have satisfied myself/ourselves as to the correctness and validity of my/our Bid that the price(s) and rate(s) quoted cover all the work/item(s) specified in the Bid documents and that the price(s) and rate(s) cover all my/our obligations under a resulting contract and that I/we accept that any mistakes regarding price(s) and calculations will be at my/our risk.
- 2.8 I/We hereby accept full responsibility for the proper execution and fulfilment of all obligations and conditions devolving on me/us under this Bid as the Principal(s) liable for the due fulfilment of this contract.

Signature(s) of Bidder or assignee(s)	Date
Name of signing person (in block letters)	
Capacity	
Are you duly authorized to sign this bid?	
Name of Bidder [company name] (in block letters)	
Postal address (in block letters) Domicilium citandi et executandi in the RSA (full street address of this place) (in block letters)	
Telephone Number	FAX Number:
Cell Number	E-mail Address:

Confidentiality

- 2.9 The information contained in this document is of a confidential nature and must only be used for purposes of responding to this RFP. This confidentiality clause extends to bidder, partners and/or implementation agents, whom the Bidder may decide to involve in preparing a response to this RFP.
- 2.10 For purposes of this process, the term “Confidential Information” shall include all technical and business information, including, without limiting the generality of the foregoing, all secret knowledge and information (including any and all financial, commercial, market, technical, functional and scientific information, and information relating to a party’s strategic objectives and planning and its past, present and future research and development), technical, functional and scientific requirements and specifications, data concerning

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business relationships, demonstrations, processes, machinery, know how, architectural information, information contained in a party's software and associated material and documentation, plans, designs and drawings and all material of whatever description, whether subject to or protected by copyright, patent or trademark, registered or un-registered, or otherwise disclosed or communicated before or after the date of this process.

- 2.11 The receiving party shall not, during the period of validity of this process, or at any time, thereafter, use or disclose, directly or indirectly, the confidential information of SAFCOL (even if received before the date of this process) to any person whether in the employment of the receiving party or not, who does not take part in the performance of this process.
- 2.12 The receiving party shall take all such steps as may be reasonably necessary to prevent SAFCOL's confidential information coming into the possession of unauthorized third parties. In protecting the receiving party's confidential information, SAFCOL shall use the same degree of care, which does not amount to less than a reasonable degree of care, to prevent the unauthorized use or disclosure of the confidential information as the receiving party uses to protect its own confidential information.
- 2.13 Any documentation, software or records relating to confidential information of SAFCOL, which comes into the possession of the receiving party during the period of validity of this process or at any time thereafter or which has so come into its possession before the period of validity of this process shall:
 - 2.13.1 be deemed to form part of the confidential information of SAFCOL;
 - 2.13.2 be deemed to be the property of SAFCOL;
 - 2.13.3 not be copied, reproduced, published or circulated by the receiving party unless and to the extent that such copying is necessary for the performance of this process and all other processes as contemplated in; and
 - 2.13.4 be surrendered to SAFCOL on demand, and in any event on the termination of the investigations and negotiations, and the receiving party shall not retain any extracts.

3 News and press releases

- 3.1 Bidders or their agents shall not make any news releases concerning this RFP or the awarding of the same or any resulting agreement(s) without the consent of, and then only in co-ordination with, SAFCOL and its Client.

4 Precedence of documents

- 4.1 This RFP consists of a number of sections. Where there is a contradiction in terms between the clauses, phrases, words, stipulations or terms and herein referred to generally as stipulations in this RFP and the stipulations in any other document attached hereto, or the RFP submitted hereto, the relevant stipulations in this RFP shall take precedence.
- 4.2 Where this RFP is silent on any matter, the relevant stipulations addressing such matter, and which appear in the PPPFA shall take precedence. Bidders shall refrain from incorporating any additional stipulations in its proposal submitted in terms hereof other than in the form of a clearly marked recommendation that SAFCOL may in its sole discretion elect to import or to ignore. Any such inclusion shall not be used for any

purpose of interpretation unless it has been so imported or acknowledged by SAFCOL.

- 4.3 It is acknowledged that all stipulations in the PPPFA are not equally applicable to all matters addressed in this RFP. It, however, remains the exclusive domain and election of SAFCOL as to which of these stipulations are applicable and to what extent. Bidders are hereby acknowledging that the decision of SAFCOL in this regard is final and binding. The onus to enquire and obtain clarity in this regard rests with the Bidder(s). The Bidder(s) shall take care to restrict its enquiries in this regard to the most reasonable interpretations required to ensure the necessary consensus.

5 Preferential procurement reform

- 5.1 SAFCOL supports B-BBEE as an essential ingredient of its business. In accordance with government policy, SAFCOL insists that the private sector demonstrates its commitment and track record to B-BBEE in the areas of ownership (shareholding), skills transfer, employment equity and procurement practices (SMME Development) etc.
- 5.2 SAFCOL shall apply the principles of the Preferential Procurement Policy Framework Act, (Act No. 5 of 2000) to this proposal read together with the Preferential Regulations, 2022.

6 National Industrial Participation Programme

- 6.1 The National Industrial Participation policy, which was endorsed by Cabinet on 30 April 1997, is applicable to contracts that have an imported content. The NIP is obligatory and therefore must be complied with. Bidders are required to sign and submit the Standard Bidding Document (SBD5 is not applicable for this bid.).

7 Language

- 7.1 Bids shall be submitted in English.

8 Gender

- 8.1 Any word implying any gender shall be interpreted to imply all other genders.

9 Headings

- 9.1 Headings are incorporated into this proposal and submitted in response thereto, for ease of reference only and shall not form part thereof for any purpose of interpretation or for any other purpose.

10 Security clearances

- 10.1 Employees and subcontractors of the successful bidder may be required to be in possession of valid security clearances to the level determined by the SSA and/or SAFCOL commensurate with the nature of the project activities they are involved in. The cost of obtaining suitable clearances is for the account of the bidders. The bidders shall supply and maintain a list of personnel involved on the project indicating their clearance status.
- 10.2 Employees and subcontractors of the successful bidder will be required to sign a non-disclosure agreement.

11 Occupational Injuries and Diseases Act 13 of 1993

The Bidder warrants that all its employees (including the employees of any sub-contractor that may be appointed) are covered in terms of the Compensation for Occupational Injuries and Diseases Act 13 of 1993 and that the cover shall remain in force for the duration of the adjudication of this bid and/ or subsequent agreement. SAFCOL reserves the right to request the Bidder to submit documentary proof of the Bidder's registration and "good standing" with the Compensation Fund, or similar proof acceptable to SAFCOL.

12 Formal contract

12.1 This RFP, all the appended documentation and the proposal in response thereto read together, form the basis for a formal contract to be negotiated and finalized between SAFCOL and/or its clients and the enterprise(s) to whom SAFCOL awards the bid in whole or in part.

12.2 Any offer and/or acceptance entered verbally between SAFCOL and any vendor, such offer shall not constitute a contract and thus not binding on the parties.

13 Protection of Personal Information

In responding to this bid, SAFCOL acknowledges that it may obtain and have access to personal data of the respondents. SAFCOL agrees that it shall only process the information disclosed by bidders in their response to this bid for the purpose of evaluating and subsequent award of business and in accordance with any applicable law.

Furthermore, SAFCOL will not otherwise modify, amend or alter any personal data submitted by Respondents or disclose or permit the disclosure of any personal data to any Third Party without the prior written consent from the Respondents. Similarly, SAFCOL requires Respondents to process any personal information disclosed by SAFCOL in the bidding process in the same manner.

14 Reasons for disqualification

14.1 SAFCOL reserves the right to disqualify any bidder, which does any one or more of the following, and such disqualification may take place without prior notice to the offending bidder, however the bidder shall be notified in writing of such disqualification:

- 14.1.1 bidders whose tax matters have not been declared by the South African Tax Revenue services to be in order, or that satisfactory arrangements have been made with the South African Tax Revenue Services to meet the bidder's tax obligations;
- 14.1.2 bidders who submitted incomplete information and documentation essential for the adjudication of the requirements of this RFP;
- 14.1.3 bidders who submitted information that is fraudulent, factually untrue or inaccurate, for example memberships that do not exist, Work references, experience, etc.;
- 14.1.4 bidders who received information not available to other vendors through fraudulent means; and/or
- 14.1.5 bidders who do not comply with mandatory requirements as stipulated in this RFP.
- 14.1.6 bidders who made false declarations on the Standard Bidding Documents, or misrepresent facts; and/or;

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- 14.1.7 bidders who are listed on the National Treasury's database of restricted suppliers and defaulters.

15 National Treasury's Central Supplier Database (CSD)

- 15.1 Tenderers are required to self-register on National Treasury's Central Supplier Database (CSD) which has been established to centrally administer supplier information for all organs of state and facilitate the verification of certain key supplier information. SAFCOL is required to ensure that price proposals are invited and accepted from prospective Tenderers listed on the CSD. Tender may not be awarded to a Tenderer who has failed to register on the CSD. Only foreign suppliers with no local registered entity need not register on the CSD. The CSD can be accessed at <https://secure.csd.gov.za/>. Respondents are required to provide the following to SAFCOL in order to enable it to verify information on the CSD:

Supplier Number: _____ unique registration reference number: _____.

16 Bid preparation

- 16.1 All additions to the proposal documents i.e. annexures, supporting documentation pamphlets, photographs, technical specifications and other support documentation covering the goods offered etc. shall be neatly bound as part of the schedule concerned.
- 16.2 All responses regarding questions posed in the annex attached herewith shall be answered in accordance with the prescribed RFP response format.
- 16.3 There shall be no public opening of the Bids received. Unless specifically provided for in the proposal document, Bids submitted by means of telegram, telex, facsimile or similar means shall not be considered.
- 16.4 No Bids from any bidder with offices within the Republic of South Africa (RSA) shall be accepted if sent via the Internet or e-mail.
- 16.5 Bids from international bidders with no office or representation in the RSA shall not be accepted.

17 Oral presentations and briefing sessions

- 17.1 Bidders who submit Bids in response to this RFP may be required to give an oral presentation, which may include, but is not limited to, an equipment/service demonstration of their proposal to SAFCOL. This provides an opportunity for the vendor to clarify or elaborate on the proposal. This is a fact finding and explanation session only and does not include negotiation. SAFCOL shall schedule the time and location of these presentations. Oral presentations are an option of SAFCOL and may or may not be conducted.
- 17.2 Any bidder who has reasons to believe that the tender specification is based on a specific brand must inform SAFCOL not later than ten (10) days after the publication of the Bid.

The closing date for questions/ enquiries on this RFB005/2025 is 16 July 2025 PM.

GENERAL CONDITIONS OF BID AND CONDITIONS OF CONTRACT

- 1 Bidders shall provide full and accurate answers to all (including mandatory) questions posed in this document and are required to explicitly state either "Comply" or "Do not Comply" (with a ✓) regarding compliance with the requirements. Where necessary, the bidder shall substantiate their response to a specific question.
- 2 A "✓" under "Comply" will be interpreted as full compliance/acceptance to the applicable paragraph. A "✓" under "Do Not Comply" will be interpreted that the Bidder/s has/have read and understood the paragraph, but the bidder **does not accept** the content of the applicable paragraph.
- 3 The following bid conditions will govern the contract between the SAFCOL and the successful bidder:

3.1

This Bid is subject to the General Conditions of Contract referred to in this document.	Comply	Do not Comply

3.2

The laws of the RSA shall govern this RFP and the bidders hereby accept that the courts of the Republic of South Africa shall have the jurisdiction.	Comply	Do not Comply

3.3

SAFCOL shall not be liable for any costs incurred by the bidder in the preparation of response to this RFP. The preparation of response shall be made without obligation to acquire any of the items included in any bidder's proposal or to select any proposal, or to discuss the reasons why such vendor's or any other proposal was accepted or rejected.	Comply	Do not Comply

3.4

SAFCOL SCM may request written clarification regarding any aspect of this proposal. The bidders must supply the requested information in writing within the specified time frames after the request has been made, otherwise the proposal shall be disqualified.	Comply	Do not Comply

3.5

In the case of Consortium, Joint Venture or Subcontractors, bidders are required to provide copies of signed agreements stipulating the work split and rand value.	Comply	Do not Comply

3.6

SAFCOL reserves the right to; cancel or reject any proposal and not to award the proposal to the lowest bidder or award parts of the proposal to different bidders, or not to award the proposal at all.	Comply	Do not Comply

3.7

Where applicable, bidders who are distributors, resellers and installers of network equipment are required to submit back-to-back agreements and service level agreements with their principals.	Comply	Do not Comply

3.8

By submitting a proposal in response to this RFP, the bidders accept the evaluation criteria as it stands.	Comply	Do not Comply

3.9

Where applicable, SAFCOL reserves the right to conduct benchmarks on product/services offered during and after the evaluation.	Comply	Do not Comply

3.10

SAFCOL reserves the right to conduct a pre-award's survey during the source selection process to evaluate contractors' capabilities to meet the requirements specified in the RFP and supporting documents.	Comply	Do not Comply

3.11

Where the Bid calls for commercially available solutions, bidders who offer to provide future based solutions will be disqualified.	Comply	Do not Comply

3.12

The bidder should not qualify the proposal with own conditions. Caution: If the bidder does not specifically withdraw its own conditions of proposal when called upon to do so, the proposal response shall be declared invalid.	Comply	Do not Comply

3.13

	Comply	Do not Comply
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Should the bidder withdraw the proposal before the proposal validity period expires, SAFCOL reserves the right to recover any additional expense incurred by SAFCOL having to accept any less favourable proposal or the additional expenditure incurred by SAFCOL in the preparation of a new RFP and by the subsequent acceptance of any less favourable proposal.		
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3.14

Delivery of and acceptance of correspondence between SAFCOL and the bidder sent by prepaid registered post (by air mail if appropriate) in a correctly addressed envelope to either party's postal address or address for service of legal documents shall be deemed to have been received and accepted after (2) two days from the date of postage to the South African Post Office Ltd.	Comply	Do not Comply

3.15

Should the parties at any time before and/or after the award of the proposal and prior to, and/or after conclusion of the contract fail to agree on any significant product price or service price adjustments, change in technical specification, change in services, etc. SAFCOL shall be entitled within 14 (fourteen) days of such failure to agree, to recall the letter of award and cancel the proposal by giving the bidder not less than 90 (ninety) days written notice of such cancellation, in which event all fees on which the parties failed to agree increases or decreases shall, for the duration of such notice period, remain fixed on those fee/price applicable prior to the negotiations. Such cancellation shall mean that SAFCOL reserves the right to award the same proposal to next best bidders as it deems fit.	Comply	Do not Comply

3.16

In the case of a consortium or JV, each of the authorised enterprise's members and/or partners of the different enterprises must co-sign this document.	Comply	Do not Comply

3.17

	Comply	Do not Comply
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Any amendment or change of any nature made to this RFP shall only be of force and effect if it is in writing, signed by SAFCOL signatory and added to this RFP as an addendum.		
--	--	--

3.18

	Comply	Do not Comply
Failure or neglect by either party to (at any time) enforce any of the provisions of this proposal shall not, in any manner, be construed to be a waiver of any of that party's right in that regard and in terms of this proposal. Such failure or neglect shall not, in any manner, affect the continued, unaltered validity of this proposal, or prejudice the right of that party to institute subsequent action.		

3.19

	Comply	Do not Comply
Bidders who make use of subcontractors. The proposal shall however be awarded to the vendor as a primary contractor who shall be responsible for the management of the awarded proposal. No separate contract shall be entered into between SAFCOL and any such subcontractors. Copies of the signed agreements between the relevant parties must be attached to the proposal responses.		

3.20

	Comply	Do not Comply
All services supplied in accordance with this proposal must be certified to all legal requirements as per the South African law.		

3.21

	Comply	Do not Comply
No interest shall be payable on accounts due to the successful vendor in an event of a dispute arising on any stipulation in the contract.		

3.22

	Comply	Do not Comply
Evaluation of Bids shall be performed by an evaluation panel established by SAFCOL. Bids shall be evaluated on the basis of conformance to the required specifications as outlined in the RFP. Points shall be allocated to each bidder, on the basis that the maximum number of points that may be scored for price is 80/90, and the maximum number of preference points that may be claimed for B-BBEE (according to the PPPFA) is 20/10.		

3.23

If the successful bidder disregards contractual specifications, this action may result in the termination of the contract.	Comply	Do not Comply

3.24

The bidders' response to this tender, or parts of the response, shall be included as a whole or by reference in the final contract.	Comply	Do not Comply

3.25

SAFCOL has discretion to extend the validity period should the evaluation of this bid not be completed within the stipulated validity period.	Comply	Do not Comply

3.26

Upon receipt of the request to extend the validity period of the bid, the bidder must respond within the required time frames and in writing on whether or not he agrees to hold his original bid response valid under the same terms and conditions for a further period.	Comply	Do not Comply

3.27

Should the bidder change any wording or phrase in this document, the bid shall be evaluated as though no change has been affected and the original wording or phrasing shall be used.	Comply	Do not Comply

3.28

The Bidder has read, understood and commit to comply with the SAFCOL Supplier code of conduct obtainable from: t: SCM-DOC-001 SUPPLIER CODE OF CONDUCT or https://www.safcol.co.za/opportunities/procurement-opportunities/ NB: Non-compliance will lead to disqualification from the bid process.		

SBD 3.1: PRICING SCHEDULE

Name of bidder:

BID NUMBER: RFB005/2025

Closing Time 12:00PM

PLEASE NOTE:

OFFER TO BE VALID FOR 90 DAYS FROM 21 JULY 2025 (THE CLOSING DATE OF BID).

The bidder must provide the total price for the

RFB005/2025– APPOINTMENT OF A SERVICE PROVIDER TO SUPPLY FLEET MANAGEMENT SERVICES SYSTEMS AND STOLEN VEHICLE RECOVERY SERVICES FOR A PERIOD OF THREE (3) YEARS

This annexure should be completed and signed by the Bidder’s authorised personnel as indicated below: **If applicable each year**

- 1 Please indicate your total bid price here: R..... (Incl of VAT) (**compulsory**)
- 2 **Important: It is mandatory to indicate your total bid price as requested above. This price must be the same as the total bid price you submit in your pricing schedule. Should the total bid prices differ, the one indicated above shall be considered the correct price.**
- 3 **NOTE: All prices must be VAT inclusive and must be quoted in South African Rand (ZAR).**

- 4 Are the rates quoted firm for the full period of the contract?

YES	NO
-----	----
- 5 **Mandatory:** If not firm for the full period, provide details of the basis on which adjustments shall be applied e.g. CPI, and also details of the cost breakdown.

6.

No price adjustments that are 100% linked to exchange rate variations shall be allowed.	Comply	Not comply
Substantiate / Comments		

7.

The bidder must indicate clearly , which portion of the service price as well as the monthly costs is linked to the exchange rate.	Comply	Not comply
Substantiate / Comments		

8.

All additional costs must be clearly specified.	Comply	Not comply
Substantiate / Comments		

Price Declaration Form

Dear Sir/Madam

Having read through and examined the Tender Document, Tender no. **RFB005/2025**, the General Conditions, The Requirement and all other Annexes to the Tender Document, we to provide

_____, for the
total tendered contract sum of:

R _____ (including VAT)

In Words: R _____ (including VAT).

We confirm that this price covers all services for the

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, including but not limited to the supply of all required. We confirm that the SAFCOL will incur no additional costs whatsoever over and above this amount in connection with the services related to the provision of this services We undertake to hold this offer open for acceptance for a period of **90 days** from the date of submission of offers. We further undertake that upon final acceptance of our offer, we will commence with delivery when required to do so by the Client.

Moreover, we agree that until formal Contract Documents have been prepared and executed, this Form of Tender, together with a written acceptance from the Client shall constitute a binding agreement between us, governed by the terms and conditions set out in this Request for Proposals.

We understand that you are not bound to accept the lowest or any offer and that we must bear all costs which we have incurred in connection with preparing and submitting this tender.

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We hereby undertake for the period during which this tender remains open for acceptance not to divulge to any persons, other than the persons to which the tender is submitted, any information relating to the submission of this tender or the details therein except where such is necessary for the submission of this tender.

SIGNED _____

DATE: _____

(Print name of signatory)

Designation

COMPANY NAME

FOR AND ON BEHALF OF:

Tel No

Fax No

Cell No

SBD 4: Declaration of Interest

BIDDER'S DISCLOSURE

1. PURPOSE OF THE FORM

Any person (natural or juristic) may make an offer or offers in terms of this invitation to bid. In line with the principles of transparency, accountability, impartiality, and ethics as enshrined in the Constitution of the Republic of South Africa and further expressed in various pieces of legislation, it is required for the bidder to make this declaration in respect of the details required hereunder.

Where a person/s are listed in the Register for Tender Defaulters and / or the List of Restricted Suppliers, that person will automatically be disqualified from the bid process.

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2. Bidder's declaration

2.1 Is the bidder, or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest¹ in the enterprise, employed by the state? **YES/NO**

2.1.1 If so, furnish particulars of the names, individual identity numbers, and, if applicable, state employee numbers of sole proprietor/ directors / trustees / shareholders / members/ partners or any person having a controlling interest in the enterprise, in table below.

Full Name	Identity Number	Name of State institution

2.2 Do any person

you, or

connected with the bidder, have a relationship with any person who is employed by the procuring institution? **YES/NO**

2.2.1 If so, furnish particulars:

.....

2.3 Does the bidder or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest in the enterprise have any interest in any other related enterprise whether or not they are bidding for this contract? **YES/NO**

2.3.1 If so, furnish particulars:

.....

3 DECLARATION

I, the undersigned, (name)..... in submitting the accompanying bid, do hereby make the following statements that I certify to be true and complete in every respect:

3.1 I have read, and I understand the contents of this disclosure;

3.2 I understand that the accompanying bid will be disqualified if this disclosure is found not to be true and complete in every respect;

3.3 The bidder has arrived at the accompanying bid independently from, and without consultation,

¹ the power, by one person or a group of persons holding the majority of the equity of an enterprise, alternatively, the person/s having the deciding vote or power to influence or to direct the course and decisions of the enterprise.

communication, agreement or arrangement with any competitor. However, communication between partners in a joint venture or consortium² will not be construed as collusive bidding.

- 3.4 In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications, prices, including methods, factors or formulas used to calculate prices, market allocation, the intention or decision to submit or not to submit the bid, bidding with the intention not to win the bid and conditions or delivery particulars of the products or services to which this bid invitation relates.
- 3.4 The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.
- 3.5 There have been no consultations, communications, agreements or arrangements made by the bidder with any official of the procuring institution in relation to this procurement process prior to and during the bidding process except to provide clarification on the bid submitted where so required by the institution; and the bidder was not involved in the drafting of the specifications or terms of reference for this bid.
- 3.6 I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

I CERTIFY THAT THE INFORMATION FURNISHED IN PARAGRAPHS 1, 2 and 3 ABOVE IS CORRECT.

I ACCEPT THAT THE STATE MAY REJECT THE BID OR ACT AGAINST ME IN TERMS OF PARAGRAPH 6 OF PFMA SCM INSTRUCTION 03 OF 2021/22 ON PREVENTING AND COMBATING ABUSE IN THE SUPPLY CHAIN MANAGEMENT SYSTEM SHOULD THIS DECLARATION PROVE TO BE FALSE.

.....
Signature

.....
Date

.....
Position

.....
Name of bid

² Joint venture or Consortium means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.

PREFERENCE POINTS CLAIM FORM IN TERMS OF THE PREFERENTIAL PROCUREMENT REGULATIONS 2022

This preference form must form part of all tenders invited. It contains general information and serves as a claim form for preference points for specific goals.

NB: BEFORE COMPLETING THIS FORM, TENDERERS MUST STUDY THE GENERAL CONDITIONS, DEFINITIONS AND DIRECTIVES APPLICABLE IN RESPECT OF THE TENDER AND PREFERENTIAL PROCUREMENT REGULATIONS, 2022

1. GENERAL CONDITIONS

1.1 The following preference point systems are applicable to invitations to tender:

- the 80/20 system for requirements with a Rand value of up to R50 000 000 (all applicable taxes included); and
- the 90/10 system for requirements with a Rand value above R50 000 000 (all applicable taxes included).

1.2 To be completed by the organ of state

a) The applicable preference point system for this tender is 80/20 preference point system.

1.3 Points for this tender (even in the case of a tender for income-generating contracts) shall be awarded for:

- (a) Price; and
- (b) Specific Goals.

1.4 To be completed by the organ of state:

The maximum points for this tender are allocated as follows:

	POINTS
PRICE	80
SPECIFIC GOALS	20
Total points for Price and SPECIFIC GOALS	100

- 1.5 Failure on the part of a tenderer to submit proof or documentation required in terms of this tender to claim points for specific goals with the tender, will be interpreted to mean that preference points for specific goals are not claimed.
- 1.6 The organ of state reserves the right to require of a tenderer, either before a tender is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by the organ of state.

2. DEFINITIONS

- (a) **“tender”** means a written offer in the form determined by an organ of state in response to an invitation to provide goods or services through price quotations, competitive tendering process or any other method envisaged in legislation;
- (b) **“price”** means an amount of money tendered for goods or services, and includes all applicable taxes less all unconditional discounts;
- (c) **“rand value”** means the total estimated value of a contract in Rand, calculated at the time of bid invitation, and includes all applicable taxes;
- (d) **“tender for income-generating contracts”** means a written offer in the form determined by an organ of state in response to an invitation for the origination of income-generating contracts through any method envisaged in legislation that will result in a legal agreement between the organ of state and a third party that produces revenue for the organ of state, and includes, but is not limited to, leasing and disposal of assets and concession contracts, excluding direct sales and disposal of assets through public auctions; and
- (e) **“The Act”** means the Preferential Procurement Policy Framework Act, 2000 (Act No. 5 of 2000).

3. FORMULAE FOR PROCUREMENT OF GOODS AND SERVICES

3.1. POINTS AWARDED FOR PRICE

3.1.1 THE 80/20 PREFERENCE POINT SYSTEMS

A maximum of 80 points is allocated for price on the following basis:

80/20

$$P_s = 80 \left(1 - \frac{P_t - P_{\min}}{P_{\min}} \right)$$

Where

P_s = Points scored for price of tender under consideration

P_t = Price of tender under consideration

$P_{\min}$ = Price of lowest acceptable tender

Table 1: Specific goals for the tender and points claimed are indicated per the table below.

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Note to tenderers: The tenderer must indicate how they claim points for each preference point system.)

The specific goals allocated points in terms of this tender	Number of points allocated (90/10 system) (To be completed by the organ of state)	Number of points allocated (80/20 system) (To be completed by the organ of state)	Number of points claimed (90/10 system) (To be completed by the tenderer)	Number of points claimed (80/20 system) (To be completed by the tenderer)
Procurement from black owned entities (At least 51% ownership).		10		
Procurement from black owned entities (At least 51% Youth Owned).		3		
Procurement from black women owned entities (At least 30% ownership).		5		
Procurement from entities owned by persons with disabilities (At least 51% owned by PWD).		2		

DECLARATION WITH REGARD TO COMPANY/FIRM

3.2. Name of company/firm.....

3.3. Company registration number:

3.4. TYPE OF COMPANY/ FIRM

- ☐ Partnership/Joint Venture / Consortium
- ☐ One-person business/sole propriety
- ☐ Close corporation
- ☐ Public Company
- ☐ Personal Liability Company
- ☐ (Pty) Limited
- ☐ Non-Profit Company

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☐ State Owned Company
[TICK APPLICABLE BOX]

3.5. I, the undersigned, who is duly authorised to do so on behalf of the company/firm, certify that the points claimed, based on the specific goals as advised in the tender, qualifies the company/ firm for the preference(s) shown and I acknowledge that:

- i) The information furnished is true and correct;
- ii) The preference points claimed are in accordance with the General Conditions as indicated in paragraph 1 of this form;
- iii) In the event of a contract being awarded as a result of points claimed as shown in paragraphs 1.4 and 4.2, the contractor may be required to furnish documentary proof to the satisfaction of the organ of state that the claims are correct;
- iv) If the specific goals have been claimed or obtained on a fraudulent basis or any of the conditions of contract have not been fulfilled, the organ of state may, in addition to any other remedy it may have –
 - (a) disqualify the person from the tendering process;
 - (b) recover costs, losses or damages it has incurred or suffered as a result of that person's conduct;
 - (c) cancel the contract and claim any damages which it has suffered as a result of having to make less favourable arrangements due to such cancellation;
 - (d) recommend that the tenderer or contractor, its shareholders and directors, or only the shareholders and directors who acted on a fraudulent basis, be restricted from obtaining business from any organ of state for a period not exceeding 10 years, after the *audi alteram partem* (hear the other side) rule has been applied; and
 - (e) forward the matter for criminal prosecution, if deemed necessary.

.....
SIGNATURE(S) OF TENDERER(S)

SURNAME AND NAME:

DATE:

ADDRESS:

.....

.....

.....

TERMS OF REFERENCE

Appointment of service providers to supply fleet management systems and stolen vehicle recovery services for a period of three (3) years

SAFCOL is a state owned forestry company listed as Schedule 2 major public entity in terms of the Public Finance Management Act 1 of 1999. It was established in 1992 following the promulgation of the Management of State Forest Act 128 of 1992 to promote the development in the long term of the forestry industry according to accepted commercial management practice in South Africa.

1. OBJECTIVES

- The purpose of this tender is to seek interested service providers for a Fleet Management System (FMS) and Stolen Vehicle Recovery (SVR) service.
- SAFCOL requires installation and maintenance of vehicle tracking and monitoring devices including all hardware and software components, for the collection of vehicle and positional data and transmission of the data via GSM cellular, radio trunking or satellite networks, for the viewing of the data and reporting, through the applicable software.
- SAFCOL will be renting the equipment from the service provider with the intention of monitoring vehicle data on its fleet.
- The service provider will maintain the equipment and provide software support to ensure proper functioning thereof.
- The Fleet Management System (FMS) and Stolen Vehicle Recovery (SVR) service are required on this Bid.

2. OPERATIONAL PARAMETRES

NOTE: SAFCOL RESERVES THE RIGHT TO ALLOCATE NEEDS ACCORDING TO SPECIFIC APPLICATION REQUIREMENTS

AREA AND APPROXIMATE COUNT UNDER FMS

Note that the numbers are purely indicative and in no ways guaranteed. The actual numbers will change(due to accidents or new acquisition of new fleet etc.

Area covers KLF's total operating area (in South Africa – approximately 15 sites mainly in tree provinces motioned below)

Geographical area	Area	Plantation
Limpopo	Makhado	Entabeni,
	Tzaneen	Woodbush
Mpumalanga & KZN	Sabie & Graskop	Wilgeboom, Blyde, Tweefontein, Bergvliet, Witklip, Brooklands
	Nelspruit	Berlin, Nelshoogte
	Sudwala	Uitsoek
	Highveld	Belfast, Jessievale, Roburnia
	Vryheid	Ngome

3.1 Current allocated fleet under FMS are ±545 unit

- (i) Current Fleet (indicative for economy of scale)
- (ii) Vehicles (E.g. Bakkies, trucks and cars)
- (iii) Equipment (skidders, graders)
- (iv) Agriculture (Tractors)

Categories of Vehicles & Equipment No Vehicles/Equipment

- Equipment rental: LDVs : 170
- Equipment rental: Passenger Vehicles (sedans , minibuses mid SUV) : 41
- Equipment rental (trucks, fire trucks, etc.) : 204
- Equipment rental: Roads Equipment(TLBs, Tippers, rollers, Graders) : 24
- Equipment rental: Production equipment (harvesting machines, bell loggers) 118

Grand Total of Fleet and Equipment's: ±557

MAKE

- Bakkies: Predominantly Isuzu and Toyota
- Fire trucks: Predominantly MAN ,Fuso Iveco trucks
- Trucks: Fuso, Toyota and Mercedes Benz, Tata and Isuzu
- Road equipment: Bell Equipment, rollers, JCB Back Hoe Loaders
- Harvesting: Tigercat, Bell Equipment, Volvo, CAT and John Deere
- Tractors: Kubota, Landini and New Holland and Ponssee
- Cars & SUV's: Opel, Toyota,
- Minibus: Toyota, Mercedes Benz, Mahindra and VWs

4. SERVICES NEEDED

4.1 STOLEN VEHICLE AND RECOVERY (SVR)

- Forced ignition detection
- Perimeter alarm system
- Panic button
- Two way detection within our specific geographic signal requirements
- Self-test feature bi-monthly + Free test capability
- Remote arming device
- Manual remote immobilisation after theft
- Impact detection and automatic reporting with E.g. SMS capability

4.2 FLEET MANAGEMENT SYSTEM (FMS)

- GIS overlay capability with KLF plantation mapping (shape files)
- Keep-In and No-Go areas capability
- Adjustable update intervals
- Live tracking capability 3-5 second update
- Trip replays in Google Earth
- Fuel usage system (Profiling)
- Geo-fencing with email & SMS alerts
- Fuel theft warning
- Reminder listings (Preventative maintenance and or services)
- Trip routing and scheduling capability
- Trips over pre-set distance capability
- Volume/weight over distance capability
- Digital and analogue inputs to be reported
- Export the Microsoft Excel capability
- Accident sensor reconstruction per millisecond
- Driver ratings and score cards
- Driver identification
- Logs and store on 15 second basis
- Back up all data
- Allow multi-user setup including different business units and access options
- Allow for fleet categorisation and filtering

5 SPECIFICATIONS (GENERIC)

5.1 SERVICE (FOR THE DURATION OF THE AGREEMENT)

- (a) The service provider shall at all times ensure the proper functioning of the software and hardware at all times.
- (b) Maintenance will consist of examination, testing, adjusting and where necessary replacement of tracking unit.
- (c) The service provider shall bear the cost of all parts and labour required to repair or replace equipment.
- (d) A technician/specialist related to a specific problem will attend to tracking unit fault within 48 hours of receiving notification. Applies to normal week days and excludes Saturdays, Sundays and public holidays.
- (e) A suitable full time on-site Fleet controller will be placed at the SAFCOL Centre of excellence offices who will do:
 - Onsite training for all users
 - Monitor and rectify non-reporting fleet items
 - Address all product related questions, support, queries and requests
 - Amongst general tracking tasks & support duties remain responsible to manage, monitor, control and provide effective onsite support to the client.
 - Product development as requested from time to time
- (f) All requests for service repairs and or support needs will be routed through the on-site Fleet controller, who as part of his/her job description will ensure that the relevant requests are logged at the national call centre for attendance and client reference.
- (g) Reasonable vehicle access will be provided to effect installations, de- installations and repairs.
- (h) Repairs and replacements shall be carried out during normal working hours, unless otherwise agreed
- (i) Quotes must include tariffs levied for work done after office hours, over weekends or public holidays.
- (ii)
- (j) At least 90% reporting units at all times must be guaranteed. A downtime penalty will apply.

5.2 HARDWARE

- (a) The service provider must warrant that the equipment has been manufactured free of defect in design material and workmanship for the purposes of normal commercial use and service.
- (b) The equipment must be compatible with - and subscribe to the necessary communications protocols of the network and specific areas involved.

- (c) The equipment must be compatible with all fleet brands (especially with the specialised harvesting equipment brands like John Deere, Tigercat, Caterpillar, Ponnsee. Komatsu and ELB equipments etc).
- (d) Out of signal storage signal capability will be > 85000 logs. Data override to be on the FIFO principle.
- (e) Robust to fit SAFCOL operational requirements (mostly gravel and in-field application)
- (f) Standardised specification on installation will be agreed and applied between parties (E.g. Ergonomics, functionality placement) – this will apply to the FMS system and is not necessarily related to the SVR system.
- (g) Quotes must include tariffs to do initial installation, de-install and re-install vehicle hardware.
- (h) Indicate the following power requirement in mA: Maximum draw when sending, draw when data gathering (logging), draw when sleeping or off.
- (i) State guaranteed visible satellites at installation.
- (j) State positional accuracy (<10m) with the above mentioned satellites logged.
- (k) The system should record and report tampering attempts.
- (l) Fitment of hardware:
 - May not damage any Roll Over Protective Structure (ROPS), Falling Object Protective Structure (**FOPS**) or Operator Protective Structures OPS structure on equipment
 - Void an OEM/manufacture warranty
 - Must use of official port/take-off points (preferably Canbus and other provided) to extract data no cable splicing will be allowed.

5.3 SOFTWARE

- (a) The service provider will hold the rights, IP, title and interest in the software
- (b) Secure centralized database (At client base on a separate server, the data will be owned by the user.)
Software version upgrades will be made available to SAFCOL as and when they are released. The service provider must implement any such upgrades.
- (d) Effective back up of all data - availability >5years
- (e) Multi user capability (±50users)
- (f) Web/WAN access functionality
- (g) Detailed customized reports
- (h) Report service scheduling function (daily, weekly, monthly)
- (i) Commit to development of SAFCOL specific needs
- (j) The system must provide and facilitate the recording and sending of photo images.
- (k) All data parameters must be unit based – to allow proper functioning when outside communication range.

- (l) Every fleet item must allow individual parameter set-ups
- (m) Basic reports required(attach an example of each listed report):
 - YTD and monthly reporting
 - Fleet usage/utilisation per category
 - Pre-set time zone utilisation
 - Out of shift movement
 - No Go reporting per category
 - Over speeding/index reports per set category
 - Over revving/index reports per set category
 - Harsh braking
 - Trips per category summary
 - Accident report
 - Performance rating report
 - Fleet reporting statistics
 - Fuel consumption and fuel theft
 - The service provider must commit to developing user-specific reports at its own cost
 - Moving through virtual “gates” report
- (n) All reports must be make provision for the following filter/customisation functions (single or in combination):
 - Per fleet ID or a number of selected units
 - Per fleet type or a combination of various types
 - Per business unit or a combination of units
 - Per time interval – start and end dates as well as set reporting intervals
 - Automated e-mail based reporting

6. GENERAL MANDATORY LICENSE REQUIREMENTS

Proof of the following membership and certificates to be supplied by the interested service provider/s as part of the bid:

- VESA (The Motor Vehicle Security Association of South Africa) / PSIRA (Security Industry Regulatory Authority) or VSS (The Vehicle Security System Database) / PSIRA (Security Industry Regulatory Authority).

7. FLEET MANAGEMENT SPECIFICATIONS/EVALUATION.

Geographic areas to be covered: The entire South Africa

The following are minimum requirements of that fleet management and stolen vehicle recovery must meet:

- Keep-In and No-Go areas capability
- Adjustable reporting update intervals
- Live tracking capability 3-5 second update
- Trip replays in Google Earth
- Fuel usage system (Profiling)
- Fuel theft warning
- Reminder listings (Preventative maintenance and or services)
- Trip routing and scheduling capability
- Trips over pre-set distance capability
- Volume/weight over distance capability
- Unit capable of accepting digital inputs to be reported
- Unit capable of accepting analogue inputs to be reported
- Export the Microsoft Excel/Word capability
- Accident reconstruction
- Driver ratings and score cards
- Driver/ Vehicle identification
- Normal (non-accident) logs and storage intervals on at least every 15 second basis – scalable upwards
- Automatic Back-up of all data on the vehicle units
- Multi-user setup including different business units and access options
- Allow for fleet categorization and filtering

8. HARDWARE

The following are minimum requirements that the hardware for fleet management and stolen vehicle recovery must meet:

- The service provider must provide a warranty on workmanship and materials
- The equipment must be compatible with - and subscribe to the necessary communications protocols of the public networks applicable, for example RF, GSM, satellite, etc.
- The equipment must be compatible with all fleet brands operated by the user
- An undertaking from the service provider that the installation of the equipment will not void OEM warranties
- Indicate out-of-signal data storage capability in terms of the number of logs that can be recorded to memory
- Indicate data override protocol:
- Equipment robustness vibration, dust and water ingress classification - above IP65. Submit proof thereof!

9. SOFTWARE

The following are minimum requirements that the Software for fleet management and stolen vehicle recovery must meet:

- Provide a secure central database of SAFCOL's information
- All data will be owned by SAFCOL and hosted by Service provider
- Software version upgrades will be made available to SAFCOL and implemented by the service provider as and when they are released
- Provide an effective back-up of all data for at least 5 years
- Provide for a multi-user environment (±50users) based on a WAN infra-structure
- Provide a Web/WAN access functionality
- The system must provide and facilitate the recording and sending of photo images
- All data parameters must be stored on the hardware unit to allow proper functioning when outside communication range.
- Every fleet item must allow individual parameter set-ups
 - Standard YTD and MTD reporting Fleet
 - usage/utilization per category Pre-set time zone utilization
 - Out of shift movement
 - No-Go reporting per category
 - Over speeding/index reports per set category over revving/index reports per set category
 - Harsh braking
 - Trips per category summary
 - Accident report Performance rating report
 - Fleet reporting statistics
 - Fuel consumption and fuel theft

10. ICT CONDITIONS

The following are minimum requirements that ICT conditions that fleet management and stolen vehicle recovery must meet:

- Server is not at risk of going down if there are local electricity outages or Internet Service Provider issues.
- Hosted solution, which allows data to be gathered on a central server hosted by the service provider within the SAFCOL.
- Cloud hosted with guaranteed uptime and availability for tracked vehicles.
- Ability to develop the customised dashboard reporting, monitoring to tool for fleet management reporting at cost of Service provider.
- License/development requirements
- State the ownership of all hardware and software rights and production facilities
- Lead time and delivery - indicate periods

- Initial timeframe for unit installation from award date
- IT infrastructure from award date
- User training from award date
- General response times
- Repair of faults

12. SPECIAL CONDITIONS OF THE BID

12.1 Due Diligence

SAFCOL reserves the right to conduct supplier due diligence prior to final award or at any time during the Contract period. During the due diligence process the information submitted by the bidder will be verified and any misrepresentation thereof may disqualify the bid or Contract in whole or parts thereof.

13. EVALUATION CRITERIA

The evaluation criteria for the assessment of the proposals will be based on both qualitative and financial aspects of the proposal. Service Providers will be evaluated on functionality. The bidders who score the minimum threshold provided on functionality will be further evaluated on price and specific goals provided in terms of the Preferential Procurement Regulations, 2022. The Bid documents will be evaluated individually on a score sheet, by a representative of the evaluation panel according to the evaluation criteria indicated in the Terms of Reference. All bidders who score less than the minimum threshold of 70 out of 100 points for functionality will not be considered further.

This bid will be evaluated on 80/20 preference point system.

In accordance with the SAFCOL Supply Chain Management Policy, the bid evaluation process shall be carried out in three (3) phases namely:

- Phase 1 Administrative Compliance
- Phase 1b Mandatory requirements
- Phase 2 Functionality Evaluation
- Phase 3 Price and Specific goal.

Phase 1: Administrative Compliance

Description	Comply	Not Comply
Completion in full the Request for Proposal document		
Completion of all SBD Forms		
Proof that tax matters with SARS are in order. (SARS Pin Number)		
Proof of company registration documents (e.g., Pty; Trust; CC, etc.)		
Proof/documentation required to claim specific goals points (Failure to attach proof will lead to non-allocation of points)		
Registration with Central Supplier Database (CSD)		
Joint Venture Agreement (If Applicable)		

Phase 1b: Mandatory Requirements

Table: 2 The evaluation criteria on mandatory part	
Mandatory Documents	Comply/Not Comply
Attach Proof of membership with VESA (The Motor Vehicle Security Association of South Africa) and / PSIRA certificate (Security Industry Regulatory Authority) NB: the PSIRA certificate might on the Bidder's name or the supplier's name of the Bidder that renders the recovery services OR	
Attach Proof of membership with VSS (The Vehicle Security System Database) and PSIRA certificate (Security Industry Regulatory Authority). NB: the PSIRA certificate might on the Bidder's name or the supplier's name of the Bidder that renders the recovery services	

N.B: Bidders who fail to meet all mandatory requirements will not be considered for further evaluation.

Phase 2: Functionality Evaluation

Description Of Criteria	Method Of Evaluation	Points Allocation
Company Experience (30)	Method Of Evaluation	Points Allocation
Attach signed contactable references letter (s) from clients not older than 12 months (as dated) for ease of verification on a client's business letterhead, it will be used as proof of validating the experience of the company in providing the Fleet management systems and stolen vehicle recovery service. Tenderers should indicate and provide proof of their experience regarding tracking services, including the management thereof, <u>equal or above 400 vehicles</u>. The vehicles can be referenced from one customer or a collective sum of vehicles from your customers making a sum total of 400 vehicles or above Reference letter(s) must indicate the following: the fleet size as per clients letter head (signed) with contactable reference. N.B. the reference letter(s) that do not conform to the above-outlined aspects will not be considered.	No reference letter (s) or <400 vehicles	0
	401 to 450 vehicles	10
	451 to 500 vehicles	20
	501 and more vehicles	30
Capability to Meeting Minimum requirement (40)	Method Of Evaluation	Points Allocation
Services (10)		10
The following are services minimum requirements that the tracking service for fleet management and stolen vehicle recovery must meet:(each Service minimum requirements equals to one points each minimum requirements indicated service provider's full specification sheet will be allocated one point on evaluation)	The Service provider to provide the full specification sheet of the service features of the fleet management and stolen vehicle recovery	
Keep-In and No-Go areas capability		1
Adjustable reporting update intervals		1
Live tracking capability 3-5 second update		1
Trip replays in Google Earth and on operational maps provided by clients		1
Accident reconstruction, (capable in indicating crushing impact or collusion impact		1

Description Of Criteria	Method Of Evaluation	Points Allocation
Driver ratings and score cards and Driver Vehicle identification		1
Automatic Back-up of all data on the vehicle units, with multi-user setup including different business units and access options		1
Fuel usage system (Profiling) and Fuel theft (sudden drop on tank) warning		1
Unit capable of accepting analogue inputs to be reported		1
Export the Microsoft Excel/Word capability		1
Device Anti- Jamming Capabilities (10)		10
Tracker device jammer proof, anti-jamming and RF capability The Bidder to demonstrate that their tracking device is Jammer Proof, has anti Jamming, the Bidder shall attached the signed letter on the Bidder's letterhead declaring the assurance of the tracking device meeting the specification of having Jammer Proof, has anti Jamming	Signed letter on the Bidder's letterhead declaring the assurance of the tracking device meeting the specification of having Jammer Proof, has anti Jamming	10
Hardware (5)		5
The following are Hardware minimum requirements that the tracking service for fleet management and stolen vehicle recovery must meet:(each Service minimum requirements equals to one point each minimum requirements indicated on the service provider full specification sheet will be allocated one point on evaluation.	The Service provider to provide the full specification sheet of the hardware features of the fleet management and vehicle recovery	
The service provider must provide a warranty on workmanship and materials and the equipment must be compatible with - and subscribe to the necessary communications protocols of the public networks applicable, for example RF, GSM, satellite, etc.		1
The equipment must be compatible with all fleet brands operated by the user		1
An undertaking from the service provider that the installation of the equipment will not void OEM warranties		1
- Indicate out-of-signal data storage capability in terms of the number of logs that can be recorded to memory - Indicate data override protocol: - Equipment robustness vibration, dust and water - The system installed in the vehicle must have completely independent backup unit that is activated when the system is ripped out by thieves.		1 1
Software (10)		10
The following are Software minimum requirements that the tracking service for fleet management and stolen vehicle recovery must meet:(each Software minimum requirements equals to one point and	The Service provider to provide the full specification sheet of the software features of the fleet	

Description Of Criteria	Method Of Evaluation	Points Allocation
each minimum requirements indicated on the service provider's full specification sheet will be allocated one point on evaluation.	management and vehicle recovery	
Provide a secure central database of SAFCOL's information		1
All data will be owned by SAFCOL and hosted by Service provider		1
Software version upgrades will be made available to SAFCOL and implemented by the service provider as and when they are released		1
Provide an effective back-up of all data for at least 5 years		1
Provide for a multi-user environment (±50users) based on a WAN infra-structure		1
Provide a Web/WAN access functionality		1
The system must provide and facilitate the recording and sending of photo images		1
All data parameters must be stored on the hardware unit to allow proper functioning when outside communication range.		1
Every fleet item must allow individual parameter set-ups such as - Standard YTD and MTD reporting Fleet - usage/utilization per category Pre-set time zone utilization - Out of shift movement - No-Go reporting per category - Over speeding/index reports per set category over revving/index reports per set category - Harsh braking - Trips per category summary - Accident report Performance rating report - Fleet reporting statistics - Exceptional report to report driver behaviour, incidents, vehicle fuel utilisation and fleet management		1
The system must serve dual functions of active fleet management and stolen vehicle recovery within acceptable tracking industry standard and must be supported by a 24 hour, 365 days call Centre.		1
ICT Requirements (5)		5
The following are ICT Requirements minimum requirements that the tracking service for fleet management and stolen vehicle recovery must meet:(Each Software minimum requirements equals to one points and each minimum requirements indicated on the service provider's full specification sheet will be allocated one point on evaluation).	The Service provider to provide the full specification sheet of the ICT features of the fleet management and vehicle recovery	

Description Of Criteria	Method Of Evaluation	Points Allocation
Service provider to indicate if server is not at risk of going down if there are local electricity outages or Internet Service Provider issues.		1
Hosted solution, which allows data to be gathered on a central server hosted by the service provider		1
Cloud hosted with guaranteed uptime and availability for tracked vehicles		1
Ability to develop the customised dashboard reporting, monitoring to tool for fleet management reporting at cost of Service provider.		1
Data backup and data retrieval support		1
Rate Of Recovery For Stolen Vehicles (30)	Method Of Evaluation	Points Allocation
The service provider shall provide the report of actual recovered vehicles, which their cases were logged at their call centres and SAPS. The proof of calls reported at call centres, or with the following bodies in the tracking industry: The Motor Vehicle Security Association of South Africa (VESA) or VSS Administration Services with report detailing the recovery rate of the Bidder.	Rate of recovery percentage from 71 to 100	30
	Rate of recovery percentage 51 to 70	20
	Rate of recovery percentage from 21 to 50	10
	Rate of recovery percentage from 0 to 20	0
Total Points for functionality	Total Points	100
Minimum Score for functionality		70

N.B: Only Bidders who scores the minimum of 70 points will be considered for further evaluation on Price and Specific Goals.

Pricing Schedule

Item	Description	Estimated Number Required	Rate per Unit (Monthly)	Total Bid Price
1	Equipment rental: LDVs	170	R	R
1.2	Equipment rental: Passenger Vehicles (sedans , minibuses mid SUV)	41	R	R
1.3	Equipment rental (trucks, fire trucks, etc.).	204	R	R
1.4	Equipment rental: Roads Equipment(TLBs, Tippers, rollers, Graders	24	R	R

RFB005/2025 APPOINTMENT OF A SERVICE PROVIDER TO SUPPLY FLEET MANAGEMENT SERVICES SYSTEMS AND STOLEN VEHICLE RECOVERY SERVICES FOR A PERIOD OF THREE (3) YEARS

1.5	Equipment rental: Production equipment (harvesting machines, bell loggers)	118	R	R
2	On Board Unit	Miscellaneous Service		
2.1	Initiation Installations Costs	±557	Value added service	
2.1.1	- Installations	On request	R	N/A
2.1.2	- De-installations	On request	R	N/A
2.1.3	- Re- installations	On request	R	N/A
3	Base Station Support/	Value added service		
3.1	The customization of the reporting format Reporting Dashboard	Value added service		
4	Training			
4.1	Training and creating of Access and installation of the Software	Value added service		
		Total (Exc. VAT)		
		VAT @15%		
		Total Bid Price (Incl. VAT)		

Price Escalation Schedule

NB the bidder shall provide only price/rate de-installation and re-installation with no consideration of estimated number.

Phase 3: Price and Specific Goal

Evaluation Criteria		Points
1.	Price	80
2.	Specific goal	20
3.	Total	100

Item	Description	Rate per Unit 2025 Year	Rate per Year Unit 2026	Rate per Unit Year 2027
		Escalation Percentage		
			____%	____%
1	Equipment rental: LDVs	R	R	R
1.2	Equipment rental: Passenger Vehicles (sedans , minibuses mid SUV)	R	R	R
1.3	Equipment rental (trucks, fire trucks, etc.).	R	R	R
1.4	Equipment rental: Roads Equipment(TLBs, Tippers, rollers, Graders)	R	R	R
1.5	Equipment rental: Production equipment (harvesting machines, bell loggers)	R	R	R
2	Escalation Percentage			
	On Board Unit			
2.1	Installations Cost		____%	____%
2.1.2	- De-installations	R	R	R
2.1.3	- Re- installations	R	R	R

Category of specific goals

Points allocated for specific goals.

The specific goals allocated points in terms of this tender	Number of points allocated (80/20 system)	Proof/documents to claim points
Procurement from black women owned entities (At least 30% ownership).	5	ID Document, CIPC Documents (company document), BBBEE certificate or Affidavit
Procurement from black owned entities (At least 51% ownership).	10	BBBEE certificate or Affidavit
Procurement from youth owned entities (At least 51% owned by youth).	3	ID Document, CIPC Documents (Company Document)
Procurement from entities owned by persons with disabilities (At least 51% owned by PWD).	2	Letter from the doctor confirming disability.

NB: No specific goals points will be allocated to a bidder who fails to submit documents/proof to claim specific goals points as indicated in the above table and SBD 6.1

13. CONTRACT TERMS

The applicable contract term with the successful bidder will be NEC4 service contract.