



CITY OF CAPE TOWN
ISIXEKO SASEKAPA
STAD KAAPSTAD

TENDER 036S/2025/26

**NETWORK INTERCONNECT FACILITY AND DATA CENTER
HOSTING SERVICES FOR THE CITY OF CAPE TOWN**

Non-Compulsory Tender Clarification Meeting
8 September 2025

Making progress possible. **Together.**

Agenda

1. Welcome and Introduction
2. General Tender Information
3. Tender Award Strategy
4. Tender Specifications
5. Price Schedule
6. Eligibility Criteria
7. Returnable Schedules
8. Price and Preference Scoring
9. Typical Tender Errors
10. Questions

1. Welcome and Introduction

- **Attendance Register:**

Representative to please indicate the following within the Chat IM,

- Name and Surname
 - Name of the Company
 - Email Address
-
- City of Cape Town introduction
 - Presentation pack and Question and Answers to be provided in the form of a notice to tenderers

2. General Tender Information

- Tender Advertised : 22 August 2025
- Clarification Meeting : Non-Compulsory (8 September 2025)
- **Closing Date** : **23 September 2025 @ 10am**
- Contract Period : FROM THE COMMENCEMENT DATE OF THE CONTRACT (NOT PRIOR TO 01 JULY 2027) UNTIL 30 JUNE 2032
- Tender Box : Box Number 221
- Tender Fee : R200 (Applicable for hard copy purchases only)
- Tender Queries : SCM.Tenders20@capetown.gov.za

3. Tender Award Strategy (clause 2.1.5.1)

- The City wishes to award the tender to one (1) tenderer - the tenderer that scores the highest number of tender adjudication points.

4. Tender Specifications

- 5.1.1 The City of Cape Town requires services of a “Neutral” Interconnect Data Centre hosting facility so as to directly “peer” with Network Service Providers (NSPs) via neutral public peering platform. The public peering point must provide interconnect between the City, Local Carriers, International Carriers, Internet Service Providers (ISPs), Application Service Providers (ASPs), Content Providers and Cloud Providers (Microsoft ExpressRoute, AWS Direct Connect, Google Cloud Connect and Oracle Cloud etc).
- 5.1.2 The City currently has services hosted in a Neutral Data Centre Hosting Facility. These services include monthly rental charges for interconnect services are listed in TABLE - A.1

4. Tender Specifications (CONTINTUED)

5.1.3 Migration of Current Services:

Current services is listed in "PRICING TABLE A.1" terminate at City's two Multi Protocol Label Switching (MPLS) switching facilities Bellville Civic & ~~Ghalows Hill~~ (for redundancy) with link bandwidths of 100Gbps (GPS co-ordinates to be supplied on request). Furthermore, the City also provides transmission services for Local based Internet Service Providers. This list of Service Providers will be provided upon request and signing of non-disclosure agreement (NDA). Should a migration be required from the current neutral facility to a new neutral facility this same bandwidth will be required when the service provider needs to migrate the current services to their facility please provide pricing for migration in item A.2.7 in Section C4. Migration must be implemented seamlessly and with no disruption to current services and these services must terminate at the above mentioned switching facilities. A maximum of 12-months migration period will be allowed.

4. EXISTING SERVICES (Tender Specifications “Continued”)

TYPE OF SERVICE		Please confirm with “Yes” below:
1	Clean dual power feed (AC supply) of 99.999% to each rack (free of voltage spikes and drops, voltage ripple or noise that is outside the ideal electrical sine waveform).	
2.	Lockable rack space, of at least 3 x 47U 1200mm deep cabinets with capacity for expansion.	
3.	1.1 KVA (A & B feeds)	
4.	“Neutral” Data Centre Hosting Facility	
5.	Wireless installation facility that will enable the City to install a microwave or satellite if required.	
6.	Clean dual power feed (AC supply) of 99.999% to each rack (free of voltage spikes and drops, voltage ripple or noise that is outside the ideal electrical sine waveform).	
7.	Risk free environment (the building must have safety systems, i.e. temperature and humidity control, fire detection and suppression, access control, CCTV security, etc.)	
8.	Onsite support – 24 x 7 x 365	
9.	99.99% interconnection service availability.	
10.	99.999% power availability	
9.	99.99% Temperature control of 260C, +/- 40C	
10.	24/7 technical support	
11.	24/7 access to the facility when the need arises	
12.	Africa Cloud eXchange (ACX)	
13.	Internet eXchange Point (IXP)	
15.	NAPAfrica	



5. Price Schedule

- Tenderers are to refer to the pricing instructions contained within the tender document
- Tenderers are to refer to C5 Specifications in order to familiarise themselves with the requirements of the tender and price accordingly
- Please take note that tenderers are required to provide a rate for each line item within the relevant schedule being tendered for. Any value other than a rate will be deemed as free of charge and the City may perform a risk analysis based on items not containing a rate.
- Take note of the Unit of Measure that is required for each line item

The City of Cape Town will conduct a market analysis on the rates provided as to determine any high/low rates and tenderers rates that are determined to be high will prompt for preferred bidder negotiations with the identified tenders.

5. Price Schedule (CONTINUED)

Table A.1. MONTHLY RENTAL CHARGES FOR INTERCONNECT SERVICES

Service Providers must indicate pricing in this table for services indicated below.

Item	Description	Unit of Measure	Rate / Price per Unit (ZAR excl. VAT)				
			From date of commencement 30 June 2028	Price per Unit from 1 July 2028 until 30 June 2029	Price per Unit from 1 July 2029 until 30 June 2030	Price per Unit from 1 July 2030 until 30 June 2031	Price per Unit from 1 July 2031 until 30 June 2032
A.1.1.	Cabinet rental	per month	R	R	R	R	R
A.1.2.	Interconnect (Fibre or CAT6)	per month	R	R	R	R	R
A.1.3.	Colocation – Wireless Equipment and Wireless Tower	per month	R	R	R	R	R
A.1.4.	Fibre Infrastructure terminating into the Interconnect Facility	per month	R	R	R	R	R
A.1.5.	NAPAfrica Internet eXchange Point (IXP)	per month	R	R	R	R	R
A.1.6.	Africa Cloud eXchange (ACX) 1-Gbps	per month	R	R	R	R	R
A.1.7.	Africa Cloud eXchange (ACX) 10-Gbps	per month	R	R	R	R	R
A.1.8.	ExtraConnect 10-Gbps	per month	R	R	R	R	R
A.1.9.	Dark Fibre Pair/ per Kilometer	per month	R	R	R	R	R
A.1.10	Power Availability	per ..	R	R	R	R	R



5. Price Schedule (CONTINUED)

Table A.2. Adhoc Services for Site Preparation, Installations & Migration							
Service Providers must indicate pricing in this table for services indicated below.							
Item	Description	Unit of measure	Rate / Price per Unit (ZAR excl. VAT)				
			From date of commencement 30 June 2028	1 July 2028 until 30 June 2029	1 July 2029 until 30 June 2030	1 July 2030 until 30 June 2031	1 July 2031 until 30 June 2032
A.2.1.	Interconnect structured cable installation (Fibre/CTA6)	per installation	R	R	R	R	R
A.2.2.	Cabinet Installation	per cabinet	R	R	R	R	R
A.2.3	ExtraConnect 10-Gbps	per installation	R	R	R	R	R
A.2.4.	Wireless Colocation Installation including wiring to the radio equipment	per cabinet	R	R	R	R	R
A.2.5.	AC Power Installation (1.1 KVA A & B Feeds)	per installation	R	R	R	R	R
A.2.6.	DC Power (includes dual 100A breakers) Installation	per cabinet	R	R	R	R	R
A.2.7.	Termination of new fibre infrastructure into the Data Centre Facility	Per 72-Core Fibre installation	R	R	R	R	R
A.2.8	Migration of Current Services (Section C 5.1.3 (Specification	Once-Off	R				



6. Eligibility Criteria (clause 2.2.1)

2.2.1 Eligibility Criteria

2.2.1.1 Tenderers are obligated to submit a tender offer that complies in all aspects to the conditions as detailed in this tender document and the Conditions of Tender. An 'acceptable' tender must "COMPLY IN ALL" aspects with the tender, Conditions of Tender, all Specifications (i.e., item C.5 below, hereinafter the "Specifications"), pricing instructions herein and the Contract including its conditions.

2.2.1.1.1 Submit a tender offer

Only those tender submissions from which it can be established, *inter alia* that a clear, irrevocable and unambiguous offer has been made to CCT, by whom the offer has been made and what the offer constitutes, will be declared responsive.

**NB: No Material Deviations to tender conditions, specifications, pricing instruction and contract conditions
See clause: 2.3.7.2**

6. Eligibility Criteria (Continued)

2.2.1.1.2 Compliance with requirements of CCT SCM Policy and procedures

Only those tenders that are compliant with the requirements below will be declared responsive:

- a) A completed **Details of Tenderer** to be provided (applicable schedule below to be completed);
- b) A completed **Certificate of Authority for Partnerships/ Joint Ventures/ Consortiums** to be provided authorising the tender to be made and the signatory to sign the tender on the partnership /joint venture/consortium's (applicable schedule below to be completed);
- c) A copy of the partnership / joint venture / consortium agreement to be provided, where applicable.
- d) A completed **Declaration of Interest – State Employees** to be provided and which does not indicate any non-compliance with the legal requirements relating to state employees (applicable schedule below to be completed);
- e) A completed **Declaration – Conflict of Interest and Declaration of Bidders' past Supply Chain Management Practices** to be provided and which does not indicate any conflict or past practises that renders the tender non-responsive based on the conditions contained thereon (applicable schedules below to be completed);
- f) A completed **Certificate of Independent Bid Determination** to be provided and which does not indicate any non-compliance with the requirements of the schedule (applicable schedule below to be completed);
- g) The tenderer (including any of its representatives, directors or members), has not been restricted in terms of abuse of the Supply Chain Management Policy,
- h) The tenderer's tax matters with SARS are in order, or the tenderer is a foreign supplier that is not required to be registered for tax compliance with SARS;
- i) The tenderer is not an advisor or consultant contracted with the CCT whose prior or current obligations creates any conflict of interest or unfair advantage;
- j) The tenderer is not a person, advisor, corporate entity or a director of such corporate entity, who is directly or indirectly involved or associated with the bid specification committee;
- k) A completed **Authorisation for the Deduction of Outstanding Amounts Owed to the CCT** to be provided and which does not indicate any details that renders the tender non-responsive based on the conditions contained thereon (applicable schedules below to be completed);
- l) The tenderer (including any of its representatives, directors or members), has not been found guilty of contravening the Competition Act 89 of 1998, as amended from time to time;
- m) The tenderer (including any of its representatives, directors or members), has not been found guilty on any other basis listed in the Supply Chain Management Policy.

6. Eligibility Criteria (Continued)

2.2.1.1.4 Compliance with Specifications

In order to be declared responsive, the tenderer must comply fully with the specifications (**Section-C5**) outlined in the tender document. The tenderer's attention is specifically drawn to the following sections of the specifications:

- Clause 5.1.5 A tender must have a neutral Interconnect & Data Centre Hosting Facility as Described in the specifications. Please provide evidence of neutrality by completing **Schedule-F13A** which requires a list with at least a minimum of 15 of Local Carrier/International Carriers/Internet Service Providers (ISP)/Application Service Providers (ASP)/Content Provider/Cloud Providers hosted in your facility.

7. Returnable Schedules

- **Schedule F1** – Not applicable, this is a fixed rates tender
- **Schedule F2 – Certificate of Authority for partnerships/Joint Venture and Consortiums** – MUST be completed if tendering as a Joint Venture/Consortium
- **Schedule F3 – Declaration of Procurement above R10 million.** This MUST be completed by the tendering entity in full
- **Schedule F4 – Preference Points Claim.** Tenderers are to familiarise themselves with the required evidence in table B2 of the price preference table in which the required documents in the prescribed format must be appended to the tender submission.
- Additionally, tenderers are to clearly indicate the points be claimed based on the applicable values. **Tenderers will forfeit their HDI point allocation should they fail to indicate their preference point claim.**
- **Schedule F.5 – Declaration of interest (State Employees)** – To be completed in full by each tenderer
- **Schedule F.6 – Conflict of interest declaration** – To be completed in full by each tenderer.

7. Returnable Schedules (Continued)

- **Schedule F7 – Declaration of tenders past SCM practices** – To be completed in full by the tenderer
- **Schedule F8 – Authorisation for the deduction of outstanding amounts owed to the CCT** – To be completed in full by the tenderer
- **Schedule F9 – Declaration of Independent Bid Determination** – To be completed in full by the tenderer
- **Schedule F10 – Proposed Deviations and/or qualifications** - Tenderers are to clearly indicate any deviations/qualifications in this schedule. Tenderers are advised to take note of the tender Conditions on the handling of deviations/qualifications indicated by the tenderer which may impact the responsiveness of your submission.
- **Schedule F.11 – List of Other documents attached to tender** – All supporting information/documents/Certificates etc are to be clearly referenced within this schedule.
- **Schedule F.12 – List of Addenda to Tender document** – This schedule is primarily for the acknowledgement and incorporation of any notices issued throughout the tender process. Tenderers are urged to periodically review approved platforms should any notices be issued which may be a vital change to the tender document.

7. Returnable Schedules (Continued)

- **Schedule F.13A: EVIDENCE OF FACILITY NEUTRALITY**

Note to tenderer: The tenderer shall provide a minimum of 15 Local Carrier/International Carriers/Internet Service Providers (ISP)/Application Service Providers (ASP)/Content Provider/Cloud Providers at their hosting facility for the evaluation of this tender.

Please refer to clause 2.2.1.1.3 of the tender conditions.

The first line in the table below is illustrative of the manner in which information must be presented to attain optimum scoring outcomes.

	Name of Local Carrier/International Carriers/Internet Service Providers (ISP)/Application Service Providers (ASP)/Content Provider/Cloud Provider
1	Afrihost ISP
1.	
2.	

8. Price and Preference Scoring

- Preference Points system used in this tender 80/20
- **Schedule F.4: Preference Points Claim Form**

The specific goals allocated points in terms of this tender	To be Completed by the Organ of State	To be Completed by the Tenderer
	Number of points Allocated (80/20 system)	Number of points claimed (80/20 system)
Gender	5	
Race	5	
Disability	3	
Promotion of Micro and Small Enterprises	7	

- Tenderers are to refer to **page 17 – Table B1** of the tender document in order to familiarise themselves with the evidence requirements that must be attached to the tender submission

9. Typical Bidder Errors

- Pricing Errors
- No clear offer
- Non-compliance with tender conditions
- Not providing enough information
- Non-submission of Key evidence/supporting documents
- Not completing all schedules fully
- Not complying with price instructions
- Proposing material deviations
- Not including any tender notices
- Not replying to clarification requests in time
- Tax compliance
- Specification non-compliance

10. Questions





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Thank You

Making progress possible. Together.