

	Request for Information (RFI) Template	Document Identifier	240-72663051	Rev	1
		Effective Date	October 2022		
		Review Date	October 2027		
		EOI/RFI Number	MPKOM11271GX		

PART A REQUEST FOR AN EXPRESSION OF INTEREST (EOI)/ REQUEST FOR INFORMATION (RFI)	
Description of the works/goods/services	Eskom wishes to test the market's interest in establishing a steel fabrication facility at Komati Power Station and understand the circumstances under which market players would be willing to do so. Specifically, steel fabrication for the construction of electricity transmission towers and/or wind turbine towers. Eskom National Transmission Company South Africa (NTCSA) is projecting a local supply shortfall for fabricated steel for transmission towers between 2028 and 2032. The estimated supply shortfall is as follows: 2028: 25,250 tonnes 2029: 8,440 tonnes 2030: 47,199 tonnes 2031: 45,866 tonnes In addition, Eskom has aspiration to build large scale wind farms, and the JET office would like to explore the options of manufacturing towers for these farms at Komati Power Station. To address the estimated supply shortfall on Transmission towers as well as wind farms, Eskom Group Holdings is giving consideration to supporting a market player to establish and operate a steel fabrication facility at Komati Power Station. Success in this regard will be premised on commercial principles, not subsidies, and the production of market compliant and price competitive fabricated steel. The opportunities are not mutually exclusive, and the manufacture of the Transmission tower and wind turbine towers could be viewed as separate initiatives. Therefore, potential bidders should not exclude themselves if they are incapable of manufacturing either one of these items. Interested market players are requested to provide the following in Part B of this RFI: • Evidence of historical and current capability in producing the requisite fabricated steel. • Awareness of local market prices for the requisite fabricated steel, and ability to sell at or below that price point. • Explanation of the circumstances under which the decision to invest and relocate would be justifiable. • Estimated benefit to the local community. • Company information. Important considerations for interested players to note: • Eskom is procuring the construction of a renewable energy generation facility at Komati Power Station: 150 MW of solar, 150 MW of battery

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	energy storage and 70 MW of wind. Estimated Commercial Operating Date for the first phase (100 MW solar) is before December 2026. - As part of the Komati Power Station Repurposing initiatives, Eskom would like to explore the option of making the existing infrastructure available for these initiatives. - The Department of Trade, Industry and Competition (the dtic) has designated steel for electricity transmission and substation structures for 100% local content. The dtic will not issue exemptions to construction contractors if there is sufficient and compliant local supply of fabricated steel. - Any additional value adding activity up and/or downstream of the fabrication value chain from the fabrication process/operations will also be considered and add additional weight to the responses when evaluated. Please find attached at Appendix I Eskom Standard for the construction of overhead powerlines (TRMSCAAC 6), Sections 5 and 10.		
Deadline for submission	30 September 2024	At (South African Standard Time)	10h00am
Tender Office address	The Tender Office Tender Box, Ground Floor No. 10 Smuts Avenue Witbank I Emalahleni Mpumalanga		

Eskom Holdings SOC Ltd (“Eskom”) invites you to submit an:

- Request for information (RFI)**, to submit information for the works/goods/services as stated in the table. This RFI is a stand-alone information-gathering and market-testing exercise, intended only to inform and assist Eskom’s further deliberation and development of a strategy for the Komati Steel fabrication project. Eskom may request indicative prices if so stated in this RFI.

Eskom has delegated the responsibility for this **RFI** to the signatory of this document, whose details can be found below.

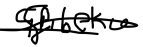
We look forward to receipt of your response.

Yours faithfully

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Name	Designation	Signature	Date
Phindile Sibeko	Procurement Officer		27 August 2024
Telephone number	013 295 9197	Fax and/or e-mail address	sibekoph@eskom.co.za

PART B RESPONSE SHEET IN TERMS OF A REQUEST FOR INFORMATION To be completed by the supplier			
To	Eskom Holdings SOC Ltd	Date	
Attention	Phindile Sibeko		
Tel no		Fax no and /or e-mail address	
From	[insert the registered full legal name of the company]	Address	[insert the business address of the company]
Address	[insert the physical address of the company]		
Sender	[insert the full name of the sender at the company]		
Description of the works/goods/services	Eskom wishes to test the market's interest in establishing a steel fabrication facility at Komati Power Station and understand the circumstances under		

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	which market players would be willing to do so. Specifically, steel fabrication for the construction of electricity transmission towers. See Part A for important contextual information and expectations for this RFI. Detailed questions to follow.
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Please find below our response to Eskom's questions:

No.	Question	Please indicate your response in this column
1.	Company registration certificate	
2.	Current, valid Broad-Based Black Economic Empowerment (B-BBEE) certificate	
3.	Provide evidence of your company's ability to produce the requisite fabricated steel (see Appendix I for specifications of "the steel products"): 3.1. number of years' experience producing the steel products. 3.2. annual volume (tonnes) of the steel products produced per year, for each of the preceding 5 years. 3.3. evidence of relevant International Organization for Standardization (ISO) and/ or South African Bureau of Standards (SABS) certifications for production processes and/ or end products.	
4.	Provide information that demonstrates your company's: 4.1. knowledge of the local market price for the steel products. 4.2. ability to sell at or below the local price point/s for the relevant steel products. Where prices are quoted, it is understood that such prices are only indicative.	
5.	Given the estimated supply shortfall of the steel products, what profile of fabrication facility would your company consider establishing and operating at Komati Power Station:	

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No.	Question	Please indicate your response in this column
	5.1. tonnes produced per annum. 5.2. minimum operating space requirements including but not limited to office, fabrication, storage, cranes, logistics, workshop dimensions, 5.3. estimated annual electricity and water consumption requirements. 5.4 estimated number of Full-Time Equivalent (FTE) jobs created. [FTE = 2,080 hours per year, based on 260 working day year] 5.5. percentage of FTE jobs that could reasonably be filled by local community members. 5.6. estimated capital expenditure (CapEx) to establish the facility. 5.7. estimated lead time (calendar months) to establish the facility (from decision to invest to operation).	
6.	What preconditions and ongoing conditions would the company require to justify the establishment and operation of a steel fabrication facility at Komati Power Station? Answers should consider, but are not restricted to, the following: ○ Minimum annual order volume (tonnes) and value (ZAR). ○ Minimum period of operation (years) at the site. ○ Access to key resources. ○ Use of electricity generated by renewable sources.	
7.	Company financial standing: 7.1. What has been the average annual turnover of your company for the preceding 5 years? 7.2. Do company sales to any single customer represent more than 50% of your company's total annual turnover?	

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No.	Question	Please indicate your response in this column
	7.3 What estimated quantum (ZAR) of finance can your company reasonably raise against its current balance sheet?	

Yours faithfully

Name	Designation	Signature	Date
Telephone number		Fax and/or e-mail address	

Additional Notes

Queries and Questions

No questions, during the RFI period will be answered telephonically.

Questions must be submitted in writing, either via e-mail to:

Attention: Phindile Sibeko

E-mail: SibekoPH@eskom.co.za

Subject Line: Request for information for the **steel fabrication facility** at Komati Powe Station.
The closing time for clarification of questions and queries is 2 working days before the deadline of the submission.

All submissions responses must be clearly marked as follows:

Offer Confidential Enquiry Reference no: MPKOM11271GX

Closing date: 30 September 2024

Closing time: 10h00am South African Standard Time

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Method of Delivery

The RFI submissions must be sealed and delivered at the Tender Office Box located at the following address:

The Tender Office
Tender Box, Ground Floor
No. 10 Smuts Avenue
Witbank I Emalahleni Mpumalanga

Format Of Submission

Each RFI shall be supplied in printed format. All printed copies of each submission shall be identical to the original submission identified as follows:

- 1 x original RFI
- 1 x copy RFI

Important Notes

Please note that this enquiry is not a Request for Quotation/Proposal but a Request for information only and therefore non-committal and does not constitute a guarantee of business, or an agreement to negotiate a binding agreement.

Eskom reserves the right not to proceed with any further engagements on the requirements presented.

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