

RFI EVALUATION FRAMEWORK

1. Company registration certificate

Company registration certificate	Not Registered/submitted	Registered/submitted
Score	0	4

2. Current, valid Broad-Based Black Economic Empowerment (B-BBEE) certificate

Levels	Level 3-8	Level 1	Level 2
Score	0	2	4

3. Provide evidence of your company's ability to produce the requisite transformers.

3.1. Number of years' experience producing the requisite transformers.

Years in production	<5 years	5<15 years	>15 years
Score	0	2	4

3.2. Annual volume (units) of the transformers produced per year, for each of the preceding 5 years.

Respondents are scored relative to each other. Highest total volume scores maximum (4) points, and the rest receive a lower score relative to the volume of the highest scorer.

If a respondent has recorded a consistent volume decline over the 5 year period, the respondent receives an moderating negative one (-1) score.

Note: if some respondents are providing information only on fully-built transformers or only on transformer components, then those respondents should NOT be included in the same relative scoring calculation i.e. generate the scoring for the fully-built transformers group of respondents separately from the scoring of the transformer group of respondents.

3.3. Evidence of relevant International Organization for Standardization (ISO) and/ or South African Bureau of Standards (SABS) certifications (or other relevant certifications) for production processes and/ or end products.

Holds relevant quality certification/s?	No	Yes
Score	0	4

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4. Whether your company could still meet the relevant local content percentage for the fully built transformer.

Meet local content threshold?	No	Yes
Score	0	4

5.

5.1. What copper components do you have on your transformers, and which of those does your company currently source from the local market?

Information provided	No	Yes
Score	0	4

5.2. Indicative prices of those copper components.

Information provided	No	Yes
Score	0	4

6.

6.1. Knowledge of the local market price for the transformers.

6.1.1.

Demonstrated knowledge of the local market price for the products?	No	Yes
Score	0	4

6.1.2.

Have other clients outside ESKOM	No	Yes
Score	0	4

6.2. Ability to sell at or below the local price point/s for the relevant transformers. (Where prices are quoted, it is understood that such prices are only indicative.)

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Indicative price point	>10% above market price (or did not provide)	Within 10% of market price	>10% below market price
Score	0	2	4

7. Establishing and operating at Komati Power Station:

7.1. units produced per annum. [indicate whether full-built transformers or transformer components]

Information provided	No	Yes
Score	0	4

7.2. minimum operating space requirements e.g. office, fabrication, storage.

Information provided	No	Yes
Score	0	4

7.3. estimated annual electricity and water consumption requirements.

Information provided	No	Electricity/water	Both provided
Score	0	2	4

7.4. Estimated number of Full-Time Equivalent (FTE) jobs created. [FTE = 2,080 hours per year, based on 260 working day year]

Respondents are scored relative to each other. Highest total FTE jobs scores maximum (4) points, and the rest receive a lower score relative to the total FTE jobs of the highest scorer.

Note: if some respondents are providing information only on fully-built transformers or only on transformer components, then those respondents should NOT be included in the same relative scoring calculation i.e. generate the scoring for the fully-built transformers group of respondents separately from the scoring of the transformer group of respondents.

7.5. Percentage of FTE jobs that could reasonably be filled by local community members.

% local community jobs in the facility	<50%	50%<80%	>80%
Score	0	2	4

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7.6.estimated capital expenditure (CapEx) to establish the facility.

Information provided	No	Yes
Score	0	4

7.7.estimated lead time (calendar months) to establish the facility (from decision to invest to operation).

Information provided	No	Yes
Score	0	4

8. Preconditions and ongoing conditions would the company require to justify the establishment and operation of a manufacturing facility at Komati Power Station

8.1. Minimum annual order volume (units) and value (ZAR). (Please distinguish between transformer class and components when answering)

Information provided	Not provided	Not distinguished between transformer class	Distinguish between transformer class
Score	0	2	4

8.2. Product order terms.

Information provided	No	Yes
Score	0	4

8.3. Minimum period of operation (years) at the site.

Information provided	No	Yes
Score	0	4

8.4. Where are you purchasing your steel, bolts, nuts, and other materials, and how much per ton/kg/items?

Information provided	No	Yes
Score	0	4

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8.5. How far are your suppliers from Komati Power Station?

Information provided	No	Yes
Score	0	4

8.6. What will be the cost of transportation?

Information provided	No	Yes
Score	0	4

8.7. What are other key resources that you need to construct and operate this facility?

Information provided	No	Yes
Score	0	4

9. Company financial standing:

9.1. What has been the average annual turnover of your company for the preceding 5 years?

Average annual turnover	<R10m	R10m<R50m	>R50m
Score	0	2	4

9.2. Do company sales to any single customer represent more than 50% of your company's total annual turnover?

>50% total sales to single customer	Yes	No
Score	0	4

9.3. What estimated quantum (ZAR) of finance can your company reasonably raise against its current balance sheet?

Respondents are scored relative to each other. Highest total debt facility scores maximum (4) points, and the rest receive a lower score relative to the value of the debt facility of the highest scorer.

10. Security requirements

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Information provided	No	Yes
Score	0	4

11. Gas processing and emissions systems

11.1. How do you manage gases and emissions?

Information provided	No	Yes
Score	0	4

11.2. How much emissions will the plant produce, and what technologies are you going to use to control them? Please provide detailed information.

Information provided	No	Yes
Score	0	4

12. Design and Construction:

12.1. How you going to provide engineering design, selecting suitable materials, arranging efficient layouts, and meeting safety requirements, including the handling of hazardous materials, fire protection, and firefighting systems

Information provided	No	Partial information	Complete information
Score	0	2	4

13. Environmental Management:

13.1. How are you going to manage waste, monitor air and water quality, protect against impacts on local ecosystems, and implement sustainable practices?

Information provided	No	Partial information	Complete information
Score	0	2	4

14. Occupational Safety:

14.1. How are you going to manage the use of personal protective equipment, safety training, identification and handling of hazards, and compliance with applicable occupational safety standards?

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